

CHEMIST & DRUGGIST

the newsweekly for pharmacy

Vestric...

the local pharmaceutical service:

Fact: Vestric operates 34 distribution and stocking centres throughout the British Isles from Aberdeen in the North to Paignton in the South. In some cities we are represented by more than one branch.

Fact: The Company employs almost 3,000 people in order to meet the widest needs of pharmacy.

Fact: Nearly 400 delivery vehicles are in use each day maintaining our service to many thousands of customers.



Vestric Limited Head Office: Runcorn, Cheshire

**NPU warns on
stock levels
and VAT**

**Hope for
tailored drug
dosage**

**Barclay
trying again
for Sangers?**

**Purchase tax:
new rates
calculator**

An exciting new extension to the Cardinelli Hoodwinks Range



Colour Tone

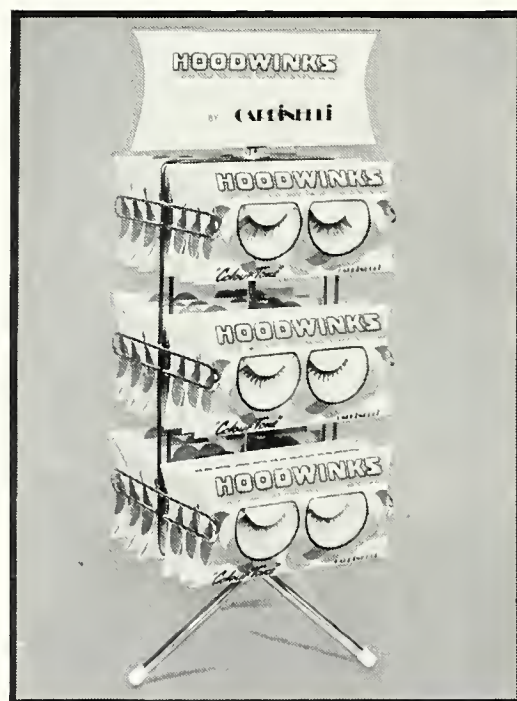
Coloured Eyelashes

The six most popular styles from our present Hoodwinks range are now available in three new exciting colours—Cinnamon, Violet and Bottle Green—that tone perfectly with today's eye make-up fashion.

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Beauty Products Limited

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London N4 1EA
Telephone 01-802 1319
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CHEMIST & DRUGGIST

112th year of publication Vol. 196 No. 4768

The newsweekly for pharmacy

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Mr Anthony Barber's "mini-budget" this week produced larger purchase tax cuts than had been anticipated (see p 97)

SHOW THE PEOPLE!
display

Migraleve

Success story!

CHEMISTS EVERYWHERE ARE BEING ASKED FOR **MIGRALEVE** — the first successful O.T.C. product specifically for THE PREVENTION AND TREATMENT OF MIGRAINE!

Sales and repeat sales, orders and repeat orders are proof positive that MIGRALEVE is **proving** its value to thousands of migraine sufferers — with benefits to both customer and chemist!

WHAT'S THE SECRET OF OUR SUCCESS?

- MIGRALEVE fills a very real need among your customers!
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- AND THAT MEANS 1 in 10 OF YOUR CUSTOMERS! (As well as the many others who do not even realise that there is still a large number of people who are unaware that their recurrent 'sick headaches' and 'bilious attacks' are, in fact, migraine!).
- MIGRALEVE can be confidently recommended to your customers for both the prevention and treatment of migraine and associated headaches!

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- Safer than ergot, and free from the dangers or side effects inherent in the therapeutic use of ergot compounds!
- AVAILABLE WITHOUT AN E.C.10!

We are promoting MIGRALEVE heavily to the medical and allied professions, and so naturally cannot advertise MIGRALEVE directly to the public. But, as sales all over the country show, thousands of migraine sufferers are asking for — and benefiting from — MIGRALEVE.

SO HERE'S WHERE YOU CAN HELP, BOTH YOUR CUSTOMERS AND YOURSELF! **DISPLAY** MIGRALEVE PROMINENTLY IN YOUR SHOP and **recommend** confidently when you're asked for help and advice by migraine sufferers. **THEY'LL BENEFIT — AND SO WILL YOU!**

DON'T BE LEFT OUT OF THIS SUCCESS STORY — **ORDER, STOCK, DISPLAY** and **RECOMMEND** MIGRALEVE — the first successful proprietary medicine to be able to be sold **directly** to the public — without a prescription if necessary!



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NPU warns on stock levels and VAT

The National Pharmaceutical Union is advising members to keep stocks "at a very low level" in the period prior to the introduction of value added tax.

The advice is given because the NPU believes that Customs and Excise will resist any refund of purchase tax already paid on stocks held at the time of the changeover.

The Executive Committee, at its meeting on June 22, took the view that purchase tax would be greatly reduced before the introduction of VAT.

It was agreed to submit representations about the special considerations applicable to NPU members to Customs and Excise as a matter of urgency.

Emphasis would be placed on the adoption of a single rate system with no exemptions. It was felt that although the Government was largely committed to a multi-rate system, the point was of such importance to retailers who would have to administer the tax that it should be made as forcefully as possible. (Comment, page 111.)

No UK action on US drugs ban

The Department of Health will take no action over the 90 medical products available in the UK which the Food and Drug Administration has had withdrawn in the US.

Grounds for the FDA ruling are that the products "lack substantial evidence of effectiveness or that an unfavourable benefit-to-risk ratio exists."

Sir Keith Joseph, Secretary for Social Services, said in a written Parliamentary answer that the Committee on Safety of Drugs had concluded that those products on sale directly to the public "do not present any hazards sufficiently serious to justify their withdrawal from the market, and that those which are available only on prescription present no special hazards not already well documented and known to the medical and pharmaceutical professions."

The 90 products are among 369 subject to withdrawal in the US; those classified as cosmetic or toilet preparations have not been considered by the committee.

Purchase tax cuts bigger than expected

Many of the chain stores announced on Monday night, following the Chancellor of the Exchequer's "mini budget," that they would put into effect immediately reductions in price corresponding with the lower purchase tax rates.

Mr Anthony Barber's reflationary measures included, as expected, a reduction in the rates of purchase tax, although the size of the cut (18 per cent) was greater than some commentators had expected.

From Tuesday the highest rate of 55 per cent, which included cameras, perfumery and cosmetics, etc., was reduced to 45 per cent. Medicines, chemist sundries (brushes, combs, razors, etc) formerly charged at 36½ per cent came down to 30 per cent.

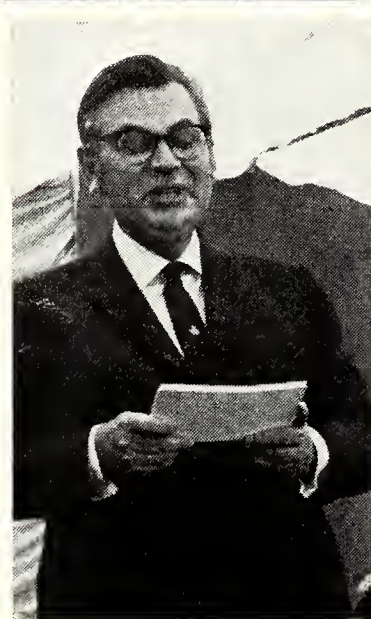
Pet foods, fruit drinks, etc., charged at 22 per cent became 18 per cent, and in the case of household goods like vacuum flasks the rate was cut from 13½ per cent to 11½ per cent.

Other reflationary measures taken by Mr Barber were the removal of hire purchase controls and a temporary increase in the rate of first-year allowance for capital expenditure and machinery. The latter goes up from 60 to 80 per cent; the time limit is August 1, 1973. (Comment p 111.)

An insulin development

A method of restructuring the insulin molecule to prepare abnormal variants — which could prove useful in the treatment of diabetes — has been developed by the Medical Research Council's molecular biophysics research group.

The Council's annual report (HM Stationery Office, price £0.85) says that the method involves the removal of specific parts of the ordinary in-



Two pharmaceutical companies last week received the insignia of the Queen's Award to Industry. Above, Sir Alan Wilson, chairman of Glaxo Group Ltd, is seen receiving the Grant of Appointment from Field-Marshal Sir Gerald Templar, Lord Lieutenant of Greater London. With them is Mr A. E. Bide, chairman of Glaxo Laboratories Ltd, who gained the award for export performance. Pictured left is Mr H. P. P. Hodgkins, chairman of Fisons Pharmaceuticals, acknowledging the award gained by the company for technological innovation in the development of Intal

sulin molecule and their replacement by any structure that is required. In this way, the hormone retains its activity.

It is suggested that if any of the variants is found to have significant advantages in treatment, the method could be adapted for large-scale production.

Other points from the report:

□ Combined therapy with two or more antibiotics may not be an effective method of preventing resistant bacterial mutants developing. Multiple resistance can be produced in one step by the acquisition of a resistance transfer factor, it has been found.

□ A controlled trial with lithium produced a significant reduction in the frequency of psychotic episodes in over 70 per cent of a group of 90 patients.

□ A new amino acid, discovered in the antibiotic bacilysin and now named anticapsin, has been found to inhibit capsule formation — the development of a resistant coat prior to the formation of spores.

Opium ban in Turkey

Turkey is to ban all opium production after 1972 and substitute crops will be introduced. As an interim measure all opium cultivators are to be licensed.

The area that will be most affected is the Afyon province — the name literally means opium. There, this year's harvest is expected to be a bumper one — estimated at perhaps 100 metric tons. It is the cash crop that supports 70,000 farm families in Turkey.

United States officials have estimated that as much as 80 per cent of heroin smuggled into the country originates in Turkey and is often processed in Marseilles.

The ban fulfils an American foreign policy goal and the US government are to compensate for losses in Turkey incurred by both the state and the poppy farmers.

The annual world requirement for legal opium is about 900 tons, while it is estimated that more than 1,200 tons are clandestinely produced.



Opening the new laboratory extension to the Brighton factory of Arthur H. Cox & Co Ltd on July 16, is Mr E. B. Teesdale, director of the Association of the British Pharmaceutical Industry. Looking on with obvious approval is Mr A. F. Cox, the company's chairman

Cox extension: keeping up the standards

Few companies in the pharmaceutical industry have quality and production control standards that are not already in advance of the proposed Medicines Act requirements.

So said Mr E. B. Teesdale, director of the Association of the British Pharmaceutical Industry, when he opened a new extension at the Brighton factory of Arthur H. Cox & Co last week. Mr Teesdale added that the industry was striving for the highest standards — at considerable cost.

The Medicines Act had illustrated the need for organisations such as the ABPI. An example had been the failure of the Department of Health to appreciate the extent of the "chemist's own brand" business — a particular feature of Cox's service — and the Association had had to negotiate special provisions to take account of it.

The new Cox extension (see *C&D* July 10, p 34) already houses an analytical laboratory carrying out 10,000 assays a year, together with microbiological and development laboratories.

A new staff canteen is operational, and there are plans to utilise the remaining space for a controlled humidity unit for the manufacture of effervescent tablets and powders, and a printing department (mainly labels) and stock room.

NEWS IN BRIEF

□ The NPU Group was well represented at a one-day British Institute of Management forum "The independent retailer — has he a future?" in London last week. Six members of the Executive and senior staff participated, the principal sessions being devoted to voluntary group retailing.

□ Courses for the City and Guild's dispensing technician's certificate are being offered at Brighton Technical College and Isleworth, Middlesex, Polytechnic.

□ The Statutory Committee of the Pharmaceutical Society recently directed that the name of Charles Marcus be removed from the Register of Pharmaceutical Chemists. Mr Marcus had been convicted of nine offences under the Dangerous Drugs Regulations, 71 other similar offences having been taken into consideration.

□ The EEC consumer market 1971 survey prepared for the Seminar "Europe In or Out?" (see *C&D*, May 8, p562 and May 15, p 599) together with speakers' notes and verbatim report have now been made generally available from MPC & Associates Ltd, 6 Shaw Street, Worcester.

□ From September 1 old pennies and threepenny bits cease to be legal tender. Shillings and two-shilling pieces will continue as 5p and 10p coins because they are interchangeable and the sixpence will continue as 2½p at least until February 1973.

COMPANY NEWS

Barclays trying again for Sangers?

The board of Sangers Ltd disclosed last week that they received a proposal during 1970 from Mr J. R. Bentley, chairman of Barclay Securities Ltd, that Sangers Ltd should consider merger discussions with Barclay Securities. The Sanger's statement added that the board declined to enter into discussions at that time as they could see no advantage to shareholders from so doing. Whilst Mr Bentley intimated that he regarded such discussions as being postponed rather than concluded, Sangers board said they did not consider his intention sufficiently definite to warrant an announcement to shareholders.

A recent rise in the market price of Sangers' ordinary shares coupled with an examination of the company's register of members give the board of Sangers cause to believe that steps are being taken which may be the forerunner to an offer for the share capital of the company.

The statement goes on: "Whilst there is as yet no positive indication that an offer will in fact be forthcoming in the immediate future (whether from Barclay Securities or any other source) Sangers believe that it would be wrong for shareholders to dispose of their shares without the knowledge that the possibility of such an offer exists." So far there is no indication of any single shareholding in excess of 10 per cent of the company's share capital, but this does not rule out nominee shareholdings.

Boots sales up in first quarter

Mr Willoughby Norman, chairman Boots Pure Drug Co Ltd, speaking at the annual meeting in Nottingham last week, said home sales for the first quarter of this year showed an increase of 16 per cent over the corresponding quarter of 1970.

While there was some degree of price increase in that

overall rise, he said, the sales volume was also showing a significant increase and he added that profits from the first quarter were satisfactory.

On the international side, the group's overseas companies were doing well and export sales from Britain to overseas areas were "very good."

Boots' French subsidiary represented a good springboard for the Common Market. Mr Norman was generally optimistic on future opportunities in that area and mentioned plans for a joint venture in Germany.

Gerhardt-Penick acquired

Gerhardt Pharmaceuticals Ltd is the new trading title of Gerhardt-Penick Ltd following the acquisition of the share capital by Mr R. Gordon Archer and his family from CPC International Inc, USA. Mr Archer has been managing director of Gerhardt-Penick for almost 20 years.

Mr R. R. Davis has been elected to the board and Mr F. H. Dusart, secretary. No changes in the company's manufacturing and trading are envisaged, and Gerhardt Pharmaceuticals Ltd will continue as sole agents for S. B. Penick & Co, USA, Siegfried Ltd, Switzerland, and the Turkish Government Opium Monopoly, in the United Kingdom.

Distillers Co's profits ahead

Consolidated profit of the Distillers Co Ltd for the year ended March 31 before tax was £54.68m (against £52.63m in the previous year). The figures do not include the United Glass sub-group whose profit for year ended December 26, 1970, was £721,000 (against £125,000). Dividend for year proposed is 12.75 per cent (12.25 per cent.)

Atlas acquisition completed

The acquisition of Atlas Chemical Industries Inc by a subsidiary of Imperial Chemical Industries Ltd (*C&D*, April 24, p 497) was completed on July 21.

Preliminary sales figures for Atlas during the second quarter show that at \$42,131,000 they were 3 per cent ahead of 1970.

Estimated net earnings were 58 cents per share — up 16 per cent from last year's 50 cents and an all-time high.

US partner for drug store firm

Rite Aid Corporation of America, which controls more than 220 drug stores throughout the United States has bought a 50 per cent stake in Superdrug Stores. The latter's headquarters are in Central Avenue, West Molesey, Surrey, and there are currently 15 stores in an area comprising London, Surrey and Sussex. Turnover is given as more than £1,800,000.

The chairman, Mr Ralph Goldstein, says the new combined group plans to be represented throughout the United Kingdom within a few years. Asked about future branch openings Mr Ronald Goldstein told *C&D* that some might be pharmacies depending on the site.

In brief

Brocapharm Ltd have moved to Trend House, Pyrford Road, West Byfleet, Surrey (telephone: Byfleet 45536).

Bovril Ltd: Rowntree Mackintosh Ltd have made a counter bid for Bovril Ltd which values Bovril shares at £3.55 against Cavenham Foods Ltd's bid last month (*C&D*, June 26, p 796) of £3.25 Rowntree's offer is being recommended for acceptance by the Bovril Board.

PEOPLE

Mr J. MacLean was recently elected chairman of the Pharmaceutical Society's Scottish Department Executive. Dr J. Chilton was elected vice-chairman.

Mr David Powell is retiring as chairman and director of Booker McConnell Ltd at the end of the year.

Mr Powell was appointed a director of Booker McConnell in 1952, deputy chairman in 1957, and chairman in 1967. The board intend to elect Mr George Sidney Bishop as chairman with effect from January 1, 1972.

Mr P. D. Blanchard, representative for Cupal Ltd in the Midlands and North Wales is an inventor in his spare time. He has just spent two years perfecting a board game, and now has turned his attention to an aspect of motor car driving safety. Posing the ques-

tion to his customers "what do you fear most when you are driving your car?" The answer, said Mr Blanchard, was invariably either "A burst tyre at speed or steering failure." Since both are interconnected, he has produced a device made of toughened fibreglass with a tyre on the perimeter which would be fitted to each wheel and which would act as a reserve tyre in the event of a blow-out.

Mr Blanchard is hoping a firm will develop his invention.

Appointments

Astra Chemicals Ltd: Mr John C. Wiggins, marketing manager, has been promoted to the board to fill the new position of marketing director.

Rockware Group Ltd (parent company of Rockware Glass Ltd): Mr Peter Parker, 46, has been appointed chairman as from March 1, 1972. He joined Rockware as a vice-chairman last October.

Bristol-Myers Co. Ltd: Mr Terry Ruby, general sales manager of the consumer division has taken on additional responsibility for the Clairol salon division sales force. Mr Gordon Davies becomes Clairol marketing manager and Mr Gordon Higgins, formerly group training manager at Bristol-Myers, has been promoted to field sales manager, Clairol salon division.

Yardley of London Ltd have appointed Mr Michael Pitt-Bailey (36) their marketing director and Mr Robin Vincent (34) their sales director.

Mr Pitt-Bailey joined Yardley as marketing manager in 1967; Mr Vincent joined the company in 1959.

Vestric Ltd: Mr W. R. B. Sheldon, branch manager at the Vestric branch at Sheffield, has taken up an appointment as operations controller for the London division of the company. Mr Sheldon succeeds Mr R. W. Freeman.

Mr Sheldon is succeeded at Sheffield by Mr R. C. Thomas, formerly assistant branch manager.

Other recent staff changes at Vestric have included the appointment of Mr J. C. Curry, as manager of the company's Enfield branch. He succeeds Mr A. H. Maidment. Mr D. Stephenson has been appointed area sales manager for the London division.

Topical reflections

By Xrayser

Open to conviction?

Those who have assumed, over the past month or two, that the views of the professions had prevailed in the matter of cost-related charges on prescriptions, must have found little assurance in the statement made by Lord Aberdare in the Lords on July 7. He said that the Government had listened and would still listen to representations before deciding.

But, despite that, he said: "Is it really right that all those who can afford to pay more towards the cost of their prescriptions should not do so while there are so many unmet demands in the National Health Service?" That does not sound like a Government which has listened and is still listening, or is open to conviction, or is seeking to find a way out of the dilemma created by its proposals in the autumn of last year.

Particularly does this seem to be so when one considers the Minister's remarks to the effect that as the cost of the average prescription increased, the proportion of the drug bill which the prescription charge saved gradually fell, so that an increasing share had to be met from the limited resources available until the charges were next increased. (There was a passing reference to other countries in which the share of the total pharmaceutical bill contributed by patients kept pace smoothly with the total through a system of proportionate charges.)

In my own experience of only two months of the increased levy, the cost of the average prescription has already increased, as it has on each occasion on which increased charges have been introduced. Those responsible might do well to ask themselves why. And we might consider whether our representations have fallen upon deaf ears, for there is little evidence of any desire or intention to depart from the hastily conceived scheme announced last year. I shall be surprised if the subject is buried for good and all, and little comfort is to be found in the statement of the Minister of State.

Amphetamines

The conference of the British Medical Association concerned itself with the prescribing of amphetamines, and once more emphasised the need for caution in the use of new substances, the ultimate effect of which is unknown and unpredictable. Attention has become focused on the group after many years of indiscriminate prescribing and clear evidence of habituation, and the desire to change course after all that time is proof of a belated recognition of the problems produced by the drug. But how many other preparations, prescribed in ever-increasing quantities under considerable encouragement by the manufacturers, are potentially drugs of habituation if not addiction?

Reference has been made to the reduced prescribing of barbiturates, but not to any reduction in the assimilation of tranquillisers and hypnotic preparations of a non-barbituric description. Their introduction is perhaps too recent for an accurate assessment of their character. But the position of the physician is responsible and unenviable.

Non-generic brands

There is perhaps a parallel to be drawn from the dilemma of the Council of the Pharmaceutical Society in the matter of a generic name for a mixture of substances, and the statement at the BMA conference to the effect that many doctors prescribed a medicine they did not even know contained amphetamine.

New Packs

Increased Sales Appeal
at point-of-sale



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New Impact!

Up-to-date packaging which complements the up-to-date effectiveness of these proven products. Formula 16 Hair Colour Restorer ... a unique and successful treatment for ending grey hair. Formula 16 Shampoo ... to prepare the hair for Formula 16 treatment. Avrogel ... the fast-acting, safe and simple remedy for pimples, blemishes, spots and acne. Products with a generous profit margin and an increased public demand through high-frequency advertising.

AND A NEW CROWNER TO TOP THE LOT



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Sunday Mirror	
The People	
Sunday Express	
Radio Times	
Harpers & Queen	
Illustrated London News	
Country Life	
and other selected periodicals	



More punch in less shelf space

With a new Avrogel dispenser which holds 12 packs.

TRADE NEWS

Bidex presentation and fragrances

The Bidex range has been redesigned by Richard Hudnut Ltd, Eastleigh, Hampshire, with sachets offered in two packs, containers of six (£0.15) and packs of 12 (£0.27). There is also Bidex spray talc (£0.55) and the deodorant spray is now being offered in two new fragrances, Fraiche and Delicate.

From the Midlands to the South

Test market results in the Midlands have led Reckitt & Colman, toiletries division, Sunningdale, Derby, to extend the launch of their body shampoo All Over Softly to the London and Southern television areas.

The product might be described as a soap substitute with many advantages. The preparation contains foam boosting and stabilising agents, skin conditioners consisting of lanolin and coconut oil derivatives and a polymer that is largely responsible for the pleasant feeling to the skin.

The product is being sold in three sizes, a bath sachet (£0.07), a small eight-bath size bottle (£0.19) and a medium 20-bath size bottle (£0.39).

All Over Softly leaves the skin "moist, supple and smooth." It has a pleasant perfume and a pearlised pink colour. It works best on a sponge. Reckitts say that All Over Softly body shampoo could mean the end of bath soaps.

Chemist-only first-aid creams

Two more companies have pointed out that their first-aid creams are "chemist-only" in addition to the one mentioned in Dr A. F. L. Deeson's recent article (July 10, p46). The products are Brulidinc, supplied by Pharmaceutical Specialities (May & Baker) Ltd, Dagenham, Essex, and Acriflex, of Allen & Hanburys Ltd, London, E2.

Trade shows next week

Croydon

Greyhound Hotel, July 25-30, Shulton (Great Britain) Ltd, July 26-30, Cussons Sons & Co Ltd, Jackel & Co Ltd, July 26-29, H. Bronnley & Co Ltd.

Stoke-on-Trent

Crown and Anchor Hotel, July 27-29, Jackel & Co Ltd.

Purchase tax and prices

All prices given under Trade News and New Products and Packs are related to purchase tax rates applicable before the Chancellor's statement on Monday. Revised prices will be published in the Supplement as soon as they are notified by the manufacturers.



Bonus offers

Approved Prescription Services Ltd, PO Box 15, Whitcliffe Road, Cleckheaton, Yorks. APS Vitamins, 48 invoiced as 36. (Until October 31.)

Cuxson Gerrard & Co Ltd, Fountain Lane, Oldbury, Warley, Wores. Carnation corn and callous caps, Bonus parcel rates during extra 7½ and 15 per cent, end July 31.

Richard Hudnut Ltd, Eastleigh, Hants. Vibra bath salts, new packaging introductory bonus, 13 invoiced as 12, plus "bonus gifts" ranging from a Mini Mole wrench on 2 doz to Kenwood dishwasher or Electrolux deep freezer on 1,000 doz. (Until August 23.)

PRESCRIPTION SPECIALITIES

FUNGILIN vaginal cream

Manufacturer E. R. Squibb and Sons Ltd, Regal House, London Road, Twickenham, Middlesex

Description Vanishing cream, lemon-yellow in colour, containing 25 mg amphotericin per gram

Indications Vaginal candidosis

Method of use One application (4 gm) of the cream to be inserted high into the vagina for 14 consecutive nights regardless of any intervening menstrual period

Storage At room temperature, recommended shelf life 2½ years

Pack 60 gm tube (£1.25 trade)

Supply restrictions Therapeutic Substances Act Issued July 1971

NOC TEC capsules

Manufacturers E. R. Squibb and Sons Ltd, Regal House, London Road, Twickenham, Middlesex

Description Each clear orange-red capsule contains 500 mg chloral hydrate in solution

Indications Insomnia, particularly in geriatric patients who tolerate barbiturates poorly. As a pre-operative sedative, a hypnotic and sedative during first stages of labour and in post-operative care and control of pain, as an adjunct to opiates and analgesics

Contraindications Marked hepatic or renal impairment, large doses should not be used in patients with severe cardiac disease

Dosage Adults and children over 12 years of age: 500 mg to 1 g taken 15 to 30 minutes before bedtime or 1 to 2 hours before surgery. Daily dose should not exceed 2 g. The capsules should be taken with water

Precautions Should be used with caution in patients taking coumarin anticoagulants. When chloral hydrate is withdrawn from the drug regime or its dosage changed careful monitoring of the prothrombin time is required. Chloral hydrate should be administered with caution to patients who have previously exhibited an idiosyncrasy or hypersensitivity to it. As with other hypnotics alcohol potentiates sedative effects. Similarly there is always a danger of misuse and the possibility that habituation may develop

Side effects Gastric irritation may occur in some patients, excitement, delirium and tolerance are rarely encountered

Storage At room temperature, recommended shelf life 2 years

Pack Bottle of 50 (£0.48 trade)

Supply restrictions P1, S4B

Issued July 1971

VERDIVITION elixir

Manufacturer E. R. Squibb and Sons Ltd, Regal House, London Road, Twickenham, Middlesex

Description A sweet yellowish-green liquid with an aromatic fruit odour. Each 30 ml containing: calcium glycerophosphate 220 mg, sodium glycerophosphate 160 mg, potassium glycerophosphate 40 mg, manganese glycerophosphate 20 mg, thiamine mononitrate (vitamin B₁) 4 mg, riboflavin (vitamin B₂) 2 mg, pyridoxine hydrochloride (vitamin B₆) 1 mg, nicotinamide 30 mg, d-panthenol 2 mg and vitamin B₁₂ 30 mcg. Alcohol content is 17 per cent by volume

Indications For the maintenance of adequate levels of B vitamins, particularly in those conditions where such levels may be lowered

Contraindications Where the use of alcohol is undesirable eg hepatitis, alcoholism

Dosage Adults: three 5 ml teaspoonfuls three times daily. Children: one or two 5 ml teaspoonfuls in water three times daily. Doses should preferably be taken before meals

Storage Should be protected from light, recommended shelf life two years

Dispensing diluent Water

Pack 240 ml (£0.35 trade)

Issued July 1971

STECLIN 500 tablets

Manufacturer E. R. Squibb and Sons Ltd, Regal House, London Road, Twickenham, Middlesex

Description Orange film-coated tablets. Each containing 500 mg tetracycline hydrochloride

Indications Infections caused by organisms sensitive to the action of tetracycline

Contraindications, etc As for all tetracyclines

Dosage Adults: one tablet twice a day. The dosage may be increased depending on the nature and severity of the disease. It is recommended that Steclin 500 be given one hour before or two hours following meals

Shelf life Two years

Pack Bottle of 8 (£0.32 trade)

Supply restrictions Therapeutic Substances Act

Issued July 1971

SURBEX T tablets

Manufacturer Abbott Laboratories Ltd, Queenborough, Kent

Description Each orange Filmtab contains: thiamine mononitrate 15 mg, riboflavin 10 mg, nicotinamide 100 mg, pyridoxine hydrochloride 5 mg, vitamin B₁₂ 4 mcg, calcium pantothenate 20 mg and ascorbic acid 500 mg

Indications In vitamin B complex and vitamin C deficiencies, including those arising from debility after illness or operation

Dosage One tablet daily, or more, depending on clinical need

Storage Below 25°C

Pack Bottle of 100 (£1.50 trade)

Issued August 1, 1971

NEW PRODUCTS AND PACKS

Cosmetics and toiletries

Nail enamels from Leichner

Leichner are launching their first nail enamels under the title Nail Gloss (£0.30). In colour planning their new range Leichner ensured that every shade would harmonise with at least one, often more, of their Kamera Klear lipstick colours. Nail Gloss is available in 10 different shades: No. 1, sheer scarlet; No. 2, silver peach; No. 3, salmon pink; No. 4, burnished pink; No. 5, copper bronze; No. 6, sugar pink; No. 7, rosy; No. 8, magenta; No. 9, double lilac; No. 10, oyster beige. Leichner are numbering their colours for quick and easy reference.

Shades No. 2 to 10 are pearlised. No. 1, the clear red, is non-pearlised. Pack is a chunky bottle with distinctive black cap. (Leichner, 13 New Bond Street, London W1.)

Shampoo by Tabac

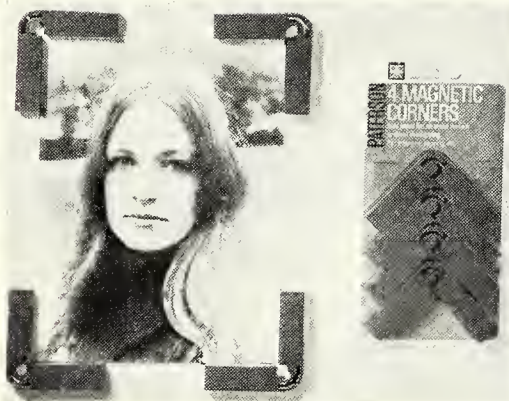
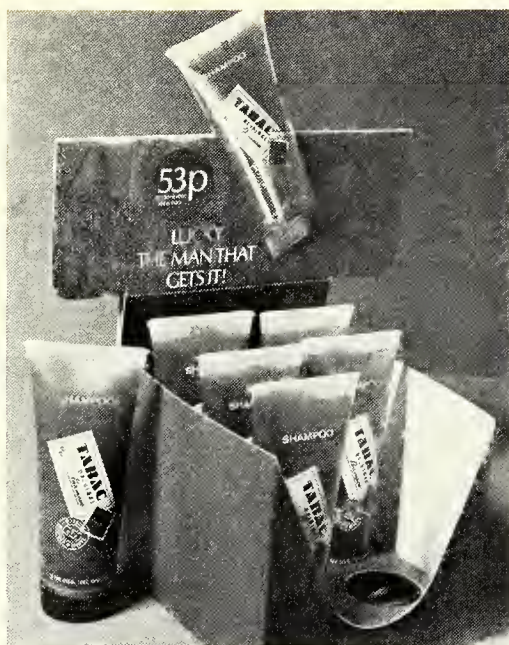
Another new product for the Tabac Original range of men's toiletries is Tabac Original shampoo (£0.53). Effective in hard or soft water, the shampoo is a deep green colour and has the usual Tabac fragrance. It comes in a neat six-pack display outer. (Eylure Ltd, Grange Industrial Estate, Llanfrehfa Way, Cumbrian, Mons.)

Waterproof fashion lashes

Eylure have introduced a completely waterproof range of high fashion lashes called Wash'n Wear.

There are six different Wash'n Wear lash styles in the Miss Eylure range all hand-made from a special synthetic fibre that enables the lashes to remain permanently curled. The range includes Zebras, with their long fluffy lash groups and shorter lash strands in between. Ticklers are designed as extra-long underlashes or lightweight top lashes.

Spacers 1 or 2 have long and short lashes nestling together in clusters spaced wide apart on a transparent band. For a "wide-open" look, there is Eastern Promise, made of fine lashes with a marked sweep at the outer corners. Finally, there are long and short Undies, said to be underlashes with a difference.



"they make good natural top lashes too." Wash'n Wear lashes by Miss Eylure are in black or brown (£0.65). (Eylure Ltd, Grange Industrial Estate, Llanfrehfa Way, Cumbrian, Mons.)

Dana bath oil and balm

There are two new products from Dana Perfumes. Tabu after bath oil spray (£1.45) is described as a "rich, emollient treat for the skin." Dana say the product contains d-panthenol to exert a healing effect on skin affected by detergents and other materials, or by sun, wind, cold, etc. After bath oil is absorbed instantly, leaving a lingering scent of the Tabu fragrance.

Tabu skin balm (£1.45) contains sweet almond oil and lanolin derivatives, it is being recommended for skin affected by sun, wind or cold; for dry or sensitive skin, chapped hands, rough elbows, knees and heels.

It is said to be also useful for pregnant women in order to avoid stretch marks, and also for those whose hands are constantly in water. Again, skin balm is lightly perfumed with Tabu fragrance. (Dana Sales Ltd, 19 Grosvenor Street, London W1.)

Veterinary

Freeze-dried vaccine

A new freeze-dried vaccine for Marek's disease; Marivax THV, has been announced by Burroughs Wellcome & Co.

Marivax THV is prepared from a turkey herpesvirus, which is particularly suitable for freeze-drying. It is a viral vaccine designed for the active immunisation of

potential breeding and laying stock against Marek's disease.

The vaccine is more stable than the existing Marivax and has a shelf life of six months when stored in a domestic refrigerator. Available in rubber-capped vials of 1,000 doses, each packed in an individual polystyrene container for safety. The diluent and accessories needed to reconstitute the vaccine and maintain a sterile vaccination system are packed separately for storage at cool room temperature. (Burroughs Wellcome & Co. Veterinary Division, Berkhamsted, Herts.)

Photographic

Magnetic corners for borderless prints

Paterson Products Ltd have now made available their magnetic corner pieces for making borderless prints. These were previously supplied only with the Paterson enlarging easel.

Being magnetic they can be used on any ferrous metal surface such as an existing masking frame or metal enlarger base. The corners have a serrated inner edge and a light spring action which allows them to grip the edges of the paper securely without overlapping. They are also ideal for copying or titling as they can be used to hold down photographs, postcards, or other illustrations, allowing the full area to be photographed.

Paterson magnetic corner pieces are supplied in sets of four (£1.09½). (UK Distributors, Johnsons of Hendon Ltd, Hendon Way, London NW4.)

Bolex Super 8 camera and projector

The latest Bolex 280 Macrozoom Super 8 camera (£169.95) is of a completely new design. The objective has an aperture of f/8 and an eight-times variation in focal length, from 7 to 56 mm, so that at one end of the scale it is a true wide angle and at the other, a powerful telephoto. In addition it will focus so close to the subject that it will include a field of only 27 × 20 mm, "giving a giant close-up of an insect on a blade of grass." The price includes lenshood, cable release and shoulder strap.

The new Bolex Super 8 projector takes both cartridges and conventional reels and in all cases the loading is completely automatic (£94.89). (Johnsons of Hendon Ltd, 335 Hendon Way, London NW4.)

Sundries

Health and beauty equipment

Valor have launched into the home health and beauty market. The range includes two versions of the Valor Trim-U-Fit electrical belt massager (£33.90) (de luxe £39.90), the Twist 'n Slim exerciser made of rigid plastic (£1.85) and the Rotagym (£9.95). Ultra violet and infra red sunlamps in the new Valor range are the Queen combined ultra violet and infra red lamp (£13.50), Queen infra red only (£7.50). The lamps are 7½ in high, 5 in wide and 7½ in deep. The Baroness de luxe ultra violet and infra red with timer (£18.99) without timer (£14.99) is, when opened, 9½ in high, 8 in wide and 9 in deep. (Valor Ironcrete Ltd, Ironcrete Works, Station Road, Dorking, Surrey.)

PROMOTIONS

Heinz advise 'don't rush baby'

A new Press campaign for Heinz infant foods, with a total expenditure of over £250,000 started this month. Running continuously through to April next year, the campaign will use full page, colour and mono advertisements in *Woman*, *Woman's Own*, *Woman's Realm*, *Woman's Weekly*, *Family Circle*, *You*, *Mother*, *Mother and Baby*, and *Maternity and Mothercraft*.

Nine different advertisements form a "hard-sell" campaign telling mothers of the range of infant foods available, their specific advantages over home prepared alternatives and stressing the need to keep baby on infant foods until he is really ready for family meals.

The need for this campaign arose from research which showed that mothers were tending to start their babies on strained foods earlier, were therefore moving onto junior foods quicker and to family meals sooner. "Heinz believe that this forcing of the pace is not necessarily in the babies' interest but comes about because mothers want to indicate how advanced baby is for his age. This can lead to bad feeding habits which can cause overweight problems." (H. J. Heinz Co Ltd, Hayes Park, Hayes, Middlesex.)

This new dump bin merchandiser for Right Guard aerosol deodorant is now available from the Gillette salesforce. It holds up to three dozen cans and incorporates a separate "price-card." (Gillette Industries Ltd, Great West Road, Isleworth, Middlesex)



This new "space-conscious" display unit from NPUM backs up year-round national advertising for Lotus nail polish remover in Honey and 19 magazines. (NPUM Marketing Ltd, 321 Chase Road, London N 14.)

Two support motor racing

□ The successful advertising campaign for Contac 400, which is re-positioning the brand as an all-year-round decongestant, is being backed up with the formation of the Contac 400 motor racing team.

Menley & James Laboratories believe they are the first British pharmaceutical company to enter the growing field of motor racing sponsorship. An agreement has been negotiated with "up and coming" driver Steve Thompson, whose Ensign-Holbay Formula 3 car has had a successful season so far.

The sponsorship will be supported with on and off the circuit promotions. (Menley & James Laboratories, Welwyn Garden City, Herts.)

□ Femfresh now have their own racing car, painted in the white and green of the packaging for their Fougere fragrance. The Femfresh name is emblazoned on the front and both doors of the car, which has already generated a lot of interest at race meetings.

The driver is the current British women's racing driving champion, Alison Davis, and the car is a Ginetta G15.

Alison Davis is appearing at 20 race meetings this season, and she and the car will be seen by many thousands of people. She is also distributing sample sachets of Femfresh tissues at race meetings. (Crookes-Anestan, Telford Road, Houndmills Estate, Basingstoke, Hants.)

Breck gives away Norsebad

Breck shampoo bottles are currently being offered with a free full size (£0.11) Norsebad sachet attached; the offer sells at the normal recommended price of £0.19 (70cc) and £0.29 (120cc).

Special display material is available featuring "the girl in the bath" used in Norsebad magazine advertising.

Both Breck and Aspro Nicholas believe that this will be a successful promotion for the chemist by both increasing his

Breck sales and also by providing massive sampling for Norsebad.

The offer is available while stocks last on all types of Breck, for dry, normal and oily hair, medicated and new herb with protein. (Cyanamid of Great Britain Ltd., Bush House, London WC2B 4PU.)

Earex Press campaign

Earex Ltd say that extensive advertising is taking place for all their products — Earex ear drops, swim plugs, dust and noise ear protectors—in national Press, provincial weekly and evening papers, and glossy magazines, until the end of September. (Earex Ltd, Tulketh Street, Southport, Lanes.)

Consumer offers

□ All 2½ in wide by 1 yard lengths of Adaptoplast first aid medicated dressing, packed individually in dispenser type cartons, currently contain a free pair of 4 in Sheffield-made scissors. Each carton printed "Free scissors inside" with an illustration of the scissors. Trade price is £1.59 per dozen; offer continues only while stocks last. (Cuxson Gerrard & Co Ltd, Fountain Lane, Oldbury, Warley, Worcs.)

□ "Probably the most exclusive quality premium offer ever organised through chemists" Wilkinson Sword say of their offer of a limited edition of a specially commissioned bust in bronze of the Duke of Wellington. Available for a six-week period beginning mid-July, the bust stands 5½ in high, is finished in bronze and will sell at £1.98. Point-of-sale material includes show-cards and a free six-page booklet on the Duke of Wellington.

ON TV NEXT WEEK

Ln = London; M = Midland; Lc = Lancashire; Y = Yorkshire; Sc = Scotland; WW = Wales and West; So = South; NE = North-east; A = Anglia; U = Ulster; We = Westward; B = Border; G = Grampian; E = Eireann; CI = Channel Islands.

Astral: Ln, Y, Sc, NE, A, U, B

Band-Aid washproof plasters: Ln, M, Sc, WW, So, G

Body Mist: All except E

Brylcreem: Ln, Y

Cool Charm: Ln, So

Erasmic: Ln, Lc

Fiesta household towels: M

Harmony hairspray: All areas

Intimist: All areas

Lucozade: All except E

Macleans Freshmint: All except E

Mum Rollette: All areas

Optrex: Ln, M, Y, Sc, WW, So, U, We, B, CI

Polaroid cameras: All except E

Poli-Grip: Ln, Lc, Sc, WW, So, A, U, We, CI

Reban: Lc

Shield: All areas

Signal: Ln, WW, So, NE, A, We, CI

Silvikrin hairspray: All except So, E

S.R.: All areas

Sunsilk hairspray: So

Sunsilk shampoo: All areas

Sure: All areas

Syntex skin care range: CI

Yeast Vite: All except E

Parke-Davis soon to move to ultra-modern facilities



The U.K. headquarters of Parke-Davis will shortly be moving to a 35-acre site near Pontypool; the new, ultra-modern complex will take in pharmaceutical manufacturing, research, administration and distribution.

Parke-Davis have been manufacturers of ethical pharmaceuticals for over 100 years. The new modern facilities will enable us to better serve the needs of the pharmaceutical and medical professions — production will be streamlined allowing a larger proportion of company effort to be channelled into essential investigations on new products.

Research and development has always

been a major activity at Parke-Davis. To list but a few of our major pharmaceutical achievements — as early as 1901, ADRENALIN was the first hormone to be isolated in pure form, later, in 1938, we introduced the first anti-convulsant with little or no sedative effect, EPANUTIN*. In 1949, our research team formulated the first broad-spectrum and only fully-synthesised antibiotic, CHLOROMYCETIN*, and 1970 saw the introduction of the Parke-Davis unique injectable general anaesthetic, KETALAR*.

Our research and manufacturing expertise will continue to work in the

widest interests of health-care, and for better medicines for use by the pharmaceutical and medical professions.

N.B. All customers currently being serviced from Hounslow will be advised individually of the date on which they should commence to order from Pontypool. Until receipt of such a communication, all orders should continue to be sent to our Hounslow address.

*Trade mark

PARKE-DAVIS

Parke, Davis & Company (Inc. USA, Liability Limited), Staines Road, Hounslow, Middlesex. Tel: 01-570 2361

We've broken the silence about sanitary towels.



WEEKLY CHANGES AND ADDITIONS

To June Quarterly Price List



STILL GOING STRONG!

PRICES 15p. and 26p.
FROM YOUR USUAL WHOLESALER

THE CHEMIST & DRUGGIST Price List Service

To ensure accurate pricing, look first in this supplement under This Week's Changes and Stop Press followed by the Cumulative Section commencing on p 1. If the price you are seeking does not appear in this supplement, refer to the Quarterly List. Discard earlier supplements.

Trade prices are given per unit unless otherwise stated. Bold upright figures (0.14) in the retail column indicate the price is subject to resale price maintenance. Italic figures (0.14) is manufacturer's recommended price. Light upright figures (0.14) is a suggested guide. A=Price advanced. R=Price reduced. ●=New entry. D=Delete. C=Correction. I=Insert.

	Trade £·p	Tax £·p	Retail £·p
2-Minute Magic (385 DG) 116cc	0.39	0.21	0.81
10 Hour (333 Cupal) powders	0.865dz	0.29dz	0.13½
Abstem (746 Lederle) tablets	100	1.42	0.521 2.65
Abunda (385 DG) cream	14cc	0.42	0.23 0.88
Acdrile (117 BPL)			D
Achromycin (746 Lederle) T5 intravenous 250mg 10 500mg 10	1.82 3.24	—	—
packs of 6			D
Actifluor 3-18 (1341 Willows)			D
Actifluor 3-18 (1335 Wigglesworth)			I
Actifs (1521 Pharm Dis)			D
Actifs (1521 Pharm Dis) capsules	4.26dz	1.68dz	0.75
Adaptoplast (339 CG) dressings			
125 pieces asst. M95	0.625	—	0.87
150 pieces asst. M304	0.45	—	0.63
pieces 150 × ¾ × 2½ M304M	0.45	—	0.63
island dressing 150 × ¾ × 1½	M97	0.479	— 0.67
strip ½ in × 5yd	M266	5.60dz	— 0.66
1 in × 1yd	M272	1.59dz	— 0.19
1 in × 5yd	M268	7.95dz	— 0.95
Adona (60 Arden) cream	101.02	—	1.25
Adventure (545 Grossmith) perfume	4cc	3.12dz	1.67dz 0.54
Agfa (16 AGL) chemicals			
Neutol NE	—	—	0.26½
liquid	—	—	0.63
Neutol 66	—	—	0.26½
films	—	—	1.26
Dia direct reversa 35mm 36 exp.	—	—	— D
filters, 25, 30, 32mm	—	—	1.30
35.5mm	—	—	2.34
46mm	—	—	2.58
	—	—	3.27

	Trade £·p	Tax £·p	Retail £·p
Agfacolor (16 AGL) chemicals			
film bleach bath	—	—	0.56½
film developer 5	—	—	0.48
film fixing bath	—	—	0.51
paper bleach fix bath	—	—	1.11
paper developer	—	—	0.56½
paper stop bath fix	—	—	0.47½
projectors 50	—	—	20.90½
automatic 50	—	—	40.74½
case	—	—	3.09
negative film CN5 standard cassette			
35mm 12 exp.	—	—	0.53
20 exp.	—	—	0.65
36 exp.	—	—	0.89
126 20 exp.	—	—	0.71
126 12 exp.	—	—	0.57
Rapid	—	—	0.57
roll film 127, 120, 620	—	—	0.48½
reversal film CT18			
126 20 exp.	—	—	1.36
35mm			
cassette 20 exp.	—	—	1.36
36 exp.	—	—	1.96
Rapid	—	—	1.09
roll film 127, 120, 620	—	—	1.00
8mm cine CT135 25ft.	—	—	1.65
8mm cine CK.17 super 8	—	—	2.00
8mm Movex cassette	—	—	2.15
16mm cine spool 100ft.	—	—	4.69
Agfalux (16 AGL) flashgun KM	—	—	6.06½
CK & CM	—	—	3.83½
CI outfit	—	—	5.42
Agfascope (16 AGL) viewer	10 20	—	5.35 7.92½
Agfatronic (16 AGL) flash guns	140A 160A 220A	—	23.38½ 29.13 40.79
Agprosal (17 Agprolin) tablets	100	0.30	—
Airwick (671 Jeyes) aerosol mists	16oz	1.90dz	— 0.20
old sizes	—	—	D
Alberto Culver (24 ACC) VO5 hairspray	300g	5.55dz	3.05dz 0.90
Albion (339 CG) cotton wool	1oz 4oz 1lb	0.47dz 1.22dz 0.32	— 0.06 — 0.13½ — 0.42
carton	2oz 8oz 1lb	0.74dz 2.10dz 0.30	— 0.09 — 0.23 — 0.40
paper wrapped	—	—	D
Albucid (187 B5) eye drops ts4B	10% 10ml 20% 10 ml 30% 10 ml	0.23 0.24 0.25	— 0.34½ — 0.36 — 0.37½
eye ointment†	2½% 4 g 6% 4 g 10% 4 g	0.10 0.12 0.13	— 0.15 — 0.18 — 0.19½
nasal spray	—	—	D
Aldomet (837 M5D) tablets 500mg	500	18.40	—
Algesal (894 Nicholas) tube	40g	0.14	0.05 0.26
Allcock's (31 AP) (distributors 1377 R & A) porous plasters	—	0.812dz	0.283dz 0.12
Allergilac (307 C & G) 12oz	—	5.20 (2doz)	— 0.29
Allinson (40 Allinson) dried yeast	4oz	3.93 (3 dz)	— 0.13½
Almay (39 Almay) near nude make up	—	0.45½	0.25½ 0.98
bronzing gel	—	0.37	0.19½ 0.75
liquid blush	—	0.39½	0.20½ 0.80
Almevax (208 BW) 10 dose vial	—	8.90	— 13.35

	Trade £·p	Tax £·p	Retail £·p
Alo (1533 Alo) eye shadow powder	0.20	0.11	0.44
Alopecinin (1521 Pharm Dis) ts4B pomade 1oz	9.92dz	3.80dz	1.49
tablets 30	9.92dz	3.80dz	1.49
Alphakil (1047 Rentokil) mouse bait†			D
mouse bait†			
Alupent (145B) ampoules 0.5mg 1ml 6†	0.38	—	0.57
solution 5% 7.5ml†	0.31	—	0.46½
metered aerosol ts4B	0.97	—	1.45½
refill ts4B	0.81	—	1.21½
syrup †	150ml	0.36	0.54
II	2.14	—	3.21
tablets †	50	0.62	0.93
250	2.82	—	4.23
1000	10.93	—	16.39½
Alupent expectorant (145B)† mixture 300ml	1.35	0.496	2.52
tablets 30	0.90	0.33	1.68
250	6.82	2.50	12.73
Alupent-Sed (145B) ts4A tablets	50	0.66	0.99
250	3.00	—	4.50
Amami (105 BTD) styling lotion 80cc	1.16dz	0.64dz	0.18
Amytal (413 Lilly) ts4A Pulvules with ephedrine	100	0.33	— 0.50 I
Anacal (1490 IAP5) ointment	0.82	0.30	1.53
suppositories	0.51	0.187	0.95
Anapax (848 Minnesota) cold sore lotion 5ml	1.00dz	0.367dz	0.15
cold tablets 12	1.33dz	0.488dz	0.20
24			D
cough linctus †			
adult 55ml	1.90dz	—	0.22½
110ml	3.15dz	—	0.37½
child's 110ml	—	—	D
junior pain reliever 60ml	1.68dz	—	0.20 I
Andre Philippe (48 AP) bubble bath			
gift set trio 33	4.00dz	1.465dz	0.63
slim diamond 14	3.40dz	1.245dz	0.53
continental 35	7.20dz	2.64dz	1.13
Cologne			
slim diamond 24	3.00dz	1.65dz	0.53
Cologne/lavender 34	6.60dz	3.63dz	1.13
bubble bath bubbles 19			D
bubble bath daddy			
Christmas 32			D
Anectine (208 BW) (distributors 218 Calmic) Insert ts4B			
Anethaine (518 Glaxo) † cream 20g	0.11	—	0.15
Animalintex (1073 Robinson) poultice dressing (vet)	2.50 (10/12dz)	0.917 (10/12dz)	—
Antoin (31 IC) †DDI tablets	20 50 dp 250	0.10 0.19 0.80	0.04 0.07 0.19 0.35½
Anusol (1310 VWV) suppositories	12	2.08dz	0.763dz 0.30
Apple Blossom (596 HR) bath essence	3303	—	1.20
cubes 3321	—	—	0.75
creme perfume 3032	—	—	1.35
deodorant spray 2422	—	—	0.80
anti-perspirant 2433	—	—	1.05
dusting powder			
drum 3208	—	—	1.75
spray bottle 3212	—	—	0.80
sprinkler flask 3233	—	—	0.85
foaming bath oil 3356	—	—	1.35
hand lotion 3344	—	—	0.80
perfume			
concentrated 3111	—	—	2.40
perfume mist 3013	—	—	1.20

Specify **Wellcome* Insulins**

Soluble · Lente · Protamine · Globin · Isophane and 'Nuso' Neutral Insulin



Burroughs Wellcome & Co. (The Wellcome Foundation Ltd.) Dartford, Kent *Trade Mark

	Trade £·p	Tax £·p	Retail £·p
crystal bottle 3122	—	—	5.00
skin perfume spray 3002	—	—	1.10
3022	—	—	2.10
refill 3023	—	—	1.15
soap, complexion, three 3333	—	—	0.90
bath, three 3336	—	—	1.35
solid fragrance stick 3020	—	—	0.95
splash Cologne 3056	—	—	0.95
stroke on perfume 3130	—	—	1.20
traveller 3477	—	—	1.75
Apres Soleil (525 Golden)	3.90dz	2.14dz	0.65
Apsin VK (1432 AP5L) T5			
granules for syrup 60ml	1.40dz	—	—
62.5mg/5ml 100ml	2.40dz	—	—
125mg/5ml 60ml	2.40dz	—	—
100ml	3.60dz	—	—
250mg/5ml 100ml	6.60dz	—	—
Aqua Manda (532 Goya)			
after shave 28cc	0.22	0.12	0.45
fragrance 104cc	0.343	0.185	0.70
210cc	0.54	0.295	1.10
spray 0.27	0.15	0.55	—
golden body rub 0.27	0.15	0.55	—
hand lotion 0.186	0.105	0.38	—
herbal bath oil 0.27	0.15	0.55	—
sachet 0.039	0.022	0.08	—
foam bath 0.236	0.125	0.44	—
sachet 0.043	0.023	0.08	—
oatmeal soap 0.076	0.028	0.13	—
shampoo 0.037	0.013	0.07	—
talcum 0.166	0.09	0.34	—
Aramanta (1484 Hagman)			
Aramantol 227cc	—	—	0.52½
herb and spice bath oil 56cc	—	—	0.75
113cc	—	—	1.37½
herb and spice after shave 56cc	—	—	0.52½
113cc	—	—	0.92½
honey pollen facial cream 56g	—	—	2.25
mask 113g	—	—	3.75
pine needle extract 227cc	—	—	0.46
568cc	—	—	0.85
26oz	—	—	1.10
40oz	—	—	1.59
80oz	—	—	2.77½
1gal	—	—	4.97½
special complexion milk 227cc	—	—	0.92½
Aronde (287 CPC)			
bath crystals 0274	1.94dz	1.04dz	0.33
bath oil 0272	2.58dz	1.38dz	0.44
capsules 0291	2.88dz	1.54dz	0.49
bubble bath 0280	2.13dz	0.76dz	0.33
gardenia 0273	1.74dz	0.62dz	0.27
hyacinth, lilac 0281	2.13dz	0.76dz	0.33
rose 0282	2.13dz	0.76dz	0.33
pine 0268	1.74dz	0.62dz	0.27
children's rabbit 0269	1.74dz	0.62dz	0.27
dog 0271	2.52dz	0.90dz	0.39
clown 0276	2.13dz	0.76dz	0.33
puffing Billy 0295	2.26dz	0.80dz	0.35
puffing Billy trucks 0296	1.61dz	0.58dz	0.25
triple pack 0279	1.74dz	1.36dz	0.58
giant sizes 0284	3.17dz	1.12dz	0.49
twin pack 0294	3.23dz	1.15dz	0.50
cleansing milk 0038	1.94dz	1.04dz	0.33
cold cream 0046	1.06dz	0.57dz	0.18
deodorant aerosol 0157	2.06dz	1.10dz	0.35
everfresh stick 0177	0.88dz	0.47dz	0.15
roll-on 0043	1.59dz	0.85dz	0.27
talc 0044	1.30dz	0.70dz	0.22
dusting powder 0029	3.23dz	1.73dz	0.55
eyebrow pencil 0103	0.59dz	0.31dz	0.10
eyelashes 2116	3.70dz	1.99dz	0.63
"Lady" 2136/39	2.88dz	1.54dz	0.49
eye shadow quartet 0107/8	1.06dz	0.57dz	0.18
foaming bath essence 0293	2.65dz	1.41dz	0.45
hair setting lotion 0025	1.59dz	0.85dz	0.27
hair spray aerosol 0123	2.59dz	1.39dz	0.44
hand cream 0031	1.41dz	0.75dz	0.24
0032	1.94dz	1.04dz	0.33
lipstick quartet 0441	0.88dz	0.47dz	0.15
liquid make-up 0225	1.41dz	0.75dz	0.24
mascara brush-on 0102	1.71dz	0.91dz	0.29
shampoos 0072	1.55dz	0.55dz	0.24
beer 0275	1.88dz	0.66dz	0.29
children's 0077	1.55dz	0.55dz	0.24
coconut oil 0073	1.55dz	0.55dz	0.24
conditioning 0010	1.94dz	0.69dz	0.30
egg & lemon 0071	1.55dz	0.55dz	0.24
herb 0075	1.55dz	0.55dz	0.24
lanolin 0076	1.55dz	0.55dz	0.24
0011	1.94dz	0.69dz	0.30
medicated 0074	1.55dz	0.55dz	0.24
triple pack 0283	2.91dz	1.04dz	0.45
sun oil 0411	1.94dz	1.04dz	0.33
talcum 0030	1.41dz	0.75dz	0.24
perfumed 0026	1.94dz	1.04dz	0.33

	Trade £·p	Tax £·p	Retail £·p
Artane (746 Lederle) †s4B			
Sustets 5mg	—	—	—
packs of 30	—	—	—
Asmapax (894 Nicholas) †s4B			
tablets 30	0.35	—	0.52½
250	2.28	—	3.42
Asportot (346 Dales)			
Aspergum (1333 WL)			
dp 250	11.00dz	—	—
Aspro (893 Nicholas)			
tablets 24	2.535	0.86	0.17
(2dz)	(2dz)	(2dz)	(2dz)
Astral (333 Cupal)			
aerosols	—	—	0.21
Mimosa blossom	—	—	—
Apple blossom	—	—	—
kitchen deodorant	—	—	—
Atarax (969 Pfizer) †s4B			
syrup 10mg/5ml 150ml	0.37	—	—
tablets 10mg 100	0.91	—	—
25mg 100	1.86	—	—
Atkinsons (76 Atkinson)			
English lavender 21cc	—	—	—
mini mist	—	—	—
Gold Medal Cologne	—	—	—
watch flask	—	—	—
mini mist	—	—	—
A toi (76 Atkinson)			
Audnorm (228 Carlton)			
ear drops	0.19	0.07	—
Aurora (243 Cernelle)			
mixed vegetables	—	—	—
spinach, carrot 7oz	3.90	—	0.26
(1½ dz)	(1½ dz)	(1½ dz)	(1½ dz)
Baby Life (79 BLP)			
baby pants	—	—	—
Candy N.20	1.58dz	—	0.19½
ex. large N.20X	1.58dz	—	0.19½
handy twin N5	1.32dz	—	0.16½
bibs No. 141	1.13dz	—	0.14
pleats 50g	0.53dz	—	0.06
200g	1.20dz	—	0.14
Bacchus (301 Coty)			
after shave	0.975	0.54	2.10
Cologne 1.115	0.61	2.40	—
deodorant 0.51	0.28	1.10	—
talcum 0.44	0.24	0.95	—
Barret (485 Fulford)			
Swiss hand treatment large size	—	—	—
Baycaron (542 FBA)			
tablets 25mg 50	1.18	—	1.77
150	3.35	—	5.03

POISONS RULES

All preparations containing amphetamines are now also included in Schedule 1 in addition to the Fourth Schedule

Belle Argent (525 Golden) †			
shampoo hair colouring	2.64dz	1.45dz	0.44
Belle Colour (525 Golden) †			
Bemax (103 Beecham) existing entry	2.64dz	1.45dz	0.44
Bemax (103 Beecham) 12 case rate			
10oz	1.96dz	—	0.21
20oz	3.47dz	—	0.37½
Benbows (1492 5VC)			
Benbows (67 Ashe)			
dog products	—	—	—
canker lotion	1.69dz	0.60dz	0.25
conditioner 2oz	1.16dz	0.41dz	0.18
4oz	1.82dz	0.65dz	0.28
capsules	—	—	—
½ t'spoon 40	2.04dz	0.73dz	0.30
½ t'spoon 30	2.04dz	0.73dz	0.30
shampoo beauty bath	—	—	—
sachet 1gal	0.48dz	0.17dz	0.07
soap	0.78dz	0.28dz	0.11
tapeworm tablets	0.80	—	0.10
Benilyn (938 PD)			
expectorant †s7 125ml	1.86dz	0.69dz	0.29
Benzone (930 P&B) †s4B			
ampoules 2mg/1ml 10	0.44	—	—
5mg/1ml 10	0.66	—	—
10mg/2ml 10	1.30	—	—
packs of 6	—	—	—
Betnesol (518 Glaxo) T5			
injection 1ml x 5	1.31	—	1.75
1ml x 6	—	—	—
Better Off (385 DG)			
for the face 30g	0.42	0.23	0.88
for the legs 115g	0.37	0.20	0.77
aerosol spray	0.69	0.38	1.44
Bidex (631 Hudnut)			
sachet (12)	1.66dz	0.915dz	0.27
talcum aerosol	3.345dz	1.84dz	0.55
Big D (1572 DF)			
blue 'N' suite	1.35dz	—	0.15
Bio (1400 PBI)			
pot pourri maker	3.40dz	1.18dz	0.37½
Biocel (249 Chase)			
Biocel (1240 Tokalon)			
Bio-Clear (596 HR)			
cream 0801	—	—	0.90
pore lotion 0822	—	—	0.75
shampoo 0832	—	—	0.65
wash 0813	—	—	0.85

	Trade £·p	Tax £·p	Retail £·p
Bioglan-M/Q (127 Bioglan) †s4B			
tablets 6	1.30dz	—	—
Biokets (848 Minnesota) †			
sore throat tablets 18	1.25dz	—	0.15
Biotren (228 Carlton) T5			
dusting powder 15g	0.25	0.09	—
Bisks (1530 Fisons)			
chocolate Vienna wafer	—	—	—
1 meal	1.10dz	0.24dz	0.14
4 meal	2.72dz	0.60dz	0.34
Bisolvon (145B)			
ampoules 4mg/2ml 5	0.58	—	0.87
elixir 200ml	0.69	—	1.03
11	3.28	—	4.92
tablets 20	0.46	—	0.69
250	5.03	—	7.54
1000	19.32	—	28.98
Blue Carnation (1076 R & G)			
dusting powder	0.78	0.42	1.85
eau de toilette 2oz	0.40	0.22	0.95
4oz	0.66	0.35	1.55
(3)	0.54	0.19	1.12
soap 55cc	0.54	0.29	1.25
spray Cologne	0.32	0.17	0.75
BN (848 Minnesota)			
liniment 100ml	1.33dz	0.488dz	0.20
200ml	2.00dz	0.733dz	0.30
Boblets (646 El) existing entry			
Boblets (786 Macdonald)			
coloured wool balls 50	0.70dz	—	0.09
100	1.20dz	—	0.14
50	0.60dz	—	0.07
100	1.05dz	—	0.12
Bourjois (150 Bourjois)			
talcum powder	—	—	—
Boudoir, Mimosa, Wild	1.45dz	0.80dz	0.24
Rose, Golden Fern	—	—	—
Broggots (162 Bragg)			
Bragg's (162 Bragg)			
granules	—	—	—
lozenges	—	—	—
powder	—	—	—
Brallium (533 Grabowski)			
lotion 2% 100g	0.64	0.23	0.92
5% 100g	0.77	0.28	1.44
0.5% 100g	—	—	—
Breck (1509 C of GB)			
creme rinse sachet	0.305dz	0.168dz	0.05
120cc	2.15dz	1.182dz	0.35
with body sachet	0.305dz	0.168dz	0.05
Miss Breck hair spray 130g	2.04dz	1.122dz	0.33
200g	2.725dz	1.498dz	0.44
370g	3.97dz	2.182dz	0.64
shampoos for dry hair, normal hair, oily hair, medicated 70cc	1.34dz	0.491dz	0.19
and Herb 120cc	2.02dz	0.74dz	0.29
Brevitol 'M' (971 P5MB)			
Insert †s4B	—	—	—
Bricanyl (68 Astra)			
ampoules 1ml 5	0.50	0.185	—
tablets 5mg 100	1.25	0.456	—
Brightener (848 Minnesota)			
toothpaste 150g	1.43dz	0.523dz	0.21
Bristrex (171 BLL)			
capsules 16	—	—	—
Bronnley (194 Bronnley)			
soap	—	—	—
country herb visitor's 6	—	—	0.60
Broxodent (713KH)			
electric toothbrush 240v	—	—	8.95
universal	—	—	10.00
Buclomese (346 Dales)			
Burson (1388 TKC) existing entry			
Burson (1388 TKC) hosiery			
(distributors 810 Maw)			
one way stretch	—	—	—
anklets	0.80pr	—	1.20
knee caps	0.80pr	—	1.20
two way stretch	—	—	—
anklets	1.20pr	—	1.80
knee caps	1.20pr	—	1.80
two way stretch flat bed	—	—	—
above knee	—	—	—
cotton open toe	2.25	—	3.37½
with forked suspender	2.375	—	3.55½
nylon open toe	2.25	—	3.37½
with forked suspender	2.375	—	3.55½
cotton full foot	2.25	—	3.37½
nylon full foot	2.25	—	3.37½
below knee	—	—	—
cotton open toe	1.85	—	2.77½
nylon open toe	1.85	—	2.77½
thigh length	—	—	—
cotton open toe	2.33	—	3.49½
with forked suspender	2.455	—	3.67½
nylon open toe	2.33	—	3.49½
with forked suspender	2.455	—	3.67½
one way stretch men's	—	—	—
knee length	1.32	—	1.

	Trade £.p	Tax £.p	Retail £.p		Trade £.p	Tax £.p	Retail £.p		Trade £.p	Tax £.p	Retail £.p
adex (1319 Wendover)				hospital quality	1oz	0.49dz	0.06	Healthinamel plain			0.45
medicated shampoo				2oz	0.79dz	0.09	0.55	cream colours			0.55
113cc	2.40dz	0.875dz	0.37½	4oz	1.29dz	0.15	1.36	introductory kit			1.36
aldecium (695 TK)				8oz	2.44dz	0.28½	0.50	Klenza	4oz		0.50
	0.17	—	0.25	16oz	4.10dz	0.46	1.64	11b			1.64
alpol (218 Calmic)				3yd	0.86dz	0.11	2.86	21b			2.86
paediatric suspension	1.70	—	—	6yd	1.89dz	0.23	0.66	mannah 1 and 2			0.66
1000	2.10	—	—	12yd	3.45dz	0.38	0.66	nail grower			0.66
ameo (1073 Robinson)					6.73dz	0.75	0.41	Nail-o-vax			0.41
tampons	10	2.772	0.15				0.26	oily remover stain	1oz		0.26
	40	(2 dz)	—				0.41	Onox			0.41
		4.898dz	0.53				0.38	restorer			0.38
anon (1136 Silber)							1.27	Reville tissuetone	4oz		1.27
cameras still							4.51	11b			4.51
FT-QL body only	—	—	99.90				0.41	tip white			0.41
Canonet 28	—	—	29.97				—	Vitanail			—
case	—	—	2.97				—				—
Demi EE-17 with case	—	—	49.97				—				—
EE-28 with case	—	—	39.96				—				—
Dial II with case	—	—	46.99				—				—
cameras cine							—				—
814	—	—	184.86				—				—
case	—	—	14.97				—				—
250 with case	—	—	59.97				—				—
projector S400	—	—	79.94				—				—
aprin (117 BPL) existing entry							—				—
aprin (1143 SPL)							—				—
tablets	dp100	0.26	—				—				—
	dp1000	2.15	—				—				—
aralon (229 Carmen)							—				—
wig shampoo	—	—	0.35				—				—
arbamaxa (162 Bragg)							—				—
arboacaine (970 PM)							—				—
1%, 1% and 2%							—				—
ampoules	2ml 10 × 10	2.00	—				—				—
	5ml 10 × 10	3.75	—				—				—
	10ml 10 × 10	5.75	—				—				—
	20ml	0.85	—				—				—
injection vial	20ml 10	1.00	—				—				—
	50ml 10	1.75	—				—				—
3% cartridge	2ml 100	2.16	—				—				—
4% ampoule	2ml 10	1.75	—				—				—
arbonet (1155 S & N)							—				—
non adherent dressing							—				—
3½ × 3½ in							—				—
	10 piece CT4	2.03dz	0.24				—				—
	30 pieces CT3	3.47dz	0.41				—				—
	7½ × 4yd	6.26dz	0.74				—				—
ardinelli (226 CBP)							—				—
eyelashes							—				—
Aqua-Lash							—				—
ure (532 Goya)							—				—
hand cream							—				—
0.108	0.396	0.22					—				—
robel (1249 Trufood)							—				—
135g	4.04dz	—	0.51				—				—
asilan (518 Glaxo)	8oz	4.20dz	0.44				—				—
usual (1242 Toni) †							—				—
hair colour							—				—
lightener							—				—
3.42dz	1.79dz	0.55					—				—
3.42dz	1.79dz	0.55					—				—
eduran (1237 Tillott)							—				—
tablets	100	4.45	1.63				—				—
ellogen (385 DG)							—				—
cream	30cc	0.68	0.37	1.42			—				—
	55cc	1.01	0.56	2.12			—				—
hand cream	30cc	0.36	0.20	0.75			—				—
	55cc	0.56	0.31	1.17			—				—
ellosene (1073 Robinson)							—				—
cellulose wadding	16oz	0.18	—				—				—
eporex (518 Glaxo) TS							—				—
capsules	250mg 20	2.81	—	—			—				—
	100	13.50	—	—			—				—
	500mg 20	5.53	—	—			—				—
	100	26.65	—	—			—				—
tablets	250mg 20	2.81	—	—			—				—
	100	13.50	—	—			—				—
	500mg 20	5.53	—	—			—				—
	100	26.65	—	—			—				—
syrup	125mg/5ml						—				—
	100ml	1.40	—	—			—				—
	250/5ml						—				—
	100ml	2.81	—	—			—				—
	500mg/5ml						—				—
	100ml	5.53	—	—			—				—
eporin (518 Glaxo) TS							—				—
vial	250mg 5	1.40	—	—			—				—
	500mg 5	2.70	—	—			—				—
	1g	5.28	—	—			—				—
ertor (786 Macdonald)							—				—
bandage crepe							—				—
2in × 5yd	1.52dz	—	0.19				—				—
2½in × 5yd	1.84dz	—	0.22				—				—
3in × 5yd	2.19dz	—	0.26				—				—
3½in × 5yd	2.51dz	—	0.30				—				—
4in × 5yd	2.93dz	—	0.33				—				—
6in × 5yd	4.20dz	—	0.47				—				—
bandage w.o.w.							—				—
1in × 4yd	0.26dz	—	0.03½				—				—
2in × 4yd	0.42dz	—	0.05½				—				—
3in × 4yd	0.60dz	—	0.07				—				—
4in × 4yd	0.76dz	—	0.10				—				—
bandage triangular							—				—
unbleached							—				—
5½in × 36in	1.29dz	—	—				—				—
cellulose tissue	16oz	0.30	—				—				—
cellulose wadding	16oz	0.18	—				—				—
cotton wool absorbent							—				—
1oz	0.56dz	—	0.07				—				—
2oz	0.95dz	—	0.11				—				—
4oz	1.59dz	—	0.18½				—				—
16oz	5.30dz	—	0.59				—				—

	Trade £·p	Tax £·p	Retail £·p		Trade £·p	Tax £·p	Retail £·p		Trade £·p	Tax £·p	Retail £·p
Cremalgin (117 BPL)				Dalivit (930 P & B)				Dorothy Gray (385 DG)			
balm 25g	2.00	0.73	0.19	capsules 100	0.53	—	—	all weather balancer	0.39	0.21	0.81
50g	1.67	0.61	0.32	500	1.75	—	—	beauty cases small	4.22	1.55	8.21
	(10/12dz)	(10/12dz)	—	drops 15ml	0.22	—	—	large	7.10	2.60	13.79
old packs	—	—	—	100ml	0.90	—	—	colour swirls	0.74	0.41	1.54
Crinx (1155 S & N)				syrup 100ml	0.30	—	—	cream rouge	0.32	0.18	0.67
conforming bandage	—	—	—	2l	1.75	—	—	dry skin cleanser	0.39	0.21	0.81
4yd × 2in	0.65dz	—	—	Dalton (348 Dalton)				55cc	0.66	0.36	1.38
4yd × 3in	0.85dz	—	—	5 Sweet Relief	0.21	0.08	0.37	extra rich night cream	0.41	0.23	0.86
4yd × 4in	1.02dz	—	—	Daltose (307 C & G) 16oz	4.97	—	0.27½	30cc	0.68	0.37	1.42
4yd × 6in	1.41dz	—	—	(2dz)	—	—	—	55cc	1.06	0.58	2.22
Crown (1073 Robinson)				Dapsodine (358 D&S) †s4B				115cc	0.33	0.18	0.69
corn caps 6	0.77dz	0.28dz	—	intramammary tubes 12	13.60dz	—	1.70	eye beauty cream 14cc	0.33	0.18	0.69
wool felt (adhesive) 4680	0.902dz	—	—	syringes 12	16.80dz	—	2.10	eyebrow pencil	0.14	0.08	0.30
NHS 4681	0.902dz	—	—	Daptazole (894 Nicholas)				eye make-up remover	0.20	0.11	0.42
Crystapen G (518 Glaxo) TS				injection 30 mg 6	1.69	—	2.53½	12cc	0.44	0.24	0.92
tablets 250mg 100	0.92	—	—	25	6.09	—	9.13½	face glossers	0.28	0.15	0.58
500	4.35	—	—	150 mg vial	0.47	—	0.70½	hand cream tube	0.33	0.18	0.69
Crystapen V (518 Glaxo) TS				tablets 100mg 50	1.32	—	1.98	55cc	0.51	0.28	1.07
suspension				Daricon (969 Pfizer)				115cc	0.79	0.43	1.65
125mg/5ml 100ml	0.30	—	—	tablets 5mg 100	1.24	0.455	—	200cc	0.30	0.17	0.63
syrup 125mg/5ml 100ml	0.30	—	—	Dason (358 D&S)				lipsticks	0.39	0.21	0.81
250mg/5ml 100ml	0.55	—	—	conditioner (vet.) 4oz	2.00dz	—	0.25	moisture tint	0.33	0.18	0.81
tablets 250mg 100	0.92	—	—	2lb	10.40dz	—	1.30	new masque frappe	0.33	0.18	0.81
500	4.35	—	—	shampoo (vet.)	1.85dz	0.82dz	0.30	orange flower skin lotion	0.39	0.21	0.81
1000	8.26	—	—	Dayfur M (358 D&S)				116cc	0.78	0.43	1.64
Culmak (332 Culmak)				intramammary syringes	16.80dz	—	2.10	290cc	0.39	0.21	0.81
shaving brushes				Day's (358 D&S)				Perfemina	0.15	0.08	0.31
Spartan	1.80dz	0.66dz	0.28	antiseptic hand cream				dry spray	0.36	0.20	0.75
Junior	2.25dz	0.83dz	0.35	110g	2.48dz	1.09dz	0.40	portrait make-up	0.39	0.21	0.81
Traveller	2.55dz	0.94dz	0.40	4oz	—	—	—	quick cleanser	0.39	0.21	0.81
Chum	3.20dz	1.17dz	0.50	568ml	8.04dz	3.54dz	1.30	roll-on deodorant/	0.30	0.17	0.63
Senior	3.85dz	1.41dz	0.60	20oz	—	—	—	antiperspirant	0.39	0.21	0.81
Saloon	5.50dz	2.02dz	0.86	etheric ammonia 8oz	3.71dz	1.64dz	0.60	spray	0.39	0.21	0.81
Plus	9.20dz	3.37dz	1.43	14lb	2.94	1.29	5.70	salon cold cream	0.66	0.36	1.38
50/50	9.95dz	3.65dz	1.55	28lb	5.52	2.43	10.70	55cc	0.90	0.50	1.89
50/50 Traveller	10.90dz	4.00dz	1.70	white oils 20oz	8.04dz	3.54dz	1.30	115cc	0.41	0.23	0.86
Prince	14.80dz	5.43dz	2.30	D.D.D. (359 DDD) (distributors 366 Dendron)				200cc	0.68	0.37	1.42
50/50 Mark II	11.55dz	4.24dz	1.80	balm economy	2.23dz	0.77dz	0.30	115cc	1.06	0.58	2.22
No. 30	15.75dz	5.78dz	2.45	Debs (1073 Robinson)				skin colour corrector	0.39	0.21	0.81
No. 40	20.75dz	7.61dz	3.23	cotton wool balls coloured				skin diets	0.48	0.27	0.99
No. 55	22.15dz	8.12dz	3.45	100	1.20dz	—	0.15	soap 3½oz	0.18	0.07	0.35
No. 84	28.60dz	10.49dz	4.45	Decadron-75 (837 MSD)				special dry skin mixture	0.41	0.23	0.86
No. 86	34.05dz	12.49dz	5.30	tablets 30				30cc	0.68	0.37	1.42
Super	35.35dz	12.96dz	5.50	Decortisyl (1087 Roussel) TS				55cc	1.06	0.58	2.22
Cupal (333 Cupal)				tablets 500	0.42	—	—	115cc	0.39	0.21	0.81
adult cough balsam	—	—	—	Delta-Cortelan (518 Glaxo) TS				30cc	0.34	0.19	0.71
baby pain elixir	—	—	—	tablets 5mg 100	0.42	—	—	4oz	0.34	0.19	0.71
child's pain & fever elixir	1.025dz	—	0.13½	500	2.00	—	—	lotion 4oz	0.34	0.19	0.71
linseed liq. compound	—	—	—	Deltacortone (837 MSD) TS				oil 4oz	0.34	0.19	0.71
lozenges 2k	0.575	—	—	tablets 5mg 100	0.42	—	—	texture lotion	0.39	0.21	0.81
mouth ulcer tablets † 15	0.91dz	—	0.12½	500	2.00	—	—	290cc	0.78	0.43	1.64
Cutex (256 CPL)				Delta-Cortril (969 Pfizer) TS				30cc	0.36	0.20	0.75
lipsticks	—	—	—	intramuscular injection				Young and Lovely	0.34	0.19	0.71
hot lips	2.53dz	1.30dz	0.40	25mg/ml 5ml	1.29	—	—	beauty lotion	0.34	0.19	0.71
Cuxson Gerrard (339 CG)				tablets enteric coated	0.63	—	—	blusher	0.34	0.19	0.71
first aid outfits	—	—	—	2.5mg	2.74	—	—	cleansing grains	0.34	0.19	0.71
'handy pack' A210	0.73	0.06	1.10	Deltastab (147 Boots) TS				clearing cream	0.34	0.19	0.71
R.A.C. car and home	—	—	—	tablets 1mg 100	0.15	—	0.20	compact powder	0.23	0.13	0.48
'senior' A214	1.47	0.09	2.20	500	0.65	—	0.87	face pads	0.34	0.19	0.71
'travel pack'	1.40	0.09	2.10	5mg 100	0.33	—	0.44	foundation cream	0.23	0.13	0.48
CVK (Abbott) TS				500	1.50	—	2.00	heal and conceal stick	0.28	0.15	0.58
capsules 250mg 100	0.92	—	1.38	Dencen (657 IL)				lipstick	0.20	0.11	0.42
500	4.35	—	6.53	Dentinox (366 Dendron)				refining lotion	0.34	0.19	0.71
1000	8.26	—	12.39	gel	1.49dz	0.52dz	0.22	skin cleanser	0.34	0.19	0.71
Filmtabs 250mg 25	0.27	—	0.41	liquid	1.49dz	0.52dz	0.22	Drapolene (218 Calmic)			
100	0.92	—	1.38	Dequadin (34 A & H)				500g	0.75	—	—
500	4.35	—	6.53	lozenges 0.25 mg. 20	0.10	—	0.15	Droxalin (976 PL)			
1000	8.26	—	12.39	40	0.18	—	0.27	tablets 30	1.54dz	—	0.17
Cyclax (341 Cyclax)				Dermacaine (830 Medo)				Duobac (1413 P & S)			
beauty pressed refill	—	—	0.63	ointment 15g	—	—	—	Duobac (75 Avlex)			
puffs	—	—	0.17	Dermaclear (29 Alfonal)				tablets 10mg 80	6.70	—	—
bronzing lotion	—	—	0.96	cream	2.37	0.63	0.53	500	34.80	—	—
confidence roll-on	—	—	0.74	Dexa-Rhinaspray (145B) TS				5mg packs	—	—	—
aerosol	—	—	0.87	aerosol 9g	0.70	0.25S	1.30½	Durex (774 LR)			
eyeshadow applicators	—	—	0.13	Diabinese (969 Pfizer) †s4B				Gossamer plain (3) R194	4.25	—	0.19
Gay Chiffon	—	—	—	tablets 100mg 100	1.01	—	—	(48pkts)	—	—	—
Joie de Vivre	—	—	—	250mg 100	2.22	—	—	Dusk (545 Grossmith)			
bath cubes	—	—	0.62	Diafrutes (1333 WL)				suntan oil 100ml	0.63dz	0.34dz	0.11
bath powder	—	—	1.11	tablets 50	1.23dz	0.26dz	0.17	Duvadilan (1539 Duphar)			
with puff	—	—	1.59	100	0.42	—	—	ampoules 2ml 5	0.50	—	—
bath salts	—	—	1.11	Dicopin (289 Concept) †sDDI				tablets 20mg 50	0.90	—	—
hand lotion	—	—	0.87	tablets 100	0.77	—	—	250	4.00	—	—
skin perfume	—	—	1.46	Dicynene 500 (1531 Delandale)				Economycin (251 CD)			
spray mist	—	—	1.46	tablets 60	4.06	—	—	tablets/capsules 500	7.97dz	—	0.83
soap bath (1)	—	—	0.33	Digespirin (1169 BGS)				Edosol (1249 Trufood)			
palm (3)	—	—	0.66	antacid	0.10	—	0.15	397g	—	—	—
lipsticks new range	—	—	0.72	Disadine (1413 P & S)				Efcortisol (518 Glaxo) TS			
Nuit d'Or	—	—	—	Disadine (75 Avlex)				ampoules 1ml × 5	0.94	—	1.25
bath cubes	—	—	0.62	Disbactric (1413 P & S)				1ml × 6	—	—	—
bath powder	—	—	1.11	Disbactric (75 Avlex)				Efferdent (721 LC)			
with puff	—	—	1.59	Disbiotic (1413 P & S)				tablets 12	0.765dz	0.28dz	0.11
hand lotion	—	—	0.87	Disbiotic (75 Avlex)				20	1.175dz	0.43dz	0.17
skin perfume	—	—	1.46	Dispray (1413 P & S)				36	2.035dz	0.745dz	0.29
metered spray refill	—	—	1.46	Dispray (75 Avlex)				Elastocrepe (1155 S & N)			
fluted spray	—	—	1.83	Dixor (379 Dixor)				cotton crepe bandages BPC			
spray mist	—	—	1.46	overnight cream	1.73dz	0.95dz	0.30	2½ × 5yd stretched	1.855dz	—	0.22½
soap bath (1)	—	—	0.33	Do-Do (657 IL) †				3 × 5yd	2.225dz	—	0.27
palm (3)	—	—	0.66	linctus 100ml	2.40dz	—	0.30	4 × 5yd	2.93dz	—	0.35½
Sandalwood	—	—	—	Domestos (382 Domestos)				Elastoplast (1155 S & N)			
sunproof cream	—	—	0.87	regular	1.806	—	0.10½	airstrip unit packs	1.355dz	—	0.16
				Dormel (1426 UN)				50—2 × 3	8.655dz	—	1.02½
				feeders	—	—	—	bandage BPC unstretched	2.705dz	—	0.32
				teats	—	—	—	2in × 3yd	3.385dz	—	0.40

	Trade £.p	Tax £.p	Retail £.p
3in x 3yd 1003	4.02dz	—	0.47½
4in x 3yd 1004	5.16dz	—	0.61
ressing strips			
1½ x 1yd 4015	1.27dz	—	0.15
2½ x 1yd 4025	1.69dz	—	0.20
3 x 1yd 4003	2.075dz	—	0.24½
ye occlusion patches (350) 4580	52.89dz	—	6.25
rst aid dressings individually wrapped and sterilised			
1½ x 2½in 100 11600	10.405dz	—	1.23
2 x 3in 100 11700	15.735dz	—	1.86
waterproof			
3 x ¾in 100 12400	7.785dz	—	0.92
2 x 3in 100 12700	15.34dz	—	1.86
lastic dressing strip 6in 7165	0.295dz	—	0.3½
laster BPC			
1in x 1yd 1111	0.76dz	—	0.09
2in x 1yd 1212	1.185dz	—	0.14
1in x 3yd 1001	1.605dz	—	0.19
lastic strapping, waterproof			
1in x 1yd 7011	0.62dz	—	0.07½
1in x 3yd 7001	1.075dz	—	0.13
2in x 3yd 7002	1.525dz	—	0.18½
waterproof microporous plastic wound dressing WMPB 15399	18.02dz	—	2.13
stoweb (1155 S&N) stretched 3x6/7yd	8.715dz	—	1.03
tion (385 DG)			
ath essence 25cc	0.34	0.19	0.71
54cc	0.57	0.31	1.18
usting powder drum	0.57	0.31	1.18
ask	0.32	0.18	0.67
and and body lotion	0.34	0.19	0.71
moisturising bath oil	0.74	0.41	1.54
erfume purse	0.53	0.29	1.11
spray mist	0.57	0.31	1.18
roulette	0.27	0.15	0.56
kin perfume intro	0.23	0.13	0.48
25cc	0.34	0.19	0.71
54cc	0.57	0.31	1.18
108cc	0.92	0.51	1.94
ake-up			
brush-on blusher	0.93	0.51	1.94
refill	0.42	0.23	0.88
brush-on eyeliner	0.36	0.20	0.75
brush-on eyeshadow set	0.51	0.28	1.07
refill	0.32	0.18	0.67
cream powder	0.39	0.21	0.81
eyeliner brushes	0.32	0.18	0.67
eyeliner liquid	0.36	0.20	0.75
propelling pencil	0.47	0.26	0.98
refill	0.17	0.09	0.35
eye make-up remover			
pads	0.32	0.18	0.67
eye shades	0.61	0.34	1.27
eyeshadow cream	0.36	0.20	0.75
stick	0.36	0.20	0.75
face powder	0.39	0.21	0.81
lipsticks	0.30	0.17	0.63
liquid make-up	0.39	0.21	0.81
mascara block	0.34	0.19	0.71
brush-on	0.53	0.29	1.10
refill	0.33	0.18	0.68
nail enamel pearl	0.30	0.17	0.63
skin glossers	0.75	0.41	1.57
izabeth Arden (60 Arden)			
loss over	—	—	0.70
a (325 C-A)			
erosol 48g			
an Blue (418 E)†			
charges	3.38dz	—	0.37½
6 charges	4.95dz	—	0.55
2 charges	8.32dz	—	0.92½
roxin (518 Glaxo) †s4B			
ablets 0.05mg 100	0.09	—	—
1000	0.75	—	—
0.1mg 100	0.12	—	—
1000	1.00	—	—
eraude (301 Coty)			
eraude (301 Coty)			
reamy skin perfume	0.65	0.36	1.35
reme de parfum	0.65	0.36	1.35
au de Cologne 1½oz	0.46	0.25	0.95
2½oz	0.69	0.38	1.45
and and body lotion	0.36	0.20	0.75
arfum de toilette 1½oz	0.65	0.36	1.35
erfume			
pour le sac	0.93	0.51	1.95
½oz	1.67	0.92	3.50
½oz	2.63	1.45	5.50
natural spray	1.22	0.67	2.55
atomiser de luxe 2oz	1.77	0.97	3.70
pray mist	0.84	0.46	1.75
alc	0.29	0.16	0.60
oform (1341 Willows)			
oform (1335 Wigglesworth)			
otion (596 HR)			
ath creme 6803	—	—	2.25
usting powder 6708	—	—	2.10
au de parfum 6501	—	—	3.00
refill 6502	—	—	2.10
arfum 6612	—	—	8.50
arfum spray 6610	—	—	2.80
oap (3) 6883	—	—	1.95
alcum 6733	—	—	1.20

	Trade £.p	Tax £.p	Retail £.p
Energen (1114 SEF) rolls (12)	1.24dz	—	0.12½
Englate (894 Nicholas) syrup 200ml	0.44	—	0.66
tablets 50	0.44	—	0.66
Entroquin (312 AC) †DDI tablets 80	0.33	0.12	0.65
Envacar (969 Pfizer) tablets 10mg 100	2.23	—	—
500	10.80	—	—
40mg 100	8.36	—	—
Equipose (969 Pfizer) †s4B capsules 25mg 50	0.93	—	—
100mg 50	1.41	—	—
Equivert (969 Pfizer) tablets 100	1.50	—	—
Erythrocin 500 (2 Abbott) TS Filmtab 12	0.99	—	—
100	8.25	—	—
Erythroped (2 Abbott) TS granules for suspension pro. infans 100ml	4.20dz	—	0.53
Estee Lauder (425 ELC) lip Glossamers	—	—	1.20
Eucryl (430 Eucryl) denture powder	0.67dz	0.245dz	0.10
tooth powder	0.90dz	0.33dz	0.13½
0.67dz	0.245dz	0.10	
1.00dz	0.365dz	0.15½	
1.06dz	0.39dz	0.16	
smokers tooth powder			
Euthymol 938 PD) toothpaste	0.93dz	0.34dz	0.14½
1.35dz	0.495dz	0.21	
Evergreen 80 (463 Fisons) 50 sq yd	0.433	—	0.65
100 sq yd	0.80	—	1.20
Ewelett (358 D&S) 100ml	2.16dz	0.96dz	0.35
3oz	—	—	—
Eweline (358 D&S) 100ml	1.24dz	0.54dz	0.20
3oz	—	—	—
Executive (845 GM) shavers			
Gemini	2.59	0.92	4.38
Rascal	2.36	0.83	3.97
Ex-Lax (440 Ex-Lax) laxative chocolate 6	0.63dz	0.23dz	0.09
18	1.40dz	0.51dz	0.20
36	2.46dz	0.90dz	0.35
junior pills 18	0.70dz	0.255dz	0.10
1.40dz	0.51dz	0.20	
Exmarld (441 Exrld) kennel kleen 40oz	5.00dz	—	0.62½
1gal	1.25	—	1.87½
lotion 200ml	0.15	0.055	0.28
40oz	0.60	0.22	1.12
ointment 60g	1.31	0.48	0.25
(10/12dz) (10/12dz)			
Eylure (443 Eylure) existing entry			
Eylure (443 Eylure) brush on make up refills	1.24dz	0.64dz	0.21
cosmetic brushes			
blending brush	2.61dz	0.91dz	0.39
eyeliner brush	1.41dz	0.49dz	0.21
eyeshadow brush	1.68dz	0.58dz	0.25
eyeshadow applicator	1.34dz	0.47dz	0.20
lip brush	1.74dz	0.61dz	0.26
cosmetic pencil	0.83dz	0.43dz	0.14
cosmetic sponge	1.14dz	0.40dz	0.17
Disguise	5.85dz	3.06dz	0.99
eyelashes			
natural daytime, almond eye, natural long trim, short trim underlash, sable two star, sable three star, sable four star, Simplifeyes Nos 1 and 2, ready trim close, spikey, spikey wings, standard close fashion lashes—see through Nos 1 & 2	5.26dz	2.75dz	0.89
Nefertiti Nos 1 and 2	5.85dz	3.06dz	0.99
total spikey and underlash	6.44dz	3.37dz	1.09
Miss Eylure			
bobby dazzlers, first flutter, fluffies, moonrakers, snip it yourself No. 2, ticklers, underlash, wispers	3.49dz	1.82dz	0.59
eye make up remover			
bottle	1.60dz	0.83dz	0.27
pads	1.54dz	0.80dz	0.26
face makers	5.49dz	2.87dz	0.93
face savers	1.13dz	0.15dz	0.14
Lashfix	1.18dz	0.62dz	0.20
model eyes refill	1.00dz	0.52dz	0.17
nails self adhesive standard	5.26dz	2.75dz	0.89
4.67dz	2.44dz	0.79	
Nailfix	1.18dz	0.62dz	0.20
remover	1.65dz	0.86dz	0.28
nail varnish	2.30dz	1.20dz	0.39
remover	1.42dz	0.74dz	0.24
1.42dz	0.74dz	0.24	
roll on mascara	3.25dz	1.70dz	0.55
Shadowmatte	1.77dz	0.93dz	0.30
Shadowpearl	4.08dz	2.13dz	0.69
Superstick	1.18dz	0.62dz	0.20
eyelashes Miss Eylure wash 'n wear	3.84dz	2.01dz	0.65

	Trade £.p	Tax £.p	Retail £.p
Fair and Cool (525 Golden) blonding bleach kit	5.40dz	2.98dz	0.90
Falcodyl (901 Norton) † (distributors 1545 Vestric) 500ml	0.60	—	—
21	2.20	—	—
FAPG (1584 Syntex) cream base 500g	1.37	—	—
Felice (76 Atkinson) Fenjal (1113 S&B) beauty soap Classic, Fresh, Jasmine	2.40dz	0.875dz	0.34
Fennings (1534) cooling powder's childrens			
5	4.80	1.76	0.06
(1 gross) (1 gross)	9.00	3.30	0.06
(2 gross) (2 gross)			
20	1.36dz	0.50dz	0.20
12	0.40dz	0.15dz	0.06
36	1.00dz	0.37dz	0.15
90	2.00dz	0.73dz	0.30
1.36dz	0.50dz	0.20	
original mixture			
Ferasparty (346 Dales) Fersamal (518 Glaxo) syrup 200ml	0.22	—	0.30
Fete (Molyneux (194 Bronnley) Fete (1378 Molyneux)			
Fields (839 Nicholas) hair spray	—	—	—
French Flowers perfume	—	—	—
French Moss perfume	—	—	—
Flesta (981 Picot) eau de toilette			
spin-flo 10cc	2.05dz	1.13dz	0.35
perfume miniature 1oz	2.87dz	1.58dz	0.49
1oz	4.97dz	2.735dz	0.85
1oz	8.78dz	4.83dz	1.50
1oz	15.80dz	8.69dz	2.70
29.27dz	16.10dz	5.00	
Firmo-Lift (60 Arden) treatment lotion 204.57	—	—	1.85
oil 210.55	—	—	1.60
Fisherman's Friend (771 LCPL) throat & chest lozenges	0.85	0.31	0.08
(1½dz) (1½dz)			
Fisons (463 Fisons) bone meal carton	0.166	—	0.25
7lb	0.30	—	0.45
extra yield 30 sq yd	0.22	—	0.33
75 sq yd	0.40	—	0.60
lawn food 50 sq yd	0.34	—	0.51
100 sq yd	0.607	—	0.91
autumn 50 sq yd	0.346	—	0.52
100 sq yd	0.613	—	0.92
lawn sand carton	0.153	—	0.23
7lb	0.24	—	0.36
moss killer carton	0.253	—	0.38
7lb	0.406	—	0.61
peats			
British moss	1.09	—	1.64
rose food 15	0.206	—	0.31
30	0.34	—	0.51
60	0.607	—	0.91
300	2.63	—	3.95
Fix (1351 WLU) hair conditioner	0.965dz	0.53dz	0.16½
Flexoplast (1073 Robinson) surgery case 4300	0.538	—	—
refill 4301	0.379	—	—
doctors' set 4290	0.967	—	—
refill 4291	0.871	—	—
elastic bandage adhesive			
B.P.C. full spread			
1 in x 3yd 4400	1.584dz	—	—
2 in x 3yd 4401	2.666dz	—	—
2½in x 3yd 4402	3.261dz	—	—
3 in x 3yd 4403	3.85dz	—	—
4 in x 3yd 4404	4.941dz	—	—
6 in x 3yd 4405	7.334dz	—	—
B.P.C. half spread			
2½in x 3yd 4420	3.24dz	—	—
3 in x 3yd 4421	3.85dz	—	—
B.P.C. ventilated			
1 in x 3yd 4410	1.584dz	—	—
2 in x 3yd 4411	2.666dz	—	—
2½in x 3yd 4412	3.261dz	—	—
3 in x 3yd 4413	3.85dz	—	—
4 in x 3yd 4414	4.961dz	—	—
6 in x 3yd 4419	7.344dz	—	—
elastic plaster adhesive			
1 in x 1yd 4550	0.738dz	—	—
2 in x 1yd 4551	1.133dz	—	—
½ in x 3yd 4552	1.144dz	—	—
1 in x 3yd 4553	1.595dz	—	—
first aid strip dressings			
1½in x 1yd 4310	1.171dz	—	—
2½in x 1yd 4311	1.588dz	—	—
3 in x 1yd 4312	1.833dz	—	—
first aid dressing			
outfit "A" 4304	0.582	—	—
"B" 4308	0.568	—	—
pocket tins 4253	0.641dz	—	—
4254	1.281dz	—	—
wound dressings flexible B.P.C.			
1½in x 2in 4260	0.452dz	—	—
2 in x 3in 4261	0.604dz	—	—
Flex-Straws (638 HIL) 100	0.10	—	0.15

	Trade £·p	Tax £·p	Retail £·p
Flor de Blason (317 CS)			
lotion	0·18	0·10	0·42
soap	2·08dz	0·76dz	0·35
large bath	3·60dz	1·32dz	0·60
Florineige (475 FG) existing entry			
Florineige (475 FG)			
bath crystals	666	2·50dz	1·37dz 0·43
bubble bath	668	2·55dz	0·93dz 0·40
animal heads	251	2·38dz	0·87dz 0·36
bear savings bank	133	2·86dz	1·04dz 0·44
boot	262	2·61dz	1·25dz 0·43
clown savings bank	141	2·86dz	1·04dz 0·44
dog savings bank	138	2·60dz	0·95dz 0·40
doll	673	2·52dz	0·92dz 0·39
mini lamp	253	3·40dz	0·06dz 0·43
piggy bank	130	2·55dz	0·93dz 0·40
face cloth	260	3·67dz	0·90dz 0·53
foam bath	670	1·20dz	0·44dz 0·18
	671	2·55dz	0·93dz 0·40
folkloric dolls	462	3·05dz	1·68dz 0·50
large	510	7·50dz	4·12dz 1·25
perfume			
Floralies coffret	1036	4·40dz	2·42dz 0·75
novelty animals	692	2·70dz	1·37dz 0·45
poodles assorted	699	3·73dz	1·66dz 0·60
springtime coffret	250	2·50dz	1·37dz 0·43
soap (3)	261	3·85dz	1·41dz 0·60
soap on a rope	263	1·86dz	0·68dz 0·29
Fluor-I-Strip (1601 Ayerst)			
strips 100×2	200	2·50	— —
	200	2·50	— —
Flurex (333 Cupal)			
Focus (1242 Toni)			
hair highlight		1·37dz	0·72dz 0·22
Fogyl (346 Dales)			
Folex-350-C (1091 Rybar)			
tablets	50	3·00dz	— 0·37½
	500	1·32	— —
Folie (385 DG)			
bath oil	54cc	0·57	0·31 1·22
creamy skin perfume		0·52	0·29 1·20
dusting powder	150g	0·53	0·29 1·14
flask	100g	0·32	0·18 0·66
hand and body lotion			
	100cc	0·57	0·31 1·22
perfume atomiser		1·95	1·07 4·20
refill		0·98	0·54 2·10
roulette		0·27	0·15 0·56
skin perfume	25cc	0·24	0·13 0·50
	54cc	0·57	0·31 1·22
	108cc	0·93	0·51 1·97
spray mist aerosol		0·57	0·31 1·22
Frailac (307 C & G)			
16oz	4·97	—	0·27½
	(2dz)		
Freflo (1349 LW)			
feeding bottles wide			
neck with teat			
high density polythene			
	4oz	1·15dz	— 0·15
	8oz	1·34dz	— 0·17
heat resisting glass	8oz	2·00dz	— 0·25
spare caps and discs			
set of 1		0·29dz	— 0·04
set of 3		0·63dz	— 0·08
teats (1)		0·52dz	— 0·06½
(3)		1·48dz	— 0·17½
teat cover		0·33dz	— 0·04
French of London (481 F&S)			
brush		2·80dz	1·54dz 0·46
Bonne Idee	28g	1·15dz	0·635dz 0·21
First Choice	28g	1·15dz	0·635dz 0·21
French Buoyance	tube	1·43	0·785 0·09
	(3dz)	(3dz)	
	57g	1·74dz	0·955dz 0·32
shampoos cream			
French herb, lemon,			
olive oil	sachet	1·45	0·53 0·08
	(3dz)	(3dz)	
	57g	1·20dz	0·44dz 0·20
	112g	1·98dz	0·73dz 0·33
shampoos liquid			
Bonne Sante, French herb,			
lemon, olive oil, plus			
egg, rum	sachet	1·45	0·53 0·08
	(3dz)	(3dz)	
	26cc	0·80dz	0·295dz 0·13
	110cc	1·98dz	0·73dz 0·33
soap	72g	1·08dz	0·395dz 0·17
spray set aerosol	164g	3·26dz	1·795dz 0·60
	385g	4·80dz	2·64dz 0·85
Fresh & Dry (172 BMCL)			
blue and herbal			
aerosol	120g	0·223	0·123 0·42
	165g	0·287	0·158 0·54
	100g & 185g	—	— —
Fresh-sox (848 Minnesota)			
deodorising insocks		2·55dz	0·35dz 0·35
Frodoclone (365 Demuth)			
(distributors 1377 R & A)		2·034dz	1·06dz 0·33
Frozoalavender (365 Demuth)			
(distributors 1377 R & A)		2·034dz	1·06dz 0·33
Gala of London (876 MP)			
Barely There	IG88	2·74dz	1·505dz 0·49
Barely Frosted	IGJ2	2·74dz	1·505dz 0·49
Colour Up	IGD8	3·19dz	1·755dz 0·57
eye liqui tints	IGL6	2·46dz	1·355dz 0·44
Face Up	IGD6	3·19dz	1·755dz 0·57

	Trade £·p	Tax £·p	Retail £·p
hand and body lotion			
lipstick soft centre	IGH8	2·52dz	1·385dz 0·45
locked in	IGA3	3·08dz	1·695dz 0·55
liquid line	IG98	2·52dz	1·385dz 0·45
Look Natural	IGC7	2·46dz	1·355dz 0·44
mascara liqui lash refill		3·19dz	1·755dz 0·57
	IGL7	2·46dz	1·355dz 0·44
shadow stick	IGA7	2·46dz	1·355dz 0·44
Shape Up	IGD7	3·19dz	1·755dz 0·57
Sheer Finish	IGC8	1·79dz	0·985dz 0·32
Shine Up	IGD9	3·19dz	1·755dz 0·57
talc puffer	IG81	1·96dz	1·08dz 0·35
Galactomin (1249 Trufood)			
formula 17	397g	7·21dz	— 0·76
formula 18	397g	7·21dz	— 0·76
Gamgee (1073 Robinson)			
tissue BPC	4oz	0·151	— —
	8oz	0·275	— —
	16oz	0·52	— —
	2oz	—	— —
pink label	4oz	0·131	— —
	8oz	0·235	— —
	16oz	0·435	— —
	2oz	—	— —
Garlisol (135 TB)			
tablets	42	1·41dz	0·51dz 0·22
	150	3·82dz	1·51dz 0·60
	250	5·80dz	2·12dz 0·91
	500	10·50dz	3·85dz 1·64
	1000	18·10dz	6·63dz 2·82
Gayelord Hauser (29 Alfnal)			
brewers yeast powder	1lb	3·40dz	— 0·42½
extra potency yeast			
tablets	100	1·92dz	— 0·24
calcium & vit D tablets	50	1·48dz	— 0·18½
skimmed milk powder			
Gefarnil (324 Crookes)			
ampoules 1ml	6	0·47	— —
capsules	100	3·835	— —
Genticin HC (187 B5)			
ear drops		—	— —
Gestone (930 P & B) † s4B			
ampoules 10mg/1ml	10	0·31	— —
25mg/ml	10	0·37	— —
50mg/ml	10	0·45	— —
100mg/2ml	10	0·60	— —
packs of 6		—	— —
Gillette (514 Gillette)			
Foamy shaving aerosol			
regular		2·19dz	0·77dz 0·32
tanker		3·41dz	1·19dz 0·50
lemon/lime		2·19dz	0·77dz 0·32
blades super silver (5)		3·15	1·13 0·23
	(25)	(25)	
	6·29	2·25	0·23
	(50)	(50)	
Glucagon (413 Lilly)			
ampoules 10mg	1	4·71	— 7·06
Golden Ostermilk (518 Glaxo)			
1lb	3·30dz	—	0·31½
Gonadotrophin (930 P&B) † s4B			
L.H. ampoules			
100iu	5	0·55	— —
	50	4·50	— —
	5	1·40	— —
500iu	50	10·00	— —
	5	2·20	— —
1000iu	50	18·00	— —
	1	1·50	— —
5000iu	5	5·00	— —
Gonadotrophin F5H (930 P&B) † s4B			
400iu	5	1·30	— —
	50	11·50	— —
1000iu	5	2·20	— —
	50	18·00	— —
1500iu	5	3·00	— —
	50	25·00	— —
Goya (532 Goya)			
Cologne		0·166	0·095 0·34
stick		0·166	0·095 0·34
hand lotion		0·166	0·095 0·34
fragrance spray		0·255	0·14 0·52
perfume phial		0·166	0·095 0·34
spray set unperfumed		0·245	0·135 0·50
talcum		0·147	0·085 0·30
bubble bath			
soap			
Cedar Wood			
deodorant stick		0·176	0·10 0·36
foam shave		0·242	0·09 0·45
hair cream		0·157	0·09 0·32
spray		0·22	0·12 0·45
shave cream brushless		0·134	0·05 0·25
lather		0·134	0·05 0·25
shaving bowl		0·301	0·11 0·56
refill		0·172	0·06 0·32
G.P.V. (489 Galen) T5			
syrup	100ml	0·29	— 0·43½
tablets	100	0·92	— 1·38
	500	4·35	— 6·52½
Grasshopper (1169 BG5)			
ear drops		2·16dz	— 0·25
Green Velvet (596 HR)			
dusting powder	5208	—	1·75
spray	5212	—	0·80
skin perfume	5002	—	1·15

	Trade £·p	Tax £·p	Retail £·p
Griptight (1349 LW)			
bottle brushes standard		0·54dz	— 0·07
de luxe with handle		0·96dz	— 0·12
feeding bottles narrow			
neck			
polythene with teat		0·88dz	— 0·11
heat resistant glass with			
teat		1·20dz	— 0·15
spare glass		0·96dz	— 0·12
polycarbonate with teat		1·32dz	— 0·161
pacifier American style		0·63dz	— 0·08
soothers			
cherry or straight		0·27dz	— 0·04
soother rattle		0·66dz	— 0·081
teething pacifiers (2)		0·74dz	— 0·091
teething ring soother		0·56dz	— 0·071
teats narrow neck			
cherry or straight		0·30dz	— 0·041
Grossmith (545 Grossmith)			
toilet soap			
white rose & cucumber		0·75dz	0·27dz 0·14
	206D		
Guckl (16 AGL)			
35mm viewer		—	— 0·73
Gypsona (1155 S&N)			
plaster of paris bandage			
2in × 3yd	5002T	0·93dz	— 0·11
3in × 3yd	5003T	1·185dz	— 0·14
4in × 3yd	5004T	1·48dz	— 0·171
6in × 3yd	5006T	1·86dz	— 0·22
Haemorex (333 Cupal)			
Hai Karate (1552 UL)			
shave foam	140g	3·54dz	1·30dz 0·55
Halina (1136 Silber)			
cameras cine			
Super 8		—	— 16·97
Halina-matic outfit		—	— 25·37
cameras still			
Easy-matic		—	— 5·47
case		—	— 1·27
outfit		—	— 6·19
Easy-matic computer		—	— 7·97
case		—	— 1·27
outfit		—	— 8·69
300		—	— 10·97
Colour Pack		—	— 8·97
case		—	— 1·97
Paulette outfit		—	— 19·95
Paulette electric		—	—
case		—	— 2·47
outfit		—	— 23·77
Simplette Auso EE		—	— 7·97
case		—	— 1·97
Simplette F case		—	— 1·47
projector		—	—
Halina-matic 300		—	— 19·95
viewers			
Ambassador		—	— 1·47
Paramount		—	— 2·97
Table		—	— 1·97
Hanson (822 McEwan) existing entry			
Hanson (1600 NM)			
scales			
5K65		—	— 1·95
5K9422		—	— 2·25
5K988		—	— 2·45
5K940		—	— 2·95
5K105		—	— 3·95
happy line	5K705/06/07/08/09/10	—	— 2·95
Harmogen (2 Abbott) † s4B			
tablets	100	3·00	— —
Harvester (211 Butler)			
malt and oil	1lb	2·04dz	— —
	2lb	3·84dz	— —
Hazol-P (34 A & H)			
H.E. (1063 Rimmel)			
after bath talc		2·18dz	1·20dz 0·37
after shave Cologne		4·18dz	2·30dz 0·71
face fresheners		2·12dz	1·165dz 0·36
anti-perspirant &			
deodorant		3·24dz	1·78dz 0·55
hair groom		2·65dz	1·46dz 0·45
silky shave lather		3·42dz	1·255dz 0·53
Heaven Sent (596 HR)			
bath cubes (6)	4321	—	— 0·75
bath essence	4303	—	— 1·25
dusting powder	4233	—	— 0·90
	4208	—	— 1·80
spray bottle	4212	—	— 0·80
hand lotion	4344	—	— 0·85
perfume spray mist	4013	—	— 1·25
perfume stroke-on	4130	—	— 1·25
skin perfume	4023	—	— 1·20
spray	4002	—	— 1·15
	4022	—	— 2·20
soap complexion (3)	4333	—	— 0·90
bath (3)	4336	—	— 1·35
splash Cologne	4056	—	— 1·15

	Trade £.p	Tax £.p	Retail £.p		Trade £.p	Tax £.p	Retail £.p		Trade £.p	Tax £.p	Retail £.p			
beauty sun fluid	2854	—	0.95	parfum de toilette	222.09	0.765	0.42	1.65	oil	135cc	1.553dz	0.854dz	0.26	
Contour-Lift film	0662	—	2.20	spray	232.09	1.395	0.77	3.00	210cc	2.255dz	1.24dz	0.37		
deep cleanser	0125	—	0.95	perfume	113.09	1.115	0.61	2.40	powder	99g	1.07dz	0.391dz	0.16	
deodorant roll-dry	2402	—	1.45		122.09	1.835	1.01	3.95	227g	1.878dz	0.688dz	0.28		
eyelash adhesive	1779	—	0.75		142.09	2.905	1.60	6.25	economy	2.335dz	0.856dz	0.35		
hand delight	2216	—	0.48		162.09	4.88	2.68	10.50	shampoo	0.384dz	0.14dz	0.06		
herbal skin tonic	0315	—	0.90	spray	112.09	1.395	0.77	3.00	bottle	1.562dz	0.573dz	0.24		
Herbessence	0318	—	1.45	cream sachet	264.09	0.695	0.38	1.50	soap	0.53dz	0.195dz	0.07		
1134	—	—	2.10	pulse perfume	114.09	0.72	0.395	1.55	baby gel	0.805dz	0.295dz	0.11		
1138	—	—	3.45	skin perfume	258.09	0.72	0.395	1.55	Joyel (317CS)	1.65dz	0.91dz	0.27		
le lipstick	1608	—	0.80	soap (1)	282.09	0.20	0.075	0.35	Cologne	1.32	0.725	3.00		
mascara remover pads	1742	—	0.75	talcum	268.09	0.44	0.24	0.95	perfume	1.32	0.725	3.00		
minute eye make-up	—	—	1.00	Inco (1073 Robinson)	357.09	0.325	0.18	0.70	1/7oz	1.38	0.76	3.12		
brush-on brow	—	—	1.10	garments	—	0.48	0.066	—	1/2oz	2.20	1.21	5.00		
brush-on shadow	—	—	1.30	size 1	0.48	0.066	—	—	Jubol (346 Dales)	—	—	—		
duo	—	—	1.40	size 2	0.485	0.067	—	—	Juno Junipah (312 AC)	—	—	—		
cake liner duo	—	—	1.10	size 3	0.52	0.072	—	—	salts	150g	0.124	0.045	0.21	
circle cream	—	—	0.90	size 4	0.53	0.073	—	—	Kalium Durules (68 Astra)	100	0.30	—		
fineline pencil	—	—	1.15	size 5	0.54	0.074	—	—	tablets	500	1.38	—		
Long Lash mascara	—	—	0.70	pads	10	0.305	—	—	Kaomix (162 Bragg)	—	—	—		
refill	—	—	1.15	roll	3.50	—	—	—	Kaomycin (1263 Upjohn) T5	150ml	0.58	—		
brush-on	—	—	0.70	tissues standard	200	0.515	—	—	500ml	1.82	—	—		
refill	—	—	1.40	large	100	0.515	—	—	Keflex (413 Lilly)	100	13.50	—	20.25	
pasteurized cream	0104	—	0.80	Infacare (1055 RM)	220cc	2.75dz	1.01dz	0.39	Pulvules 250mg	100	5.53	—	8.30	
refining lotion	0322	—	1.30	baby bath	180g	3.12dz	1.14dz	0.48	tablets 500mg	20	—	—	—	
0324	—	—	0.65	Inotyl (346 Dales)	120g	—	—	—	Kerofil (695 TK)	28	0.10	0.035	0.19	
shampoo	8542	—	0.65	powder	200g	2.70dz	—	—	lozenges	30	1.42	0.52	2.65	
blonde tone	8552	—	0.55	Instant Postum (304 Costa)	250	8.92	—	—	K.H.3. (1490 IAPS) †	150	6.66	2.44	12.43	
brunette tone	8512	—	0.60	Integrin (1599 Winthrop)	100	1.69	—	—	capsules	30	0.92dz	0.20dz	0.12	
silk sheen	8522	—	1.50	capsules	500	8.22	—	—	Kia-Ora (1109 Schwebbes)	20oz	—	—	—	
silver tone	1841	—	0.95	tablets	250	8.92	—	—	low calorie orange or	—	—	—	—	
Silk Fashion	1851	—	0.90	Isi (16 AGL)	—	—	—	2.67½	lemon	20oz	0.92dz	0.20dz	0.12	
blusher stick	1851	—	0.90	flash guns K & M	—	—	—	2.79½	Kinx (1073 Robinson)	—	—	—	—	
bronzer stick	1322	—	0.95	CK & CM	—	—	—	—	mini	2.75	—	—	—	
cover fluid	1255	—	0.65	Iso (16 AGL)	—	—	—	2.42½	(6 dz)	3.865	—	—	—	
face powder	1605	—	0.85	flash gun	—	—	—	—	(3 dz)	—	—	—	—	
lipstick	1605	—	0.90	I-So-Gel (34 A & H)	200g	0.39	0.15	0.67	Kleenex (702 KC)	—	—	—	—	
liquid make-up	1305	—	0.60	2kg	3.00	1.10	5.10	5.10	tissues	1.86	0.26	0.12		
make-up stick	1351	—	0.90	Iso-Pak (16 AGL)	—	—	—	5.95	boutique	(2doz)	(2doz)	—	—	
minute make-up	1227	—	0.90	camera outfit	—	—	—	8.41½	Knights (756 Lever)	—	—	—	—	
special	1245	—	0.60	lady set	—	—	—	7.45½	castile soap	small	3.025	1.068	0.06½	
refills	1247	—	0.90	C camera outfit	—	—	—	9.35	(6dz)	large	3.111	1.098	0.10	
skin balance	1226	—	0.40	lady set	—	—	—	9.83½	(4dz)	family	2.095	0.739	0.13½	
cleaner	0534	—	1.25	Ci camera outfit	—	—	—	1.43½	(2dz)	old packs	—	—	—	
granules	0564	—	1.00	cases	—	—	—	—	Kodak (711 Kodak)	—	—	—	—	
masque	0551	—	0.75	Itsit (162 Bragg)	—	—	—	—	Instamatic "33"	2.125	1.17	4.44		
normaliser	0522	—	1.75	Jaap's (660 Jaap)	—	—	—	—	Instamatic colour outfit	133X	4.49	2.35	9.11	
toner	0544	—	1.20	essence of rennet	2½oz	0.65dz	—	0.07½	233X	6.64	3.53	13.60		
skin clearing cream	0611	—	1.05	health salts	6oz	1.12dz	—	0.12½	Kolanticon (838 Merrell)	100	0.94	—	—	
snow lotion	1434	—	0.95	8oz	1.08dz	0.39dz	0.15	0.15	wafers	100	—	—	—	
Stay-long spray	8537/9	—	0.85	1.53dz	0.56dz	0.21	0.21	0.21	Kolantyl (838 Merrell)	packs of 240	—	—	—	
sun tan oil	2805	—	0.75	Jean Sorelle (669 Sorelle)	—	—	—	—	tablets	Lacidac (307 C & G)	12oz	5.20	—	0.29
sun tonic	2843	—	0.95	bath salts	1034	2.25dz	1.24dz	0.38	half cream	(2dz)	1.60dz	0.585dz	0.24	
tan in a minute	2834	—	0.95	posy holder	1006	2.60dz	0.95dz	0.40	Lactagol (912 O)	60	0.99	—	—	
Town and Country	1451/61	—	0.95	sitting or lying doll	933	3.45dz	1.465dz	0.53	tablets	500	—	—	—	
Ultra Feminine oil	0462	—	3.35	spiral bottle	71	1.95dz	0.716dz	0.30	Lady Manhattan (893 Nicholas)	—	—	—	—	
cream	0452	—	3.35	glass cotton wool bowl	1060	3.95dz	1.30dz	0.60	bath cubes	273.20	0.24	0.13	0.50	
vitamin nail food	2290	—	0.85	1060	4.20dz	1.54dz	0.65	0.65	creamyskin	2058	0.645	0.35	1.35	
washing grains	0672	—	0.85	Marinabad bath gel	1011	3.90dz	1.07dz	0.58	perfume	319.20	0.645	0.35	1.35	
lemolac (307 C & G)	16oz	3.16dz	—	novelty range	304	4.50dz	1.68dz	0.70	creme de parfum	de luxe	—	—	—	
lemrids (1599 Winthrop)	454g	8.16dz	—	children's set	304	6.45dz	2.365dz	1.00	dusting powder	348.20	0.835	0.46	1.75	
limaizol (1249 Trufood)	—	—	0.86	dippy duck floating soap	5080	4.80dz	2.125dz	0.90	refill	203.51	0.445	0.25	0.95	
llprex (1061 Riker)	100	2.00	0.73	dish with soap	5080	4.50dz	1.68dz	0.70	eau de Cologne	155.20	0.455	0.25	0.95	
tablets	—	—	—	donkey with soap lemons	414	6.45dz	2.365dz	1.00	face powder	050	0.335	0.18	0.70	
istantin (208 BVV)	—	—	—	globe with soap	420	4.80dz	1.76dz	0.75	hand lotion	2078	0.36	0.20	0.75	
cream	—	—	—	guardsman	409	4.80dz	1.76dz	0.75	parfume de bain	375.20	0.175	0.06	0.30	
orlicks (103 Beecham) existing entry	—	—	—	Hector's house	300	5.80dz	2.125dz	0.90	parfum de toilette	232.20	1.22	0.67	2.55	
orlicks (103 Beecham) 12 case rate	—	—	—	herbal soap	403	2.75dz	1.005dz	0.43	spray	120.20	0.43	0.235	0.90	
1lb	1.175dz	—	0.12	policeman	408	3.10dz	1.42dz	0.50	perfume	121.20	1.67	0.92	3.50	
1lb	1.96dz	—	0.21	shades of pink hanger	93	1.55dz	0.73dz	0.25	solid fragrance	2020	0.43	0.235	0.90	
1lb	3.365dz	—	0.36	gift set	95	3.10dz	1.42dz	0.50	splash Cologne	261.20	0.455	0.25	0.95	
1lb	9.05dz	—	0.97½	sitting or lying doll	418	3.40dz	1.245dz	0.53	L'Aimant (301 Coty)	259.20	0.69	0.38	1.45	
5lb	1.245	—	—	soap palette	406	4.10dz	1.50dz	0.63	bath cubes	260.20	0.715	0.395	1.50	
10lb	2.45	—	—	travel soap	308	1.10dz	0.396dz	0.17	creamyskin	2058	0.645	0.35	1.35	
chocolate flavoured	6oz	1.57dz	—	Jelonet (1155 S&N)	—	—	—	—	perfume	319.20	0.645	0.35	1.35	
12oz	2.85dz	—	0.30	paraffin gauze dressing BPC	36x3½x3½in interleaved	3.30dz	—	0.39	creme de parfum	de luxe	—	—	—	
5lb	1.245	—	—	J1	—	4.905dz	—	0.58	dusting powder	348.20	0.835	0.46	1.75	
Huskolein (358 D & S)	500ml	7.43dz	3.26dz	J2	—	3.13dz	—	0.37	refill	203.51	0.445	0.25	0.95	
20oz	—	—	—	J4	—	1.86dz	—	0.22	eau de Cologne	155.20	0.455	0.25	0.95	
Hydrocortone (837 MSD) T5	15g	0.21	—	J6	—	5.835dz	—	0.69	face powder	050	0.335	0.18	0.70	
cream non greasy	—	—	—	10x2 piece 4x4in	17	—	—	—	hand lotion	2078	0.36	0.20	0.75	
0.5%	15g	—	—	Jergens (261 Christy)	6oz	—	—	—	parfume de toilette	232.20	1.22	0.67	2.55	
1%	15g	—	—	Johnson's (672 Johnson)	—	—	—	—	spray	120.20	0.43	0.235	0.90	
Hypon (218 Calmic) †DDI	50	0.20	0.075	cotton wool hospital	16oz	8.195	—	0.45	perfume	121.20	1.67	0.92	3.50	
tablets	125	0.43	0.16	baby cotton buds	20	0.64dz	—	0.08	solid fragrance	2020	0.43	0.235	0.90	
300	1.00	—	—	60	1.60dz	—	—	0.20	splash Cologne	261.20	0.455	0.25	0.95	
600	1.85	—	—	100	2.16dz	—	—	0.27	talcum	357.20	0.265	0.15	0.55	
ethopaste (1155 S&N)	—	—	—	cream jar	45g	1.593dz	0.876dz	0.27	—	2066	0.19	0.105	0.40	
zinc and ichthammol	—	—	—	100g	100g	2.724dz	1.498dz	0.46	mist	290.20	0.405	0.22	0.85	
bandage BPC 3½in x 6yd	2506	2.37dz	—	34g	120cc	1.111dz	0.611dz	0.15	pulse perfume	289.20	0.715	0.395	1.50	
mprevu (301 Coty)	—	—	—	205cc	285cc	1.553dz	0.854dz	0.28	soap toilet (1)	2082	0.175	0.06	0.30	
bath cubes	273.09	0.37	0.205	285cc	25	2.255dz	1.24dz	0.36	bath	2081	0.235	0.09	0.40	
Cologne perfume	261.09	0.51	0.28	nappy liners	50	2.836dz	1.56dz	0.47	hand	282.20	0.175	0.06	0.30	
259.09	0.765	0.42	1.65	—	100	1.28dz	—	0.16	solid fragrance	2020	0.43	0.235	0.90	
260.09	0.815	0.45	1.75	—	200	2.32dz	—	0.29	splash Cologne	261.20	0.455	0.25	0.95	
dusting powder	233.09	0.975	0.54	—	—	4.116dz	—	0.49	talcum	357.20	0.265	0.15	0.55	
emollient bath oil	373.09	0.72	0.395	—	—	7.74dz	—	0.92	—	2066	0.19	0.105	0.40	
hair spray	940.09	0.44	0.24	—	—	—	—	—	—	—	—	—	—	
hand lotion	278.09	0.44	0.24	—	—	—	—	—	—	—	—	—	—	
mist	289.09	0.815	0.45	—	—	—	—	—	—	—	—	—	—	

	Trade £·p	Tax £·p	Retail £·p		Trade £·p	Tax £·p	Retail £·p		Trade £·p	Tax £·p	Retail £·p
Lanalem (903 NPU)				family	2.192 (2dz)	0.80 (2dz)	0.14		Masumi (301 Coty)		
shampoo's				Lignostab (147 Boots)					bath cubes 6	273-25	0.44 0.24 0.95
lemon cream, lemon				cartridges 2.2ml 50	1.05	—	—		Cologne	261-25	0.555 0.31 1.20
liquid, medicated,				box of 500	8.82	—	—		spray	259-25	0.815 0.45 1.75
olive oil sachets	0.96 (3dz)	0.355 (3dz)	0.05	Lignostab-A (147 Boots) †s4B					refill	263-25	1.09 0.60 2.35
lemon liquid bottle	1.20dz	0.44dz	0.19	cartridges 2.2ml 50	1.05	—	—		dusting powder	265-25	0.695 0.38 1.50
lemon cream jar	1.45dz	0.54dz	0.22½	500	8.82	—	—		refill	233-25	1.51 0.83 3.25
medicated bottle	1.20dz	0.44dz	0.19	Lignostab-A '100' (147 Boots) †s4B					hand & body lotion	234-25	0.65 0.36 1.40
olive oil jar	1.45dz	0.54dz	0.22½	cartridges 2.2ml 50	1.05	—	—		perfume	278-25	0.49 0.27 1.05
Lastonet (733 Lastonet)				box of 500	8.82	—	—		petite	113-25	0.51 0.28 1.10
aeronet men's support				Lignostab-N (147 Boots) †s4B					119-25	1.97 1.085 4.25	
pouches	0.25	0.03	0.40	cartridges 2.2ml 50	1.05	—	—		139-25	3.135 1.72 6.75	
bandage clips	0.35dz	—	0.05	box of 500	8.82	—	—		159-25	5.11 2.81 11.00	
crepe bandage (Lastoyarn)				Lilies of the Valley in Bloom (981 Picot)					spray	112-15	1.465 0.81 3.15
2in	1.40dz	—	0.18	eau de toilette	10cc	2.05dz	1.13dz 0.35		pulse perfume	114-25	0.765 0.42 1.65
2½in	1.75dz	—	0.22	spin-flo	miniature	2.87dz	1.58dz 0.49		skin perfume creamy	0.765	0.42 1.65
3in	2.00dz	—	0.25	perfume	½oz	4.97dz	2.735dz 0.85		soap (1)	282-25	0.23 0.085 0.40
4in	2.70dz	—	0.34	½oz	8.78dz	4.83dz 1.50			talcum	357-25	0.35 0.195 0.75
5in	3.30dz	—	0.41	1oz	29.27dz	16.10dz 5.00			268-25	0.49 0.27 1.05	
6in	4.00dz	—	0.50	Linden Voss (261 Christy) existing entry					Maws (810 Maw)		
elastic band trusses N.H.5.				Linden Voss (261 Christy)					Nursery Products		
inguinal	1.53	—	2.31	anti-perspirant aerosol	8.03dz	2.94dz 1.25			simla teats	0.59dz	— 0.07
double	2.47	—	3.71	cream	6.75dz	2.475dz 1.05			Proprietaries		
scrotal	1.67	—	2.51	roll-on	6.75dz	2.475dz 1.05			junior antiseptic cream	1.23dz	0.45dz 0.20
double	2.60	—	3.90	Liquifruta (1102 Sanitas)					Max Factor (813 MF)		
elastic net bandages				108cc	1.48dz	0.545dz 0.21			California face glossers	0.242	0.126 0.49
3in x 5yd	0.38	—	0.57	330cc	2.75dz	1.01dz 0.39			Maybelline (1377 R & A)		
4in x 5yd	0.48	—	0.72	108cc	1.62dz	0.595dz 0.23			eyebrow pencil automatic	3.00dz	1.57dz 0.50
5in x 7½yd	0.80	—	1.20	330cc	3.17dz	1.16dz 0.45			eye gloss pearly	1.68dz	0.88dz 0.28
fingerstalls	0.48dz	—	0.06	108cc	1.62dz	0.595dz 0.23			eyelash curler	4.80dz	2.51dz 0.80
jockstrap				330cc	3.17dz	1.16dz 0.45			eyeliner cake	1.08dz	0.56dz 0.18
standard	3.60dz	0.49dz	0.49	capsules †	1.575dz	— 0.17½			fluid	1.80dz	0.94dz 0.30
maternity tights				pastilles	1.165dz	0.425dz 0.18			eyeliner pencil automatic		
Lastolita	2.80	—	4.20	Liquinure (463 Fisons)					refills	1.38dz	0.72dz 0.23
Lastonet	4.28	—	6.42	7½oz	0.10	— 0.15			iridescent pencil	1.38dz	0.72dz 0.23
tights				15½oz	0.173	— 0.26			eye shadow trio	2.22dz	1.16dz 0.37
Lastolita	2.18pr	—	3.27	½gal	0.64	— 0.96			brush	1.50dz	0.78dz 0.25
Spanflex	1.60pr	—	2.40	1gal	1.06	— 1.60			applicator	1.02dz	0.53dz 0.17
support stockings				5gal	3.30	— 4.95			mascara cake	1.08dz	0.56dz 0.18
Spanflex	1.20pr	—	1.80	397g	6.45dz	— 0.68			mascara magic	2.10dz	1.10dz 0.35
surgical tights				L'Oreal (525 Golden)					refill	1.50dz	0.78dz 0.25
full length	2.90	—	4.35	bleach	1.92dz	1.06dz 0.32			remover	1.38dz	0.72dz 0.23
pantie length				L'Origen (301 Coty)					Ultra Lash	2.10dz	1.10dz 0.35
surgical hosiery				Lotus (903 NPU) existing entry					refill	1.50dz	0.78dz 0.25
elastic net (Lastonet)				Lotus (903 NPU)					Mayflower (662 EJ)		
thigh stockings				bath crystals	0.585dz	0.325dz 0.10			pastilles		
women	0.74	—	1.11	bath cubes (6)	0.645dz	0.355dz 0.11			blackcurrant and		
men	0.81	—	1.21	bath salts	0.975dz	0.54dz 0.16½			glycerine	1oz	0.55dz 0.11dz 0.07½
below knee stockings	0.58	—	0.87	bubble bath	1.62dz	0.595dz 0.25			bronchial cough	1oz	0.50dz 0.17dz 0.07½
knee caps	0.38	—	0.57	cleansing cream	0.88dz	0.485dz 0.15			catarrh	1oz	0.50dz 0.17dz 0.07½
anklets	0.46	—	0.69	112g	1.29dz	0.71dz 0.22			children's cough	1oz	0.50dz 0.17dz 0.07½
elastic net (Lastosheer)				84g	1.44dz	0.795dz 0.24½			glycerine, lemon &		
thigh stockings				54g	1.745dz	0.96dz 0.29½			honey	1oz	0.55dz 0.11dz 0.07½
women	0.74	—	1.11	deodorant aerosol	1.17dz	0.645dz 0.20			glycerin of thymol BP	1oz	0.67dz — 0.07½
below knee stockings	0.58	—	0.87	hair spray	1.34dz	0.74dz 0.23			Meggeson (1333 WL)		
spare suspenders	0.14	0.23	0.21	340g	2.35dz	1.295dz 0.40			dyspepsia tablets	50	1.00dz 0.35dz 0.15
one way stretch (Lastothread)				roll-on	1.17dz	0.645dz 0.20			150	2.05dz	0.71dz 0.32
seamless fine thread				hand lotion	1.03dz	0.57dz 0.18			pastilles		
thigh stockings	2.75pr	—	4.12	nail polish remover					Gees linctus DDI	50g	0.80dz — 0.10
above knee stockings	2.05pr	—	3.08	shampoo's					glycerine & blackcurrant	50g	0.97dz 0.20dz 0.14
below knee	1.30pr	—	1.95	cream, egg & lemon,					50g	0.97dz 0.20dz 0.14	
anklets	0.80pr	—	1.20	family, herb, protein					50g	0.97dz 0.20dz 0.14	
knee caps	0.80pr	—	1.20	255cc	0.96dz	0.355dz 0.15			menthol & eucalyptus	50g	0.92dz 0.32dz 0.14
leggings	0.80pr	—	1.20	165g	0.88dz	0.485dz 0.15			sore throat lozenges		
seamless stout thread				250g	1.07dz	0.59dz 0.18			Meggezons (1333 WL)		
thigh stockings	2.55pr	—	3.83	440g	1.28dz	0.705dz 0.22			pastilles	1.08dz	0.38dz 0.16
above knee stockings	2.05pr	—	3.08	Lucozade (103 Beecham) existing entry					junior	1.00dz	0.35dz 0.15
below knee	1.30pr	—	1.95	Lucozade (103 Beecham) 12 case rate					mini pastilles		
anklets	0.80pr	—	1.20	small	1.255	0.20 (2dz) 0.08*			Megimide (894 Nicholas)		
knee caps	0.80pr	—	1.20	large	*Includes 0.015 for container				ampoules 10ml	6	1.83 — 2.74½
leggings	0.80pr	—	1.20	*Includes 0.025 for container	1.705dz	0.315dz 0.20*			25	6.77 — 10.15½	
Lederkyn (746 Lederle)				Lutormone (208 BW) vet					100ml	1.52 — 2.28	
suspension 50ml	—	—	0.50	Lux (756 Lever)					Meladinine (1521 Pharm Dis) †s4B		
Leichner (749 Leichner)				toilet soap	3.28	1.205 0.07			paint	25ml	9.90dz 3.82dz 1.49
creative brushes	No. 2	—	0.50	small	3.298	1.21 (6dz) 0.10½			tablets	30	9.90dz 3.82dz 1.49
No. 5	—	—	0.60	large	3.298	1.21 (4dz) 0.10½			Meltus (333 Cupal)		
No. 6	—	—	0.60	Maderas de Oriente (317 C5)					adult cough mixture 4oz	1.35dz	0.45dz 0.20½
Kamera Klear				lotion	0.18	0.10 0.42			Memoire Cherie (60 Arden)		
face powder	—	—	0.45	soap	2.08dz	0.76dz 0.35			deodorant roll-on	732.00	— — 0.70
nail gloss	—	—	0.30	large	3.60dz	1.32dz 0.60			foaming beauty bath		
Leucodinin (1521 Pharm Dis)				bath	3.60dz	1.32dz 0.60			Mene (1073 Robinson)		
ointment 1oz	9.92dz	3.80dz	1.49	Magic Moments (514 Gillette) †Scotland and Yorkshire					sanitary towels size	0	5.544 (4 dz) — 0.15
Levington (463 Fisons)				area only	7.15dz	3.74dz 1.15			1	5.914 (4 dz) — 0.16	
compost	0.166	—	0.16	hair colourant aerosol	0.66	0.365 1.35			2	7.022 (4 dz) — 0.19	
economy	0.313	—	0.47	Maja (317 C5)					3	6.653 (3 dz) — 0.24	
large	0.68	—	1.02	gel					4	5.729 (2 dz) — 0.31	
giant	1.30	—	1.96	Marina (786 Macdonald)					Mennen (1506 Mennen)		
Lextron Ferrous (413 Lilly)				holdalls	177	2.21dz 0.805dz 0.34½			body talc	96g	2.34dz 1.22dz 0.40
Pulvules 84	0.35	—	0.53	182	2.95dz	1.08dz 0.46			hair control	120g	1.88dz 0.98dz 0.30
Lidothesin (970 PM)				184	3.34dz	1.225dz 0.52			shampoo P21	sachet	1.09 0.38 0.05
solutions plain or with				161	0.57dz	0.32dz 0.09½			50cc	1.20dz	0.42dz 0.17
adrenaline				162	0.57dz	0.32dz 0.09½			100cc	2.00dz	0.70dz 0.28
injection vial ½%, 1% or 2%				163	0.94dz	0.51dz 0.16			Menopax (894 Nicholas) †s4B		
20ml	1.00	—	—	164	1.09dz	0.60dz 0.19			cream	20g	0.22 0.08 0.41
50ml	2.00	—	—	165	0.57dz	0.32dz 0.09½			tablets	60	0.25 0.09 0.46½
ampoules				167	1.24dz	0.68dz 0.21			forte	60	0.24 — 0.36
2ml	1.95	—	—	168	2.01dz	1.10dz 0.34					
5ml	3.38	—	—	169	1.11dz	0.85dz 0.19					
10ml	5										

	Trade £·p	Tax £·p	Retail £·p		Trade £·p	Tax £·p	Retail £·p		Trade £·p	Tax £·p	Retail £·p
Mentholatum (836 Mentholatum)				Nailoid (31 AP)				Novasapa (970 PM)			
balm tin	0·58dz	0·21dz	0·08½	(distributors 1377 P. & A.)				500ml	4·44dz	—	0·46
jar	1·35dz	0·50dz	0·20	nail cream small	0·738dz	0·386dz	0·12	2l	1·22	—	1·51
tube	1·35dz	0·50dz	0·20	National (1136 Silber)				4l	2·25	—	2·78
deep heat rub	1·75dz	0·64dz	0·26	flashguns (capacitor)				Novaseptic (970 PM)			
	2·50dz	0·915dz	0·37	Dynamo	—	—	3·57	Novesine (1303 Wvander)			
	3·25dz	1·19dz	0·47	PB35	—	—	2·34	solution †	10ml	0·39	0·58
Staunch pads	1·38dz	0·51dz	0·20	flashguns (electronic)				Novutox (970 PM) existing entry			
Merocet (838 Merrell)				PE182	—	—	7·97	Novutox (970 PM)			
solution 100ml	0·12	—	0·18	PE184	—	—	9·97	2% solution plain	50ml	0·21	0·26
4oz	—	—	—	PI-3	—	—	6·73	2% solution with	50ml	0·21	0·26
Metharbitol (2 Abbott)				Natural Wonder (1052 Revlon)				adrenaline †s4B	50ml	0·21	0·26
Midnight (385 DG)				eye make-up kit	—	—	1·45	injection vial cartridge	100	2·07	2·55
bath essence	0·23	0·13	0·48	Nembu-Donnal (2 Abbott)				3% solution with	100	2·07	2·55
25cc	0·34	0·19	0·71	Neobacrin (518 Glaxo) T5				adrenaline cartridge	100	2·07	2·55
54cc	0·57	0·31	1·18	ointment 3·5g	0·08	—	—	2ml †s4B	100	2·07	2·55
dusting powder	0·32	0·18	0·67	15g	0·18	—	—	4% solution with	100	2·07	2·55
flask	0·32	0·18	0·67	Neo-Cytamen (518 Glaxo)				adrenaline injection vial	50ml	0·22	0·28
drum	0·57	0·31	1·18	ampoules				†s4B	50ml	0·22	0·28
hand and body lotion	0·34	0·19	0·71	250µ	1ml x 5	0·12	—	Nudit (596 HR)			
perfume	0·53	0·29	1·11	1000µ	1ml x 6	0·24	—	hair remover facial	260l	—	0·85
purse	1·42	0·78	2·98			—	—	2604	—	—	1·35
12cc	0·27	0·15	0·56	Neo-Medrone (1263 Upjohn) T5				Nueva Maja (317 C5)			
roulette	0·23	0·13	0·48	acne lotion 25ml	0·51	—	—	Cologne	1oz	0·44	0·235
skin perfume	0·34	0·19	0·71	Neo-Mercazole (187 BS)				1½oz	0·67	0·37	1·53
25cc	0·57	0·31	1·18	tablets	0·65	—	0·97½	3½oz	1·13	0·62	2·58
54cc	0·92	0·51	1·94	500	2·78	—	4·17	spray mist	1oz	0·65	0·36
108cc	1·20	0·66	2·52	Nephrol (969 Pfizer) †s4B				perfume	1/7oz	0·65	0·36
175cc	0·57	0·31	1·18	tablets 1mg	0·98	—	—	½oz	1·32	0·725	3·00
Milton (1055 RM)				500	4·75	—	—	¼oz	2·10	1·155	4·75
(distributors 1556 Farillon)				Nestle (451 F & J)				1oz	3·12	1·715	7·12
denture powder small	1·06dz	0·39dz	0·15	Whisp-Comb	2·19dz	1·205dz	0·37½	1½oz	4·25	2·34	9·62
large	1·62dz	0·59dz	0·23	Nestosyl (115 Bengue)				Nulon (1038 R & C)			
Milton (1055 RM)				suppositories				hand cream small	0·955dz	0·525dz	0·15
sterilising unit	0·59S	0·08S	0·88	Neutradonna (187 BS) †s7				medium	1·40dz	0·77dz	0·22
Milton-Aid (1055 RM)				powder 25g	0·11	—	0·16½	large	2·10dz	1·16dz	0·33
(distributors 1556 Farillon)				100g	0·30	—	0·45	Nu-Ray (479 VWF)			
Mimette (1413 P & S)	—	—	—	tablets 120	0·70	—	1·05	hot water bottles	0·295	—	—
Mimette (75 Avlex)	—	—	—	Neutradonna Sed (187 BS) †s4A				Nurlyfe (162 Bragg)			
Mimospray (1413 P & S)	—	—	—	powder 100g	0·48	—	0·72	Nu-Star (479 VWF)			
Mimospray (75 Avlex)	—	—	—	tablets 50	0·34	—	0·51	hot water bottles	0·28	—	—
Minadex (518 Glaxo)				60	—	—	—	Nu-Sun (479 VWF)			
200ml	0·16	—	0·22	New Kil (154 Fisons)				hot water bottles	0·28	—	—
syrup	0·29	—	0·40	aerosol small	0·187	—	0·28	Nystan (1176 Squibb) T5			
400ml	0·90	—	—	large	0·287	—	0·43	cream			
Minalka (255 Chembro)				Niegeloh (580 DH & Co)				15g	0·58	—	—
diet supplement tablets				display stand No. 1	38·37	11·95	—	30g	1·00	—	—
360	19·44	6·96	1·50	No. 2	19·71	5·98	—	30g	0·80	—	—
Miners (876 MP)				nail clippers				ointment	30g	0·80	—
eyelashes				9·9cm N4/5	9·20dz	—	1·10	Oblivon (187 BS) †s4B			
flighty, lower, sweepers,				11·0cm N4/M	11·25dz	—	1·41	capsules	25	0·30	—
swish lash	3·31dz	1·82dz	0·57	12·0cm N4/L	13·70dz	—	1·72	100	0·93	—	1·39½
eye shadow applicator				nail files 4in N2/4	1·40dz	0·77dz	0·25	100ml	0·26	—	0·39
3G89	1·32dz	0·725dz	0·20	5in N2/5	1·60dz	0·88dz	0·29	elixir	100ml	—	—
hair spray aerosol 3GB7	1·55dz	0·855dz	0·25	6in N2/6	1·95dz	1·07dz	0·34	Oblivon C (187 BS) †s4B			
3GB6	1·12dz	0·615dz	0·18	7in N2/7				Ovets 100mg	100	0·98	—
lipstick small 3JD5	0·75dz	0·415dz	0·13	scissors hot forged				Opas (1335 Wigglesworth)			
swivel 3JD6	1·39dz	0·765dz	0·24	straight nail N13/N	5·00dz	0·68dz	0·69	tablets roll 12	1·19	0·44	0·06
nail lacquer	0·87dz	0·48dz	0·15	straight cuticle N13/C	5·00dz	0·68dz	0·69		(3dz)	(3dz)	
frosted	1·45dz	0·80dz	0·25	bent nail N14/N	5·00dz	1·83dz	0·78	Optima (16 AGL)			
Mini Sax (430 Eucryl)				bent cuticle N14/C	5·00dz	1·83dz	0·78	cameras			
tablets 200	0·68dz	—	0·08½	super quality				Sensor 200	—	—	42·59½
Minolta (667 JCL)				straight nail N8/N	10·20dz	1·40dz	1·40	Optomax (1136 Silber) existing entry			
cameras 5LR				straight cuticle N8/C	10·20dz	1·40dz	1·40	Optomax (1136 Silber)			
5R15	—	—	99·97	bent nail N9/N	10·20dz	3·74dz	1·60	exposure meter	—	—	5·47
cameras 35mm				bent cuticle N9/C	10·20dz	3·74dz	1·60	sunglasses polarised P.1	—	—	1·93
Hi-Matic E	—	—	75·78	tweezers				G.1	—	—	2·20
RL	—	—	93·96	pointed N3/P	2·10dz	1·15dz	0·36	U.1	—	—	1·93
Hi-Matic C	—	—	44·97	straight N3/S	2·10dz	1·15dz	0·36	U.5	—	—	1·93
SRT 101 fl.7 lens	—	—	165·92	oblique N3/A	2·10dz	1·15dz	0·36	U.12	—	—	1·93
Moduretic (837 M5D) †s4B				assorted N3/ASS	—	—	—	G.16	—	—	1·93
tablets 500	15·45	—	—	Nikini (1073 Robinson)				44	—	—	2·20
Monsieur Worth (1350 Worth)				sanitary garment pink	4·381dz	0·602dz	0·54	clip-on	64	—	1·37
soap 4½oz	—	—	1·25	white	3·002dz	0·412dz	0·37	65	—	—	1·37
Morny (862 Morny)				pads 12	4·32	—	0·12	Orap (666 Janssen)			
Parsley soap 2	—	—	0·49	Niknax (519 Global)				Insert †s4B			
talc 110g	—	—	0·35	tights	3·65dz	—	—	Orasecron (187 BS) †s4B			
Rupert soap 2	—	—	0·49	Miss Niknax	3·37dz	—	—	tablets 10	0·34	—	0·51
talc 110g	—	—	0·35	Nivea (1164 55L)				25	0·71	—	1·06½
Motival (1176 Squibb) †s4B				after sun soother 1509	2·372dz	1·254dz	0·38	100	2·57	—	3·85½
tablets 100	1·68	—	—	sun milk jumbo 1503	4·891dz	2·558dz	0·77½	Orlane (1145 Sirex)			
Muffin (289 Concept) †				Noa Noa (596 HR)				lait a bronzer	—	—	1·95
syrup 100ml	0·30	—	—	dusting powder drum				sol a sol	—	—	1·50
Muguet (301 Coty)				7208				Ostermilk (518 Glaxo)			
creamy skin perfume				flask 7233	—	—	1·80	Nos. 1 and 2	1lb	3·16dz	—
332.60	0·52S	0·29	1·10	skin perfume 7002	—	—	1·00	Outdoor Girl (876 MP)			
dusting powder 341.60	0·81	0·445	1·70	Nonad tulle (34 A&H)				Aqua Shadow collection			
eau de Cologne 160.60	0·59S	0·33	1·25	4in x 8yd strip				2DD4	2·03dz	1·115dz	0·35
flacon mist 223.60	0·64S	0·35	1·35	Norflex (1061 Riker) †s4B				eye colour collection			
hand lotion 278.60	0·31	0·17	0·65	tablets packs of 500	—	—	—	2G74	2·03dz	1·115dz	0·35
parfum de toilette				Northern Star (1570 NBL)				eyelashes			
231.60	0·64S	0·35	1·35	heating pad	—	—	5·45	Bambi 2GD5	3·83dz	2·105dz	0·66
230.60	1·02S	0·56	2·15	overblankets	—	—	—	adhesive 2G92	1·16dz	0·64dz	0·20
perfume 118.60	1·31S	0·72	2·75	single 8l x 58	—	—	12·95	eye shadow brush 2GD6	1·32dz	0·725dz	0·20
spray 111.60	0·98	0·54	2·05	double 8l x 72	—	—	15·45	liners 2GF2	2·61dz	1·435dz	0·45
concentrate 145.60	0·88S	0·49	1·85	dual 8l x 72	—	—	17·95	eye shadower 2J86	1·32dz	0·725dz	0·20
refresher 255.60	0·90S	0·50	1·90	underblankets	—	—	—	Flutterlash 2GF7	3·83dz	2·105dz	0·66
talcum 355.60	0·26S	0·15	0·55	standard single 50 x 25	—	—	5·75	hairspray 2G39	1·12dz	0·615dz	0·18
Multi-Rex (1136 Silber)				standard double 50 x 45	—	—	7·45	aerosol 2GD9	1·55dz	0·855dz	0·25
exposure meter & case	—	—	21·97	de luxe single 60 x 30	—	—	7·75	lipstick trial 2J77/79	0·87dz	0·48dz	0·15
Myelobromol (117 BPL)				double 60 x 48	—	—	9·95	Magic Touch 2G05	1·45dz	0·80dz	0·25
Insert †s4A				Norton (900 Norton)				Marvelash 2G28	2·32dz	1·275dz	0·40
Myolgin (311C) †DDI				gift sets				liquid 2GF9	2·61dz	1·435dz	0·45
tablets 20	0·12	0·45	0·22½	Pretty Miss PN6	4·02dz	1·80dz	0·65	Natural Finish 2GE7	2·03dz	1·115dz	0·35
dp250	0·90	—	—	PN7	5·20dz	2·86dz	0·89	Silk Finish refill 2J87	0·87dz	0·48dz	0·15
NaClex (518 Glaxo)				PN9	4·43dz	2·04dz	0·72	Stay-On Shadows 2G03	1·16dz	0·64dz	0·20
tablets packs of 500	—	—	—	Noshine (60 Arden)				2GB8	1·74dz	0·955dz	0·30
	—	—	—	207.51	—	—	0·75	Owbridges (917 Organon)			
	—	—	—		—	—	—	cough syrup	1·40dz	0·52dz	0·20
	—	—	—		—	—	—		2·40dz	0·88dz	0·34

	Trade £·p	Tax £·p	Retail £·p		Trade £·p	Tax £·p	Retail £·p		Trade £·p	Tax £·p	Retail £·p
Pablrex (848 Minnesota) diarrhoea mixture 200ml	1.83dz	0.67dz	0.27½	Design 101	—	—	2.09½	Primes (1055 RM) (distributors 1556 Farillon)	—	—	—
Pabrinex (930 P & B) ampoules 1/1M standard 10prs	0.83	—	—	66	—	—	4.28	Procoine (970 PM)	—	—	—
strong 10prs	1.00	—	—	22	—	—	3.14	Prom (1242 Toni)	—	—	—
1/1V standard 10prs	0.90	—	—	pocket 2 x 2	—	—	1.02	home permanent large	3.36dz	1.76dz	0.54
strong 10prs	1.00	—	—	6 x 6	—	—	1.48½	small	2.29dz	1.20dz	0.37
packs of 3 at 24prs	—	—	—	Trident	—	—	4.28	roller perm complete	4.04dz	2.12dz	0.65
Paddi (1073 Robinson) nappy liners 25	1.167dz	—	0.14½	Viscount	—	—	2.69	refill	2.80dz	1.47dz	0.45
50	2.00dz	—	0.25	special	—	—	3.67	Prosol (1249 Trufood)	—	—	—
100	3.70dz	—	0.46	magnetic corners (4)	—	—	1.09½	454g	6.15dz	—	0.64
pillch	0.161	—	0.22½	Penicillin-V-Lilly (413 Lilly) T5	—	—	—	Prosporal (179 BDH)	—	—	—
cotton wool pleated	—	—	—	Pulvules 250mg 1000	—	—	—	emulsion II	1.05	—	—
Pagan (981 Picot) eau de toilette	—	—	—	Peptalac (307 C & G)	16oz	5.68 (2dz)	0.31½	Quants (690 Keldon)	1.29dz	0.46dz	0.20
spin-flow 10cc	2.05dz	1.13dz	0.35	Pernozone (346 Dales)	—	—	—	witch hazel 100ml	—	—	—
perfume miniature ½oz	2.87dz	1.58dz	0.49	Persantin (145 B)	10mg	0.31	0.115	0.58	Quickies (451 F & J)	1.125dz	0.62dz
½oz	4.97dz	2.735dz	0.85	ampoules 30	0.60	0.22	1.12	foot freshener pads	0.83dz	0.46dz	0.14
½oz	8.78dz	4.83dz	1.50	tablets 25 mg 200	3.58	1.31	6.68½	anti-perspirant pads	—	—	—
1oz	15.80dz	8.69dz	2.70	Personality (1377 R & A)	—	—	—	Quinocarbene (346 Dales)	—	—	—
28g	29.27dz	16.10dz	5.00	soap bath	1.404dz	0.489dz	0.20	Quosh (103 Beecham) existing entry	—	—	—
spray mist	4.39dz	2.415dz	0.75	toilet	0.842dz	0.293dz	0.12	Quosh (103 Beecham) 12 case rate	1.37dz	0.305dz	0.16
Palaprin (187 BS) tablets forte 100	0.85	—	1.27½	Personna (964 Personna)	—	—	—	Racapan (1022 Racasan)	0.96dz	—	0.12
Palmolive (280 CP) shave cream lather or brushless large	1.45dz	0.54dz	0.20	super foam	2.17dz	0.795dz	0.34	sanitary block	—	—	—
shaving stick giant	2.04dz	0.75dz	0.28	grooming aids	—	—	—	Racasan (1022 Racasan)	—	—	—
	1.60 (2dz)	0.59 (2dz)	0.11	eyebrow tweezers	0.925 (10)	0.51 (10)	0.22½	air freshener block	0.68dz	—	0.08½
Parabal (117 BPL) existing entry	—	—	—	nail clippers	0.925 (10)	0.34 (10)	0.22½	channel block	0.80dz	—	0.10
Parabal (1143 SPL) †1s4A tablets 100	0.40	—	—	nail files	0.72 (10)	0.40 (10)	0.17½	blue flush refill	1.30dz	—	0.15½
Paradeine (1115 Scotia) † tablets 20	1.50dz	—	—	toe nail clippers	1.025 (10)	0.38 (10)	0.25	Ratoids (937 Parisek)	—	—	—
100	6.12dz	—	—	Perutz (1136 Silber)	—	—	—	Rauwiloid (1061 Riker)	—	—	—
500	2.30	—	—	cine film standard 8	—	—	—	with hexamethonium	—	—	—
Paragon (1155 S & N) zinc oxide plaster	—	—	—	colour reversal CU5 88	—	—	1.52	Reaffirm (385 DG)	112cc	1.75	0.96
½ in x 1 yd	0.395dz	—	—	cine film standard 8	—	—	—	Rebane (525 Golden)	large	3.88dz	1.42dz
1 in x 1 yd	0.535dz	—	—	black & white	—	—	1.22½	Recital (525 Golden) †	—	—	—
½ in x 3½ yd	0.90dz	—	—	Pevidine (117 BPL)	—	—	—	hair colourant	3.42dz	1.88dz	0.57
1 in x 3½ yd	1.255dz	—	—	antiseptic solution 500ml	1.08	—	—	Relax Quies (346 Dales)	—	—	—
½ in x 5 yd	1.18dz	—	—	5l	5.00	—	—	face masks	1.50	0.55	2.85
1 in x 5 yd	1.72dz	—	—	Phenurone (2 Abbott)	—	—	—	Remington (1044 R)	—	—	—
2 in x 5 yd	2.90dz	—	—	Phospholine iodide (1556 Farillon) existing entry	—	—	—	shaver 100 de luxe	5.31	1.87	8.95
3 in x 5 yd	3.945dz	—	—	Phospholine iodide (1601 Ayerst) †1	—	—	—	Lot comb	5.31	1.87	8.95
½ in x 10 yd	1.72dz	—	—	vial 1.5 mg	0.79	—	—	Rentokil (1047 Rentokil)	—	—	—
1 in x 10 yd	2.72dz	—	—	3 mg	0.89	—	—	bird repellent	—	—	—
2 in x 10 yd	4.265dz	—	—	6.25 mg	0.995	—	—	dry rot fluid	½ gal	—	0.70
3 in x 10 yd	6.025dz	—	—	12.5 mg	1.14	—	—	1 gal	—	—	1.50
Para Hypon (218 Calmic) †DDI tablets 100	0.68	—	—	Phul Nana (545 Grossmith)	—	—	—	5 gal	—	—	2.45
Paralgin (901 Norton) †DDI (distributors 1545 Vestric) tablets 100	0.55	—	—	perfume 9cc	2.80dz	1.50dz	0.49	1 gal	—	—	11.25
500	2.50	—	—	Piriton (34 A&H) †	—	—	—	½ gal	—	—	0.80
Paraphos (1115 Scotia) †1s4A tonic 200ml	3.00dz	—	—	syrup 150ml	0.13	—	0.19½	1 pt	—	—	1.45
Paranamps (930 P & B) ampoules 2ml 10	0.44	—	—	2l	1.28	—	—	1 pt	—	—	2.40
packs of 6	—	—	—	25	0.17	—	0.25½	1 qt	—	—	0.30
Poris (301 Coty) tablets 2.5mg 30	0.65	—	—	500	2.58	—	—	½ gal	—	—	0.45
7.5mg 30	1.50	—	—	Placentubex (580 DH & Co)	—	—	—	1 gal	—	—	0.65
Parisilon (1061 Riker) T5 tablets 300	5.70	—	—	foam mask	1.44	0.79	2.95	5 gal	—	—	0.95
300	5.70	—	—	PLJ (103 Beecham) existing entry	—	—	—	1 gal	—	—	1.45
300	13.50	—	—	PLJ (103 Beecham) 12 case rate	1.695dz	0.315dz	0.19½*	5 gal	—	—	2.35
Pat-a-Creme (60 Arden) 408.00	—	—	0.95	lemon juice standard large	2.69dz	0.545dz	0.31*	1 qt	—	—	10.75
Paterson (673 J of H) Acufix fixer 250ml	—	—	0.36	* Includes 0.025 for container	—	—	—	1 pt	—	—	0.70
500ml	—	—	0.60	Polaroid (989 Polaroid)	—	—	—	½ gal	—	—	1.00
1000ml	—	—	1.08	camera Land	—	—	—	—	—	—	1.55
4.5ml	—	—	3.04½	model 3000	—	—	—	Restoria (1113 S & B)	—	—	0.35
Acuprint developer	—	—	—	films type 42	—	—	1.40	oil free lotion	8.28dz	4.555dz	1.30
250ml	—	—	0.37½	47	—	—	1.50	Revlon (1052 Revlon)	—	—	—
500ml	—	—	0.67½	Polyalk (489 Galen)	—	—	—	eye shadow set	—	—	1.25
1000ml	—	—	1.20	tablets dp100	1.08	0.40	2.02	Z.P.II shampoo tube	—	—	0.60
4.5l	—	—	3.49½	Polybactrin (218 Calmic) T5	—	—	—	colourashes	—	—	—
Acuspeed FX-20 developer	—	—	—	aerosol 109g	1.55	—	2.29	starry	—	—	2.00
250ml	—	—	0.43½	Polycrol (894 Nicholas)	—	—	—	tassel	—	—	2.15
500ml	—	—	0.70½	gel 300ml	0.50	0.185	0.93½	raggedy plus frost	—	—	2.15
1000ml	—	—	1.24½	tablets 200	1.40	0.512	2.61½	lipstick super sheer	—	—	0.65
Acustop stop bath 55ml	—	—	0.19½	S tablets 150	0.78	0.285	1.45½	Rexall (848 Minnesota)	—	—	—
500ml	—	—	0.63	Poly Lady (721 LC)	—	—	—	acne lotion 110ml	2.00dz	0.733dz	0.30
Acutol developer 500ml	—	—	0.54	colourant †	4.055	2.23dz	0.67	bone and nerve liniment	—	—	—
1000ml	—	—	0.94½	hair spray	4.84dz	2.66dz	0.80	see under BN.	—	—	—
Acutol-S to make 600ml	—	—	0.28½	permanent wave	2.965dz	1.63dz	0.49	Brightener toothpaste	—	—	—
2.25l	—	—	0.54	setting lotion	1.15dz	0.635dz	0.19	see under Brightener	—	—	—
4.5l	—	—	0.85½	Ponoxylan (117BPL)	—	—	—	children's cough mixture	125ml	1.33dz	0.49dz
FX-18 developer 4.5l	—	—	0.64½	gel	0.32	0.117	—	rubber gloves unlined	—	—	—
regenerator 4.5l	—	—	0.64½	Portia (1160 Solport)	—	—	—	Rheusalate (1335 Wigglesworth)	—	—	—
cleaning solution 225ml	—	—	0.21	first aid case DI80	1.44	0.11	2.25	paste 40g	1.68dz	0.62dz	0.23
printing outfit	—	—	5.34	Potters (992 P & C)	—	—	—	Ribena (103 Beecham) existing entry	—	—	—
developing outfit	—	—	4.99½	pastilles	—	—	—	Ribena (103 Beecham) 12 case rate	—	—	—
developing tanks 35mm	—	—	1.89	children's cough	1.01dz	0.36dz	0.15½	blackcurrant drink	—	—	—
multi-unit 1	—	—	1.65	Precortisyl (1087 Roussel) T5	—	—	—	standard family	1.92dz	0.365dz	0.22½*
2	—	—	2.07	tablets 5mg 100	0.42	—	—	* Includes 0.025 for container	2.575dz	0.515dz	0.31*
3	—	—	2.61	500	2.00	—	—	Rifadin (1444 Lepetit) T5	—	—	—
universal	—	—	2.02½	Prednisone (147 Boots) T5	—	—	—	capsules 150mg 100	15.27	—	22.90½
enlarging computer	—	—	5.74½	tablets 1mg 100	0.15	—	0.20	300mg 100	30.54	—	45.81
thermal print mountant 175ml	—	—	0.58½	5mg 100	0.65	—	0.77	Right Guard (514 Gillette)	—	—	—
500ml	—	—	1.33½	500	1.50	—	2.00	anti-perspirant 130g	2.86dz	1.50dz	0.46
viewers '126'	—	—	1.43								

		Trade £·p	Tax £·p	Retail £·p	
odine (1047 Rentokil)					
warfarin rat bait sachet					
(2)		—	—	0.25	
large		—	—	0.75	
7lb		—	—	1.50	
14lb		—	—	—	D
oger & Gallet (1076 R & G)					
Madame range					
soap	3oz	0.36	0.13	0.75	
ondomycin (969 Pfizer) T5					
capsules 150mg	16	1.02	—	—	
	100	6.12	—	—	
	500	29.70	—	—	
syrup	100ml	0.67	—	—	
uby (1169 BG5)					
canker ear drops		0.105	0.04	0.20	
wormer for dogs		0.155	—	0.21	
for puppies		0.155	—	0.21	
ynacrom (1530 Fisons)					
capsules with insufflator	100	3.15	—	4.72½	
abona (1464 Sabona)					
rheumatic relief bracelet		—	—	1.50	
alactol (1454 Dermal) packs					
wart paint	2 x 10ml	0.60	—	—	
atura (385 DG)					
cleansing cream	115cc	0.35	0.19	0.73	
cleansing lotion	170cc	0.61	0.34	1.27	
freshener	170cc	0.61	0.34	1.27	
moisture cream	30cc	0.42	0.23	0.88	
	55cc	0.75	0.41	1.57	
lotion	58cc	0.68	0.37	1.42	
	1161cc	1.06	0.58	2.22	
Algene					
body balm	116cc	0.79	0.43	1.64	
face cream	14cc	0.39	0.21	0.81	
	30cc	0.66	0.36	1.38	
	55cc	1.15	0.63	2.40	
facial balm	58cc	0.66	0.36	1.38	
can (31 AP)					
distributors 1377 R & A)					
eye drops		1.218dz	0.424dz	0.18	
lotion		1.218dz	0.424dz	0.18	
chick (229 Carmen)					
hairdryer for men		—	—	7.95	
Lady Schick		—	—	—	
beauty salon		—	—	17.95	
facial sauna		—	—	9.95	
choll's (1108 SMC)					
SI		2.40dz	0.88dz	0.37	
coline (34 A&H)					
Insert ts4B					
cotch (1500 MM & M)					
hair set tape		2.32dz	—	0.29	
ebiril (763 Linfield) entire entry					D
ebiril (992 P & C)					I
dandruff lotion	50cc	2.86dz	1.02dz	0.44	
ecret of the Sea (385 DG)					
cream	14cc	0.51	0.28	1.07	
	29cc	1.13	0.62	2.37	
	58cc	1.82	1.00	3.82	
emulsion	40cc	1.31	0.72	2.74	
Fashion Touch	29cc	0.66	0.36	1.38	
mask	54cc	0.66	0.36	1.38	
ecto (333 Cupal)					
ant & wasp killer		—	—	0.25	
hair emulsion		—	—	—	D
edapersantin (145 B) ts4A					
tablets	20	0.47	0.17	0.87½	
	200	3.73	1.37	6.96½	
edatussin (413 Lilly)					
2.25l		1.30	0.47	2.42	
ellex (463 Fisons)					
	2oz	0.093	—	0.14	
	4oz	0.153	—	0.23	
	7½oz	0.253	—	0.38	
	15½oz	0.44	—	0.66	
	½gal	1.73	—	2.60	
aerosol	13oz	0.286	—	0.43	
enokot (1037 Reckitt)					
syrup	100ml	0.14	—	0.21	
	150ml	—	—	—	D
ensodyne (1178 Stafford)					
Softex toothbrush		1.60dz	—	0.20	
erum Gonadotrophon (930 P & B)					D
evilan (580 DH & Co)					
acne cream	20g	2.95dz	1.08dz	0.47	
	40g	0.52	0.19	0.97	
hloer (103 Beecham) existing entry					D
hloer (103 Beecham) 12 case rate					I
apple juice	small	1.45	0.24	0.08*	
		(2dz)	(2dz)		
	large	1.675dz	0.37dz	0.21	
grape juice	large	1.91dz	0.42dz	0.24	
*Includes 0.015 for container					
iloxyl (289 Concept)					
tablets	120	1.57	0.57	—	
ilrex (1319 Wendover)					
hair styling cream	113g	1.56dz	0.86dz	0.29	
ilvikrin (105 BTD)					
shampoos	standard	0.855dz	0.315dz	0.12	
	economy	1.285dz	0.475dz	0.18	
inequan (969 Pfizer)					
capsules 10mg	100	1.18	—	—	
	500	5.62	—	—	
25mg	100	1.68	—	—	
	500	7.87	—	—	
50mg	100	2.76	—	—	
inthrome (501 Geigy)					
tablets 1mg	500	2.77	—	4.16	
	100	—	—	—	

	Trade £·p	Tax £·p	Retail £·p	
Si Senior (317 C5)				
aftershave	0.85	0.47	1.95	—
men's cologne	1.07	0.648	2.48	—
Skin Deep (76 Atkinson)				
Skin Dew (596 HR)				
cleanser	0734	—	—	1.20
cream	0711	—	—	1.65
0712	—	—	—	2.65
emollient cleanser	0736	—	—	1.10
emulsion	0701	—	—	0.95
0702	—	—	—	1.55
0704	—	—	—	2.50
eye cream	0770	—	—	1.30
freshener	0744	—	—	1.05
hand care	0726	—	—	1.10
Skinfare (76 Atkinson)				
Skin Life (596 HR)				
body treatment	0926	—	—	3.00
cream	0902	—	—	4.95
0904	—	—	—	7.90
emulsion	0912	—	—	3.30
0913	—	—	—	5.30
eye cream	0970	—	—	2.15
foundation	0921	—	—	2.25
extract	0909	—	—	11.00
honey tonic	0944	—	—	2.45
0948	—	—	—	3.90
liquid cleanser	0936	—	—	1.70
0938	—	—	—	2.70
mask	0951	—	—	3.60
throat treatment	0975	—	—	4.20
treatment travel case	0983	—	—	8.65
Sleek (60 Arden)				
728.99	—	—	—	0.85
725.99	—	—	—	1.10
Sleek (1155 5&N)				
waterproof plastic	—	—	—	—
adhesive strapping	—	—	—	—
BPC	—	—	—	—
1 in x 2½ yd	5K12X	0.805dz	—	0.09½
1 in x 5 yd	5K15	1.395dz	—	0.16½
2 in x 5 yd	5K25	2.285dz	—	0.27
3 in x 5 yd	5K35	3.09dz	—	0.36½
Sloans (721 LC)				
liniment	—	1.30dz	0.475dz	0.20
S-M-A (1352 Wyeth)				
liquid	370ml	0.09½	—	—
powder	450g	0.32	—	—
Smokies (1333 WL)				
pastilles	—	0.92dz	0.32dz	0.14
Sof down (1349 LW)				
Swedish-style	—	—	—	—
disposable nappies	—	—	—	—
standard	10	1.116dz	—	0.12
20	2.07dz	—	—	0.23
night-time size	—	2.07dz	—	0.23
tie pants	5	1.15dz	—	0.14½
Softex (339 CG)				
household wool	—	—	—	—
pleated	100g	0.72dz	—	0.08
200g	1.30dz	—	—	0.14½
400g	1.95dz	—	—	0.22
Soir de Paris (150 Bourjois)				
perfume	115	2.50dz	1.375dz	0.45
3411	—	—	—	—
Sol-Tercin (311 C) ts4A				
tablets	100	0.36	—	0.54
Sparklets (183 BOC)				
"J" type bulb refills	—	—	—	—
concentrates	—	2.25dz	0.49dz	0.29
siphons	—	—	—	—
Executive	3.77	0.52	5.55	—
Hostmaster	3.37	0.46	4.95	—
vacuum jug	1.19	0.16	—	—
Corkmaster	0.88	0.12	1.12½	—
Spastipax (894 Nicholas) ts4A				
tablets	30	0.35	—	0.52½
250	0.61dz	0.135dz	0.09	—
Stag (848 Minnesota)				
after-shave lotion	—	—	—	—
Staycept (1186 Stayne)	—	—	—	—
Staycept (1584 Syntex)				
(distributors 1545 Vestric)	—	—	—	—
contraceptive jelly	80g	0.22	—	0.33
cream	75g	0.22	—	0.33
pepparies	10	0.20	—	0.30
applicator	—	0.20	—	0.30
Steriloderm (970 PM)				
bactericidal gel	—	—	—	—
tube	60g	0.16	0.06	0.26
dispenser	500g	1.93	0.27	2.65
refill	500g	0.73	0.27	1.07
Ster-zac (626 HH & C)				
bath concentrate	—	—	—	—
sachets	12 x 1oz	0.67	—	—
500ml	—	0.61	—	—
2l	—	2.00	—	—
powder	30g	0.85dz	—	—
225g	—	2.00dz	—	—
Stress (978 PYP) existing entry				
Stress (978 PYP)				
100g	1.36dz	—	—	0.17
255g	2.88dz	—	—	0.36
4lb	1.32	—	—	1.76
7lb	1.98	—	—	2.64
14lb	3.36	—	—	4.48



	Trade £·p	Tax £·p	Retail £·p	
Suba-Seal (479WF)				
air ring,				
hospital 16 in	1A25	1.19	—	1.78½
18 in	1A26	1.28	—	1.92
20 in	1A27	1.39	—	2.09
bath mat	2B151	0.67	0.088	1.09½
baby bath mat	2B149	0.33	0.043	0.54
baby feeding set	1C50	1.063	—	1.59
baby feeders complete	—	—	—	—
with teat	—	—	—	—
minifeeder	1C42	0.10	—	0.15
narrow neck 4oz	1C26	0.085	—	0.13
8oz	1C27	0.095	—	0.14½
8oz	1C30	0.125	—	0.19
8oz	1C60	0.175	—	0.26
8oz	1C62	0.20	—	0.30
wide neck 4oz	1C31	0.105	—	0.15½
4oz	1C715	0.20	—	0.30
4oz	1C71	0.11	—	0.16½
4oz	1C31L/C	0.135	—	0.20½
1C31M/C	—	0.135	—	0.20½
8oz	1C28L	0.12	—	0.18
8oz	1C29L	0.145	—	0.22
8oz	1C28L/C	0.15	—	0.22½
8oz	1C28M/C	0.15	—	0.22½
8oz	1C29L/C	0.175	—	0.26
8oz	1C29M/C	0.175	—	0.26
8oz	1C61	0.20	—	0.30
8oz	1C63	0.225	—	0.34
de luxe	1C47	0.32	—	0.48½
10oz	1C70M	0.145	—	0.22
10oz	1C70L	0.145	—	0.22
10oz	1C70S	0.225	—	0.34
Staywarm	1C44	0.26	—	0.39
de luxe	1C48/49	0.38	—	0.56
baby bottles spare	—	—	—	—
narrow neck 4oz	5A1	0.05	—	0.07½
8oz	5A2	0.06	—	0.09
8oz	5A33	0.085	—	0.13
wide neck	4oz	0.07	—	0.10½
8oz	5A32	0.085	—	0.13
8oz	5A30	0.11	—	0.16½
8oz	5A31	0.025	—	0.03½
bottle stopper	—	—	—	—
bottle cover &	—	—	—	—
measure	—	0.03	—	0.04½
teat cover	5A44	0.03	—	0.04½
bed airer	1F2	0.26	—	0.39
bed bottle, polythene	—	—	—	—
5A18	—	0.285	—	0.42½
male II	5A23	0.30	—	0.45
female II	5A24	0.41	—	0.61½
bed pan/urinal	5A50	0.465	—	0.70
bed pan, polypropylene	—	—	—	—
5A19	—	1.46	—	2.19</

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	Trade £·p	Tax £·p	Retail £·p	
ru (848 Minnesota) †				
el 50g	2·10dz	—	0·25	
liquid 55ml	2·10dz	—	0·25	
2oz	—	—	—	D
ulin (117 BPL) existing entry				D
ulin (1143 SPL)				I
tablets 250mg	100	1·76	—	
500	7·95	—	—	
lots (1237 Tillott)				
white tar ointment	2·85dz	1·045dz	0·45	
ette (525 Golden) †	3·18dz	1·74dz	0·53	
ny Tot (848 Minnesota)				
cough mixture 55ml	1·00dz	0·367dz	0·15	
diarrhoea mixture 60ml	1·00dz	0·367dz	0·15	
55ml	—	—	—	D
mmee Tippee (1412 Jackel)				
animal toys	0·15	0·055	0·27½	
trainer mug two-handed	0·15	0·02	0·24½	
morite (463 Fisons)				
carton	0·186	—	0·28	
7lb	0·332	—	0·50	
14lb	0·565	—	0·85	
liquid 7½oz	0·10	—	0·15	
15½oz	0·173	—	0·26	
ni (1242 Toni)				
home permanents				
regular, super or gentle	4·04dz	2·12dz	0·65	
tip	2·67dz	1·40dz	0·43	
spin curlers				
regular, midget (12)	1·57dz	0·55dz	0·23	
50spin (9)	2·09	0·73	0·23	
(1½dz)	(1½dz)			
pilar (1584 Syntex) T5				
cream 15g	0·30	—	0·45	
30g	0·585	—	0·87½	
100g	1·50	—	2·25	
500g	6·25	—	—	I
anazine (208 BV) †				D
avisa (848 Minnesota)				
remoni (1303 Wander) †s4B				
tablets 100	0·76	—	1·14	
500	3·42	—	5·13	
ess (525 Golden)				
wave set large	1·92dz	1·06dz	0·32	
ibacric (1413 P & S)				D
ibacric (75 Avlex)				
ibrisen (208 BV)				
piglet suspension 200ml	3·38	—	4·50	
boluses 50	6·30	—	8·40	
dispersible powder 250g	3·24	—	4·32	
icloryl (518 Glaxo) †s4B				
syrup 100ml	0·28	—	—	
tablets 100	0·75	—	—	
iptafen Forte (34 A&H)				
suspension				D
150 ml size				
rooper (1248 Trooper)				
home brew				
bitter 16pt	—	—	0·45	
40pt	—	—	0·70	
brown ale 16pt	—	—	0·45	
40pt	—	—	0·70	
export pale ale 16pt	—	—	0·70	
lager 16pt	—	—	0·60	
stout 16pt	—	—	0·45	
40pt	—	—	0·70	
ufood (1249 Trufood)				
baby cereal	1·35dz	—	0·14	
Follow-On 454g	3·81dz	—	0·40	
half-cream 454g	3·81dz	—	0·40	
HF 2 454g	56·97dz	—	6·33	
humanized formula 454g	3·81dz	—	0·40	
LPL 5 I 454g	8·82dz	—	0·93	
LPT 1 454g	20·70dz	—	2·30	
LPTM 2 454g	20·70dz	—	2·30	
nursery Hysan 115g	1·85dz	—	0·20	
ust (103 Beecham) existing entry				D
ust (103 Beecham) 12 case rate				I
dog or cat tablets	1·36	0·30	0·03½	
(6dz)	(6dz)			
ypure Novo (1556 Farillon) existing entry				D
ypure Novo (1556 Farillon)				I
50mg vial dry powder +				
15ml vial sterile physiological				
saline—twin pack	0·425	—	0·64	
5g vial dispersible powder				
+ 35ml lignocaine solution				
2%—twin pack	0·60	—	0·90	
25g spray pack Trypure-				
Freon suspension + 35ml				
lignocaine solution 2%				
—twin pack	2·15	—	3·22½	
ully (16 AGL)				
flash guns K & M	—	—	4·71	
wentisec (86 Barclay)				
pregnancy test single	0·83	—	1·25	
double	1·45	—	2·20	
wice as Lasting (525 Golden)				
hair style retaining lotion				
No. 1 or 2 small	0·66dz	0·36dz	0·11	
for greasy hair small	0·66dz	0·36dz	0·11	
large	2·34dz	1·28dz	0·39	
with colour	0·66dz	0·36dz	0·11	
icagel (1333 WL)				D
ter (1256 Ulter) existing entry				I
ter (1256 Ulter)				
stomach tablets 20	2·03dz	0·74dz	0·30	
40	3·88dz	1·42dz	0·50	
100	8·78dz	3·22dz	1·25	
500	3·94	—	—	

	Trade £·p	Tax £·p	Retail £·p	
Valentine's (33 JA)				
meat juice extract	0·78	—	1·00	
Valomel (626 HH & C)				
hand lotion	1·34dz	0·49dz	0·21	
Vapex (695 TK)				
inhaler	0·09	0·03	0·16	
medicated rub	0·09	0·03	0·16	
pastilles	0·09	0·03	0·16	
Vascardin (894 Nicholas)				
tablets 100	1·01	—	1·51½	
Vasculit (145 B)				
drops 1% 20g	0·29	—	0·43½	
tablets 12·5 mg 50	0·38	—	0·57	
250	1·60	—	2·40	
500	2·88	—	4·32	
Vaseline (256 CPL)				
intensive care lotion				
med 2·51dz	1·27dz	0·39		
large 3·16dz	1·61dz	0·49		
Veiled Radiance (60 Arden)				
417·33	—	—	1·85	
Velactin (1303 Wander)				
powder 1lb	0·88	—	1·32	
Velouty (379 Dixor)				
powder cream tube	0·79dz	0·435dz	0·14	
1·30dz	0·715dz	0·23		
2·53dz	1·39dz	0·44		
2·36dz	1·30dz	0·40		
Velvetone (463 Fisons)				
spring/summer 20 sq yd	0·18	—	0·27	
50 sq yd	0·333	—	0·50	
100 sq yd	0·60	—	0·90	
with weedkiller				
20 sq yd	0·22	—	0·33	
50 sq yd	0·432	—	0·65	
100 sq yd	0·80	—	1·20	
autumn/winter 20 sq yd	0·186	—	0·28	
50 sq yd	0·344	—	0·52	
100 sq yd	0·612	—	0·92	
Vesagex (970 PM) existing entry				D
Vesagex (1335 Wigglesworth)				I
antiseptic ointment 60g	2·04dz	—	0·20	
500g	0·59	—	0·73	
dispenser 500g	1·79	—	2·07	
refill 500g	0·59	—	0·73	
Vibazine (969 Pfizer) †				
tablets 25mg 100	1·33	—	—	
Vibra (721 LC)				
tonic bath	1·395dz	0·765dz	0·22	
Vibramycin (969 Pfizer) T5				
capsules 100mg 10	2·55	—	—	
50	12·24	—	—	
50ml	0·80	—	—	
Vick (1055 RM)				
lozenges regular	1·41	0·52	0·06	
(40pkts)	(40pkts)			
cherry, lemon,	1·545	0·34	0·06	
blackcurrant	(40pkts)	(40pkts)		
cough drops				D
Victory V (116 BF5)				
(distributors 261 Christy)				
gums and lozenges	0·41dz	0·15dz	0·06	
5 lb	1·39	0·51	0·12 qtr	
Villescon (145 B) †s4B				
liquid 150 ml	0·38	0·14	0·71	
1 l	1·99	0·725	3·71½	
tablets 20	0·35	0·13	0·65	
200	3·05	0·12	5·69	
Vince (721 LC)				
powder	1·62dz	0·595dz	0·23	
Virormone (930 P & B) †s4B				
ampoules 5mg/1ml 10	0·35	—	—	
10mg/1ml 10	0·37	—	—	
25mg/1ml 10	0·40	—	—	
50mg/1ml 10	0·55	—	—	
100mg/1ml 10	0·90	—	—	
packs of 6	—	—	—	D
Visclair (1143 SPL)				
aerosol 6	1·40	0·52	—	
tablets 100	2·25	0·83	—	
Viscopaste (1155 S&N)				
zinc paste bandage				
B.P.C.				
3½ in × 6 yd 2006	2·37dz	—	0·28	
PB7 3½ in × 6 yd				
2006A	2·37dz	—	0·28	
Vitarnin (Grossmann (163 Bramwell))				
effervescent tablets 10	4·62dz	—	0·58	
Waft (893 Nicholas)				D
Warricks (1333 WL)				
pastilles				
catarrh 50g	0·92dz	0·32dz	0·14	
cherry cough 50g	0·92dz	0·32dz	0·14	
glycerine of thymol 50g	0·92dz	0·32dz	0·14	
suppositories				
adult's 12	1·25dz	—	—	
child's 12	1·10dz	—	—	
infant's 12	1·05dz	—	—	

	Trade £·p	Tax £·p	Retail £·p	
White Magnolia (596 HR)				
dusting powder 6208	—	—	1·75	
flask 6233	—	—	0·90	
hand lotion 6344	—	—	0·85	
skin perfume 6002	—	—	1·15	
Williams (255 Chembro)				D
shave cream lather				D
brushless Esquire				
Woodwards (1346 Woodward)				
baby cream 220g	2·34dz	—	0·26	
brush and comb set	1·74dz	0·64dz	0·27	
diarrhoea mixture	1·48dz	0·545dz	0·21	
gripe water	1·48dz	0·545dz	0·21	
teething balm	1·29dz	0·705dz	0·20	
baby wipes	2·04	0·75	0·14	
(2dz)	(2dz)			
Xylotox (970 PM) existing entry				D
Xylotox (970 PM)				
dental solutions, plain or with				
adrenaline or nonadrenaline				
(solutions with adrenaline or nonadrenaline †54B)				
2% cartridge 1·8ml 100	2·70	—	—	
2ml 100	2·12	—	—	
injection vial 50ml	0·33	—	—	
1½% cartridge 2ml 100	2·12	—	—	
4% topical 25ml	0·24	—	—	
extra paste 15g	0·27	—	—	
15g	0·14	—	—	
jelly 30g	0·25	—	—	
normal paste 15g	0·22	—	—	
ointment 15g	0·19	—	—	
30g	0·32	—	—	
oral 2% 200ml	0·72	—	—	
spray 10% 85g	1·49	—	—	
Yardley (1355 Yardley)				
eye make-up flowliners	0·458	0·25	0·94	
Black Label				
after shave 2558J	0·252	0·14	0·52	
2558	0·36	0·20	0·74	
anti-perspirant				
deodorant 2542	0·317	0·17	0·65	
deodorant talc 2507	0·268	0·15	0·55	
Zac (626 HH & C)				
baby cream tube	0·88dz	0·32dz	0·13½	
56g	1·35dz	0·495dz	0·21	
jar 112g	1·93dz	0·705dz	0·30	
powder	0·88dz	0·32dz	0·13½	D
Zepto (261 Christy)				
Zoff (1155 S&N)				
plaster remover 50 ml	909	4·656dz	—	0·55
Zypanar (61 APC)				
granules 200g	1·80	—	2·70	
500g	4·00	—	6·00	

AMENDMENTS TO KEY TO SUPPLIERS

- 51 ACP=Anti-Cellulite Products Ltd, 8 Green Street, Park Lane, London, W.1. 0-629 4469.
- 75 Avlex=Avlex Ltd, Leigh Street, Wigan, Lancs. 0942 42292.
- 102 CB=Charles Bedeman Ltd, 250 Argyll Avenue, Slough 5LI 4HD. Slough 20327.
- 162 Bragg=J. L. Bragg, Tower Street, Ipswich, Suffolk, Ipswich 52714.
- 230 Carnrick=G. W. Carnrick Co. Ltd, Dome Buildings, Richmond, Surrey. 01-940 1053.
- 325 C-A=Crookes-Aneston Ltd, Telford Road, Houndmills Estate, Basingstoke, Hants. 0256 3212.
- 348 Dalton=Dalton Supplies Ltd, Nettlebed, Henley-on-Thames, Oxon, RG9 5AB, Nettlebed 457.
- 503 G=Geistlich Sons Ltd, Newton Bank, Chester By-Pass, Chester. 0244-47534.
- 590 Hedges=Hedges L260 Ltd, P.O. Box 71, 1205 Stratford Road, Birmingham, B28 9AG. 021-777 5285.
- 960 Pegar=Pegar Products Ltd, 109 Portland Street, Manchester M1 6ND. 061-236 9013.
- 953 PSL=Personal Supports Ltd, 138 North Sherwood Street, Nottingham NG1 4ES. 0602-46462.
- 972 Pharmax=Pharmax Ltd, Bourne Road, Bexley, Kent. Crayford 26551.
- 1115 Scotia=Scotia Pharmaceutical Products, 558 Cathcart Road, Glasgow, S.2. 041-423 1856.
- 1143 SPL=Sinclair Pharmaceuticals Ltd, Ockford Road, Godalming, Surrey. Godalming 7434.
- 1248 Trooper=Trooper (Home Brews) Ltd, Wellgarth Maltings, Masham, Nr. Ripon, Yorks. Masham 471.
- 1319 Wendover=Wendover House Ltd, Beaconsfield Close, London N.11. 01-368 3674.
- 1336 WJ&C=Wilcox, Jozeau & Co Ltd, 6 Mercer Street, London, W.C.2. 01-836 9597.
- 1570 NBL=Northern Blankets Ltd, Vine Mill, Royton, Lancs. 061-652 1211.
- 1592 MDL=Miracle Dot Ltd, 5 Wendall Road, London, W.12 9RT. 01-743 9353.
- 1600 NM=Northern Marketing, Vine Mill, Royton, Oldham, Lanc

	Trade £. p	Tax £. p	Retail £. p		Trade £. p	Tax £. p	Retail £. p		Trade £. p	Tax £. p	Retail £. p
Antussin (976 PL)†				3in	141.02	2.19dz	—		450ml	0.24	—
family	small	2.18dz	—	3½in	141.03	2.51dz	—		2.25l	0.71	—
	large	3.555dz	—	4in	141.04	2.92dz	—				0.36
			0.23 ●	6in	141.05	4.27dz	—				1.06½
APS (1432 AP5L)				cellulose tissue 16oz	147.01	3.65dz	—		Sea Jade (1355 Yardley)		
vitamin tablets	100	1.80dz	—	cellulose wadding 16oz	147.00	2.19dz	—		maxi-spray	3545	0.653
Aspro (893 Nicholas)									soap-on-a-rope	3564	0.323
junior tablets	24	0.635dz	0.255dz						Seominal (1599 Winthrop) †sis4A		
A.T.10 (1599 Winthrop)									tablets	100	0.98
solution	15ml	1.20	—							500	4.73
			—								—
Atrixio (1164 55L)				cotton wood 8PC					Spillers (1172 Spillers)		
hand care tin	404	0.933dz	0.486dz	1oz	102.01	0.57dz	—		8onio	handy	1.545
	408	1.348dz	0.703dz	4oz	102.03	1.58dz	—			large	(2 dz)
	426	2.38dz	1.263dz	16oz	102.05	5.25dz	—			large	1.405dz
	409	7.80dz	4.132dz	hospital quality						large	0.305dz
	406	1.115dz	0.594dz	1oz	102.07	0.50dz	—			large	0.325
			0.18	4oz	102.09	1.28dz	—			large	(2 dz)
				16oz	102.11	4.07dz	—			large	0.33
Coldrex (976 PL)				gauze 8PC						handy	0.04½
blackcurrant powders				1yd	137.02	0.88dz	—			handy	(4 dz)
tablets new formula	12	2.11dz	—	3yd	137.03	1.88dz	—			handy	0.715dz
	24	3.455dz	—	6yd	137.04	3.41dz	—			large	0.155dz
			0.36	12yd	137.05	6.63dz	—			large	0.08½
Dequadin (34 A & H)				gauze and cotton tissue						large	0.52
paint 0.5%	30ml	0.31	—	pink label 4oz	146.09	1.61dz	—			large	0.335
	28ml	—	—	16oz	146.11	5.42dz	—			large	0.17
			0.46½ ●	blue label 4oz	146.12	1.88dz	—			large	0.305dz
			D	16oz	146.14	6.45dz	—			large	0.17
Elnett (525 Golden)				lint 8PC						large	0.54½
Satin aerosol	500g	8.72dz	4.80dz	plain	1oz	135.01	0.85dz	—		large	0.08½
	450g	—	—		4oz	135.03	2.80dz	—		large	0.15½
			1.45 ●		16oz	135.05	10.10dz	—		large	0.52
			D		1oz	143.07	0.96dz	—		large	2.18
Eumydrin (1599 Winthrop)†					4oz	143.09	2.95dz	—		large	0.09
drops 15ml	0.20	—	0.30		16oz	143.05	10.76dz	—		large	0.17
Gala of London (876 MP)				multiple pack dressings						large	0.305dz
perfume atomiser (Affair)	4.20dz	2.31dz	0.75 ●	No. 1	148.00	2.56dz	—			large	0.17
				No. 2	148.01	5.21dz	—			large	0.54½
Gastalar (61 APC)				sterilised dressing pack	148.02	1.14dz	—			large	0.08½
tablets	3 × 10	0.18	0.065							large	0.15½
	dp300	1.50	—							large	0.52
			0.34 ●							large	0.06
Jif (1449 R & CFD)										large	0.08½
lemons	0.665dz	—	0.07							large	0.15½
										large	0.52
Lim-Ease (976 PL)										large	0.06
tablets	16	1.80dz	—							large	0.08½
	32	3.51dz	—							large	0.15½
			0.20 ●							large	0.52
			0.32 ●							large	0.06
Lingraine (1599 Winthrop)†s4B										large	0.08½
tablets	12	0.34	—							large	0.15½
			—							large	0.52
Maws (810 Maw)										large	0.06
Nursery Products										large	0.08½
baby bathcare	348.11	2.31dz	0.845dz							large	0.15½
baby powder	351.00	1.92dz	1.055dz							large	0.52
lotion	347.06	1.54dz	0.57dz							large	0.06
nappy liners	(25)	1.23dz	—							large	0.08½
	(50)	2.08dz	—							large	0.15½
	(100)	3.93dz	—							large	0.52
oil	347.21	1.45dz	0.80dz							large	0.06
Tufty Tips	346.50	1.34dz	—							large	0.08½
junior shampoo	348.02	1.66dz	0.61dz							large	0.15½
Proprietaries										large	0.52
pre-natal oil (Supple)	347.11	2.03dz	1.115dz							large	0.06
			0.35 ●							large	0.08½
Surgical Dressings										large	0.15½
bandages w.o.w. 8PC										large	0.52
1in × 4yd	110.18	0.26dz	—							large	0.06
2in × 4yd	110.02	0.42dz	—							large	0.08½
3in × 4yd	110.04	0.59dz	—							large	0.15½
4in × 4yd	110.19	0.75dz	—							large	0.52
bandages crepe										large	0.06
2in	141.00	1.52dz	—							large	0.08½
2½in	141.01	1.83dz	—							large	0.15½

CHANGE OF PURCHASE TAX RATE

IN view of the Chancellor's announcement of changes in the rates of purchase tax all manufacturers of price-list items subject to tax will have to be approached for details of their new prices. The work of analysing their replies and preparing the material for press will be heavy, making it impossible to produce the Cumulative Price Changes supplement on its usual basis. As and when new retail prices are received they will be notified in the supplements, but until further notice users of the list are asked to

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Most women think sanitary towels are made of cotton wool, but the truth is, they're not.

All the leading brands except Silcot contain a considerable proportion of cellulose, which simply isn't as gentle or as comfortable as soft, silky natural cotton wool.

That's why Silcot sanitary towels, as well as being completely free from cellulose, contain a far higher proportion of cotton wool than any other leading brand.

For maximum comfort, Silcot sanitary towels contain 80% natural cotton wool, blended with rayon for optimum absorbency.

Frequent colour advertisements in Honey, 19, Petticoat, Jackie, Hers, Rave and Fabulous 208 are telling 5½ million girls in their teens and twenties about Silcot's extra softness.

Which is why more and more of them are switching to Silcot every month.

By stocking Silcot you not only benefit from the highest profit margins in the trade; you earn *extra* high profits because we're helping to increase your Silcot turnover too.

Be sure to display the Silcot packs prominently – special point of sale material is yours for the asking.

Silcot is a product with tangible consumer benefits.

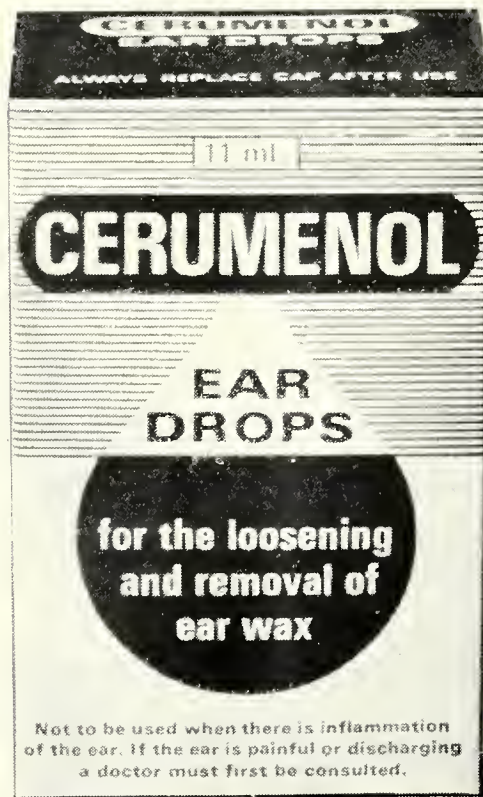
Macdonald Top Terms plus extensive advertising promotion mean Silcot has very profitable benefits for chemists too.



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formulated specifically for the loosening and removal of ear wax. It should be noted, as stated on the carton, that consultation with a doctor should be sought in all cases of ear disorder, and especially if there is inflammation of the ear, or if the ear is painful or discharging.

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COMPANY PROFILE

The Macdonald Group

REWARDING ENTERPRISE

Continuous innovation in marketing; resourceful manufacturing; the active involvement and industry of top management at all levels. These have been the underlying strengths in the development of the Macdonald Group.

1930 was not the most auspicious time in industrial Britain to start a business, but in that year Mr James Macdonald, the founder, began in Manchester from very small premises the sale of Certor surgical dressings and chemist sundries. His warehouse assistant, then aged 16, is still with the company, now as warehouse manager. Last year he, with 27 other employees, received long service awards from the directors.

The outbreak of war in 1939 brought demands from the Services for surgical dressings and sanitary towels which led the company into factory premises and the manufacture of santowels as well as dressings. Silcot towels were the first to use a soft rayon knitted cover and remain today the only leading brand of cotton wool towel to be entirely cellulose-free.

By 1945 manufacture was being carried out in four different premises with distribution of the company's products established on a national basis.

From the outset, the emphasis has been on direct retail selling which the company regards as a major strength in its marketing position.

Along with the development of manufacturing, there has been specialised marketing of those lines required by the chemist in the dispensary for making up prescriptions. The view is very strongly held by the directors that, while chemists are sound businessmen, they are in no sense dominated generally by the wish to buy at the lowest possible price. Dispensing parchment for wrapping bottles was the first range marketed and was packed in printed cartons with a cabinet taking seven sizes of paper.

This success was quickly followed by a similar cabinet taking five sizes of screw closures which the company introduced as a means of encouraging chemists to change over from the cork drawer era, to the system where six screw closures cap every size of bottle used.

More recently, as sole UK distributors of Coplastic tablet bottles, exclusive patent of Cope Allman Plastics, a cabinet has been introduced holding the seven sizes of tablet bottles, with closures, which has been widely adopted by both retail and hospital pharmacy.

The Certomatic system, as this range of equipment is called, includes the unique Tumatic tablet and capsule counter, the only unit of its kind which will count without exception any tablet or

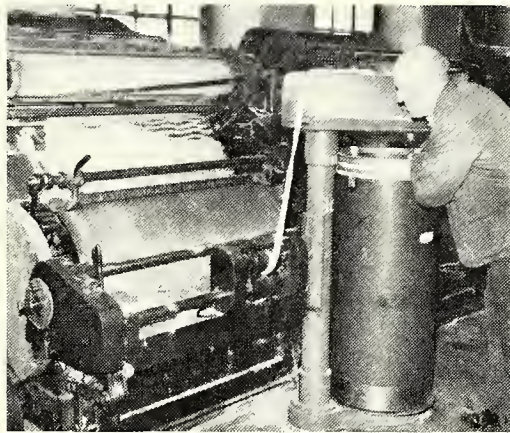
capsule and for which the company has sole world licensing rights.

Extensive research carried out on PVC bottles has led to the first range of PVC metric medicals being marketed for general dispensing purposes in this and other countries, under the brand name Certor. Twelve regional depots emphasise the extent of the company's national activity in distribution of all types of plastic and glass containers for retail and hospital pharmacy. The total runs into many millions.

The marketing of plastic bottles resulted in the company setting up, two years ago, printing facilities for own-name self adhesive labels and a large percentage of the health service requirement is now being met.

The Company also supplies a comprehensive range of chemists counter satchels which are available printed with own name and address. Babyline products and Marina toilet requisitions are other additional ranges.

Progressive packaging has always been regarded as important. Macdonalds were the first to put NHS surgical dressings into cartons and subsequently into heat-sealed film wrapping.



A coiling machine draws the cotton wool from a carding machine

Twelve years ago a leading London consultancy was retained to redesign the whole of the company's packaging, introducing a company motif and name style. One of the consequences of this was the launching of the first packs of santowels to appear in this country in colourful design wrappings instead of nondescript brown paper.

Currently, the whole operation is being repeated and the first packs are now appearing bearing the new up-dated motif and company logo.

Over the years the most strenuous efforts have gone into the development and introduction of automated production. The automatic plant used for santowels today was made entirely within the company. Similarly with other plant. The importance of these measures in maintaining the group's competitive position ("only Macdonalds can beat Macdonalds margins" is a current slogan) is that while turnover is steadily increasing the labour force has been reduced.

The most recent development has been the introduction of a comprehensive range of household cotton wool in roll form, pleated packs and pure rayon balls, known as Snodrops. Special premises for this purpose were taken at Lion Mill, Royton, and encouraging success is being achieved. Manufacturing is also being carried out for national multiples under their own label.

Throughout this period of 40 years the business has been built up without recourse to any outside sources of capital other than normal bank facilities. The growth of the business has now reached a stage, however, when the directors felt that the future of the company would be better provided for by access to other sources of finance, and it is this consideration which has led to the recent transfer of the ownership of the group to the Wellcome Foundation Limited.



Skilled machinists finish off the products at the Macdonald Group's Portland Mill

NEW!

Mini

Kinx

Actually, Mini Kinx isn't really new at all it's our 'Domestic Absorbent Cotton Wool' that's been one of your best sellers for years, all done up in a smart new pack.

Gone is the old dark blue pack with its formal wording, in is the new clear polythene bag with a trendy new name that's so easy to remember,

So, apart from the fact that you will now get 12 Mini Kinx per carry-pack and 6 carry packs per case, it's the same quality product as before.



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COMMENT

Seeking justice

The National Pharmaceutical Union's advice to members to run down stocks prior to the introduction of value added tax may seem to be a counsel of despair. But the fact is that experience of retail trade bodies who have approached the Customs and Excise clearly indicates that they have set their face against the principle of making allowance for purchase tax already paid on stock held at the time of introduction of VAT.

Customs and Excise opposition seems to be based on two premises. First, that they are not prepared to trust a stock valuation carried out by the person affected (the retailer)—and that individual supervision of each stocktake by the Department would be administratively impossible. Second, that if rebate allowance were to be made, it would mean a period of loss to the Revenue.

There has also to be considered the precedent that on past occasions when purchase tax has been reduced, the retailer has had to stand the loss on tax-paid stock.

The Customs and Excise may argue thus—and the evidence is that they will stick by that attitude—but the truth of the matter is that the burden of double taxation would represent a crippling injustice to the retailer.

The consensus among trade associations is that even a system of rough justice, providing *some* relief, would be better than nothing at all.

But the cause is not altogether lost. Fortunately, the final decision will be a Ministerial one, not that of the Customs and Excise, and while it would be foolish to underestimate the weight that their advice will carry, there remains considerable point in retail interests seeking to maintain pressure for a degree of justice.

Of that the trade associations are, we know, very conscious, and, although the most optimistic rating of chances we have received is "a little better than fifty-fifty," there is no question of either the NPU or any of the other trade bodies capitulating at this stage.

It is worth recalling the words used by the Retail Consortium in their submission to Customs and Excise: "It is irrelevant in these circumstances to say that no remedy can be applied because none would be perfect. Granted that some measure of error is likely to accompany any solution; that is less unjust than doing nothing at all."

Noel Hall implications

All of a sudden, many hospital pharmacists seem to have woken up to the implications of the Noel Hall report—in particular for themselves as individuals. This has apparently come about because the "pricing" of the report has drawn attention to the fact that some pharmacists may lose "status"—though not, we understand, salary—in the regrading process, and those affected are naturally worried by the prospect.

The other bone of contention is the discovery that the 8 per cent pay award on current rates is dependent on agreement being reached on Noel Hall assimilation.

No-one in pharmacy believes the proposed rates are generous, or even fair, but it was right to accept them as an interim, and to carry on the fight. We believe that much

of the criticism of the Guild council and the negotiators has been due to lack of information available to the membership—the Guild was ever fearful of detailing pros and cons lest it be seen washing its dirty linen in public! However, there is a meeting this week (Saturday, July 24, 2.30 pm at 17 Bloomsbury Square, London WC 1) which will give all Guild members a chance to hear direct from the negotiators what they can expect—or have to fear—from Noel Hall.

They should take advantage of the opportunity, and make their views known. But we repeat what we said before the last round of negotiations: there must be no more delay. The 8 per cent available now is gradually being devalued, and the Government is in no mood to make massive breaches in its own incomes policy. Hope must lie with further negotiations on the restructuring.

Time for cuts

The Chancellor of the Exchequer's decision on Monday to cut the rates of purchase tax and free hire purchase controls in order to stimulate sales and halt rising unemployment (p 97) had largely been foreshadowed. The size of the reduction in tax rates (about 18 per cent), however, seems to have surprised commentators who had been thinking in terms of the regulator which permits a maximum movement of 10 per cent (of tax) up or down.

Such a carrot was hardly likely to send people rushing to the shops, and when we remind ourselves of the movements in the other direction—33½ per cent increased to 50 per cent and in some cases from zero to 50 per cent, the fall is by no means generous.

Removal of hire purchase controls is, of course, a different matter, and for those who normally operate sales of, say, photographic equipment on that basis may find demand stimulated.

Most of the chain stores on Monday night were quick to get national publicity by declaring they would pass on the benefits of the reduced tax to the public.

Until manufacturers produce their new lists it would be as well for all retail pharmacists to cut the price of their goods by the amount the tax has been lowered, even though full tax has been paid. With all the publicity that has ensued the public will expect this.

In appealing to manufacturers to send us their new price lists without delay so that a new *Quarterly Price List* can be prepared, we would underline the previous paragraph. We realise that on low-priced articles the difference in price may amount to less than one new penny. Dare we hope that manufacturers will reduce slightly their cost prices in those cases so that the customer will be able to see some benefit? In any event, there is no such complication in the higher-priced articles, particularly perfumery and cosmetics, and the full cut should be passed on. On the few past occasions when tax was reduced some companies put up the cost price so that the selling price remained the same, which caused acrimony in the customer-retailer relationship.

To do so at the present time of stretched incomes and price-consciousness would be courting disaster.

LAST FEW DAYS!

Carnation 1971

Peak Season Discounts

PARCEL A

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AND
1 OUTER OF 12 CARTONS
CARNATION CALLOUS CAPS
AT TRADE PRICE

LESS 7½ %

£7·635 + £2·798 P.T.
NETT CARRIAGE PAID

RETAIL VALUE
£15·420

65% MARGIN
ON
COST

**ORDER
NOW**



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CARNATION CORN CAPS
AND
2 OUTERS OF 12 CARTONS
CARNATION CALLOUS CAPS
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OFFER CLOSES 31st JULY 1971

PROFESSIONAL NEWS

NI contract limitation : five-year trial sought

Proposals for limitation of National Health Service contracts in Northern Ireland, and rationalisation of the pharmaceutical service, were put recently to the NI Ministry of Health and Social Services.

The proposals, which were approved last month by a special general meeting of the Pharmaceutical Society of Northern Ireland, are intended to be the basis for discussions with the Ministry, but these are not expected to start until September.

Details of the proposals are as follows:

1. For an interim period of five years commencing on a certain date no new contracts with chemists to provide a pharmaceutical service, save those arising under paragraph 3, would be entered into by the Northern Ireland General Health Services Board save where the Pharmaceutical Contract Committee were satisfied that the issue of such a contract was necessary and desirable in the public interest.

2. The appointment of a Pharmaceutical Contract Committee, a sub-committee of the Northern Ireland General Health Services Board, composed of:

☐ Three pharmaceutical chemist members of the Board, of whom one shall be chairman.

☐ Two other members appointed by the Board.

☐ One pharmacist nominated by the Council of the Pharmaceutical Society of Northern Ireland.

☐ One pharmacist nominated by the Associates' Section of the Ulster Chemists' Association.

An appeal against a decision of the Board should lie to an independent tribunal. Provision should be made for a panel of deputies for members of the Pharmaceutical Contract Committee to cover eventualities such as inability to attend particular meetings. Also, where the Committee is considering an application for a contract for a particular district a deputy should be appointed for any chemist member who practises in that district or any lay member who resides in that district. A list of pharmaceutical chemist contractors, from the various areas, willing to act as deputies would be submitted by the Council of the Society.

3. The form of limitation would preserve the status quo, ie, all contracts in existence at a certain date would receive automatic renewal for the same address, provided, however, that the Pharmaceutical Contract Committee would have power to recommend the renewal of a contract for a different address if in the Committee's view the circumstances warranted it.

At its June meeting the Council of the Society was told by the president (Mr J. Paul) that it would be advisable

to involve pharmacists outside the Council in the discussions if they had a contribution to make.

The secretary, Mr W. Gorman, reported that the Society's solicitor was preparing the necessary notice of motion to amend the trust deed of the C. W. Young Scholarship Fund to allow the award to be made for research in the pharmacy department of the Queen's University of Belfast.

Messrs R. J. Davidson, J. L. McIntyre and T. A. Gray were appointed as the Council's representatives on a delegation of pharmacists to discuss the draft "Agreements and financial conditions" relating to health centre pharmacies, with officials of the Ministry of Health and Social Services.

The report from the Finance Committee was adopted, including a recommendation that the fee charged to members receiving *C&D* should be increased for the year 1972.

It was reported that the following members of the Council retire on the first Monday in October 1971: Messrs R.

J. Davidson, B. Flatley, M. T. McGread, M. Moore, J. Paul and J. C. Wellwood as pharmaceutical chemist representatives and Mr R. M. Watson as the registered druggist representative.

The report from the board of examiners stated that ten graduates had entered for the examination in forensic pharmacy; all were successful. One candidate had attempted the Society's Part II Part B examination but had failed.

It was agreed that one further such examination should be held in May 1972 and that some members of the Council should meet the only remaining candidate in an effort to advise her how best to prepare for the examination. It was agreed that the same members should have a talk with another student about the extent of the period of practical training he had to undertake.

It was agreed to inform the Northern Ireland Branch of the Guild of Public Pharmacists and the Associates' Section of the Ulster Chemists' Association of the contents of a letter received from the Staff Commission for the Health & Personal Social Services. A commission had been appointed by the Minister of Health & Social Services to advise on all measures likely to safeguard the interests of staff who would be affected by the restructuring of the services.

An application was granted from Dr P. J. Campbell, Medical Research Council division of biological standards, National Institute for Medical Research, Mill Hill, London NW 7, for the restoration of his name to the Register of Pharmaceutical Chemists for Northern Ireland.

Drugs-to-charity warning by NPU

The Executive Committee of the National Pharmaceutical Union decided at its meeting on June 22 to confirm and re-publicise its previous recommendation against the participation by retail pharmacists in the collection of unwanted drugs for charities for subsequent distribution to developing countries.

Apart from the legal difficulty concerning the authority to possess drugs, the question of the condition and efficacy of the drugs came into consideration. There was often no way of knowing for how long or under what conditions such medicines had been stored, it was argued. The packaging and formulation would often be quite unsuitable for transportation to, or storage in, other countries. At best, returned medicines might be ineffective; at worst, they could be dangerous.

The committee believed that the lack of consistency amongst suppliers in the labelling of galenicals with their English names was leading to difficulties of storage in the pharmacy. It was suspected also that confusion among wholesalers' staff was resulting in a galenical being declared out of stock when this was not the case. It was agreed that representations would be made to the ABPI and NAPD.

It was agreed to take a fresh look at

the aims and purpose of the NPU branch at the present time, and to make a critical examination of its functions.

It was stressed that the building up of an energetic and active committee in each branch, able to communicate with the membership on a personal level, was an important requirement, and that there should be more encouragement given to the "single area" type of meetings where groups of branches periodically met the local representative of the executive committee.

The Committee resolved that Mr Cyril H. Smith be elected an honorary member of the NPU. It was recalled that Mr Smith had chaired the Executive Committee and several of its committees and had served as a valuable member of the Executive Committee for 12 years, only retiring last year through ill health.

"Pharmacist on Duty" cards had been made available to members, the Pharmaceutical Society having decided that the qualifications FPS, and MPS, were the only designations to be permitted against the name of the pharmacist.

The need for "do-it-yourself" sign kits and theme cards for seasonal displays was discussed and it was agreed that suitable materials should be made available to members of the NPU at attractive prices.

Hope for dosage tailored to the individual

The same dose of a drug can produce a wide range of blood levels in different people, investigations at the Medical Research Council's clinical pharmacology laboratories, Hammersmith Hospital, have confirmed.

Dr D. S. Davies and other workers claim these differences in intensity and duration of response are largely determined by genetic factors and can be as large as 30-fold.

For many lipid soluble drugs a major part of the variability can be attributed, they say, to individual variation in the rate of oxidation by liver enzymes.

In some patients, the "fast metabolisers," a standard dose produces only low blood levels, and no benefit may be derived from the drug. Other patients are fortunate to achieve blood levels within the ideal therapeutic range, while the slow metabolisers can accumulate a drug and achieve high levels at which toxic side effects are frequently seen.

Cause of side effects

It is possible that many side effects are due to inadvertent over-dosing of slow metabolisers, the MRC workers postulate.

To overcome this problem, particularly in long term therapy, measurement of levels achieved could be undertaken and doses adjusted accordingly.

In future, when it is more practical, such measurements may become routine, say the pharmacologists at Hammersmith. "The need is obvious, doses ought to be tailored to fit the individual's ability to eliminate the drug."

Meanwhile one approach is to devise a simple enzyme test — recent work has pointed to one common rate-limiting stage in the liver for enzymatic oxidation of many drugs.

By measuring the rate of oxidation of one representative drug (antipyrine) the researchers have predicted rates of metabolism of other drugs such as phenylbutazone in the same individual, although they are now finding that the situation is not quite so simple as first thought, and more recent correlations have been less accurate.

In another liver study on drug interactions, Dr M. E. Orme and others, have been looking at problems associated with anticoagulants and hypnotics. They have found that nitrazepam and chloral hydrate may be safely given with oral anticoagulants, such as warfarin, as they do not potentiate the action of liver enzymes as do the barbiturates.

Professor C. T. Dollery, director of the group, has come up with some unexpected facts about bronchodilator aerosols used for asthma. Using specially prepared nebulisers containing tritium-labelled isoprenaline, he has obtained results which suggest that over 90 per cent of the drug is swallowed after being deposited in the mouth and pharynx. It is subsequently inactivated in the gut wall where it forms a sulphate conjugate. The isoprenaline that reaches the bronchi (less than 10 per cent) is almost entirely absorbed as a metabolite, 3-O-methyl isoprenaline.

When asked about the propellants used, the professor said that work had established that they were not a hazard because of levels achieved. However, in artificially high concentrations they would have a similar action to chloroform.

A co-worker was able to study patient tolerance to bronchodilators by monitoring heart rate, as the beta-receptors are stimulated in smooth muscle in both the airways and the heart.

After a 10-mg dose of isoetharine effects on the heart began to wane whilst plasma levels were still rising.

It is suggested that development of resistance can be minimised by less frequent dosing. In the case of an isoprenaline inhaler Professor Dollery said that it should not be used more than four times in an hour, or six to 12 times in a day.

Patients should not seek relief by gross overdosing, but where they have found progressive increases necessary they should take medical advice. As a corollary the team add that animals with asthma, induced by histamine, are more likely to die when in this resistant state than they are when they have been given no bronchodilator drug at all.

Hypertension and survival

The Hammersmith MRC group has also taken special interest in the problems of hypertension and has studied the outcome of prolonged treatment in relation to overall survival.

After coping with malignant and less severe cases of the disease, they say that now the major problem is how to manage patients with only slightly elevated levels of pressure.

Available data suggests that a man of 40 with a blood pressure of 150/100 mg has a two- to three-fold greater risk of premature death than his normotensive counterpart. It has still to be shown convincingly that the lowering of blood pressure will reverse this tendency.

Patient management and the recording of clinical data is being made easier by the use of a computer-generated case note form which is unique for each patient.

Other instrumentation is being used in the study of drug metabolites. A powerful analytical tool is provided by the coupled system of a gas chromatograph and a mass spectrometer. Plasma extracts are used to identify the metabolites of a new drug at an early stage. The pharmacological effects of these transformation products can then be examined.

Partitioning of the components of an extract takes place in the chromatograph in the vapour state in an inert carrier gas. Constituents are eluted in turn, car-

rier gas is removed, and they then pass into the spectrometer. Unstable charged ions are formed which give a characteristic mass spectrum.

Comparison of the metabolite's spectrum with that of the parent structure leads to identification. In this way 3-O-methyldopa has been recognised as a transformation product of L-dopa.

This equipment is also proving itself in preliminary work to establish its usefulness in identifying trace components in complex mixtures, drugs present in cases of poisoning, and abnormal metabolites formed in metabolic diseases.

LETTERS

Election rumours

I was disappointed to read your report of Mr Sparshott's personal statement to Council on his non-re-election as an officer of the Society (last week, page 61).

To the majority of your readers, it would appear from your report of the re-election of Mr W. M. Darling as president and the election of Mr J. P. Kerr as vice-president that there may be some substance to Mr Sparshott's claim of ill-founded rumours regarding his desire to become president.

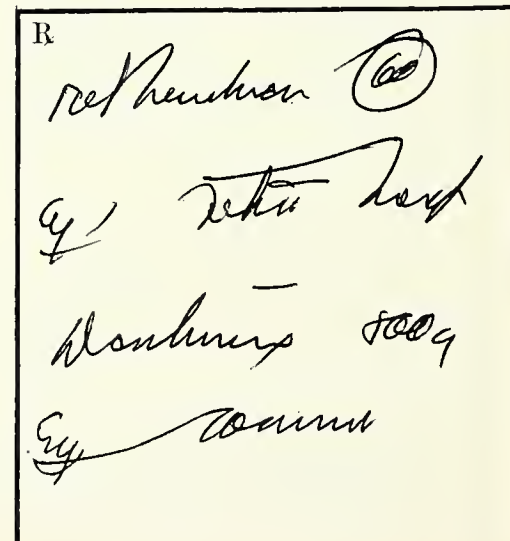
As a former member of Council I can state that the Press reports on the election of our officers represent the "formal election" which takes place on the Wednesday of the June Council meeting. The tensions of the "election proper" take place the previous evening at the Tuesday Council meeting.

I understand that Mr Sparshott's name was IN this year's ballot, so if there had been rumours such as he claims, then surely being a candidate would dispel them at once. I therefore find it difficult to appreciate why this personal statement was made.

J. B. Grosset,
Edinburgh.

Prescription poser

This week's poser was sent in by a reader in North Wales.



**Do not
disappoint
your customers**
—stock and display

Askit

Powders and tablets for the safe and
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The Triangle Trust helps people of the Pharmaceutical Industry

The Triangle Trust 1949 Fund is an independent charitable trust administered by a Board of Trustees. Its primary aim is the relief of hardship or distress in the case of people and their dependents employed, or formerly employed in the pharmaceutical industry in Great Britain and the British Commonwealth. Such relief may include assistance with the educational expenses of children.

The Trustees are also prepared to consider applications for financial assistance, beyond the scope of an employer's responsibilities, with education or training in general or special subjects, including music and the arts.

For additional information, or to apply for assistance, write to:

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supersedes piperazine salts in threadworm infestation

supersedes piperazine because it is vermifugal to threadworms and achieves a cure rate of virtually 100% with a single dose.

'Piperazine salts are also effective against enterobiasis, but have been largely superseded by viprynum embonate'. (*Brit. Med. J.*, 1:676, 1970)

There is a big VANQUIN Bonus in operation at present — ask your Parke-Davis representative for details.

Available as tablets and suspension.

Further information is available on request.

^{*}Trademark

PARKE-DAVIS

Parke, Davis & Co. (Inc. USA, Liability Ltd.),
Hounslow, Middlesex. Tel. 01-570 2361

3331 (CD)-71-UK

irritation and canker

OTODEX

ear drops

Fast relief for cats, dogs and rabbits

- 1 Dissolves wax, enabling therapeutic ingredients to reach source.
- 2 Local anaesthetic relieves irritation and prevents scratching.
- 3 Powerful anti-parasitic kills the cause of infection.
- 4 Antiseptic clears existing infection.

Can be used weekly as a preventative.



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STRENOL PRODUCTS LTD.
(Dept. CD) 53a High Street, Harlesden, London NW10.



MARKET NEWS

Most commodities in the doldrums

London, July 21: All sectors of the market were under the influence of the holiday season and demand for most commodities was lacking.

In crude drugs buchu was easier by £0.05 lb and ginger by varying amounts according to origin. Lemon peel and styrax were slightly lower. There were still no offers for shipment of new crop senega.

Easier among essential oils were bay, citronella, clove leaf on the spot and lemongrass and Chinese peppermint for shipment.

Pharmaceutical chemicals

Alcohol: (Per proof gal). Ethyl, fermentation in 2,500 bulk gal lots—SVR doubly rectified 96.1 per cent £0.303; absolute 99.9 per cent £0.315.

In drums 900 gal minimum respective prices are £0.317, £0.329; Synthetic grades are 96 per cent, £0.233 and 99.9 per cent, £0.245 in tank wagon; £0.247 and £0.259 in drums for 900-bulk gal; industrial grade 95 per cent £0.164 in bulk and £0.178 in drums.

Atropine: (500-kg lots per kg) alkaloid and methonitrate £65.20; methylbromide £64.20; sulphate £52.90.

Bromides: Crystals (£ per kg).

	12½ kg	50 kg	250 kg
Ammonium	0.52	0.43	0.40½
Potassium*	0.47	0.38½	0.36
Sodium	0.46	0.38	0.35½

*Powder plus £0.02.

Caffeine: (50-kg) Anhydrous and hydrate £1.78 kg.

Cantharidin: £75 per 100 kg.

Hyoscine hydrobromide: £314.25 kg.

Iodides: (Per kg) Potassium £2.16 (50-kg lots) £2.14 (250-kg); sodium £2.75 (50-kg).

Iodine: Chilean crude £2.08½ per kg; resublimed £2.87 in 50-kilo lots.

Iodoform: Powder in 50-kg lots £4.54 kg.

Magnesium hydroxide: £541.66½ metric ton, Magnesium oxide: BP (per metric ton); light £541.66½; heavy £890.

Magnesium peroxide: (15 cent) £21.93½ cwt.

Magnesium sulphate: BP from £38 metric ton exsiccated £75-£80 ton, ex works.

Magnesium trisilicate: £441 metric ton.

Mercurochrome: £7.95 per kg.

Mersalyl: Acid £13.75 per kg; sodium £16.75.

Crude drugs

Buchu: rounds £1.35 lb spot; shipment £1.30, cif.

Chillies: Zanzibar £485 ton; Mombasa £655 spot.

Ginger: (long ton) Cochín £310, cif. Jamaican No. 3 spot £1,200; Nigerian split £275; £252 cif; peeled £390 spot; £350 cif.

Lemon peel: Spot £0.12 lb; £0.11, cif.

Nutmeg: (Per lb). Grenada: 80's £600; sound unassorted £450, defectives £395 all cif.

Pepper: (long ton) Sarawak white spot nominal; £450, cif; black £415; £375, cif.

Seeds (long ton) Anise: China star £175, spot; Spanish green £247.50. Caraway: Dutch ex wharf £300. Celery: Indian £295 spot; £245 forward cif.

Coriander: Rumanian split £74 metric ton, cif; Moroccan £89, cif long ton, £92.50 spot. Cumin: Indian £235, cif. Dill: Indian £120, cif. Fennel: Indian £140, cif. Fenugreek: Moroccan £59.50 cif. Mustard: £3.16 spot.

Styrax: £1.12½ lb spot; £1.10, cif.

Essential oils

Citronella: Ceylon £0.87-£0.92 kg spot; £0.82-£0.85, cif, Chinese £1.17 kg spot; £1.09, cif.

Clove: Madagascar leaf £1.18 kg in bond; £1.17 cif. English distilled bud £16.75.

Lemongrass: £2.05 kg spot; £1.60, cif.

Peppermint: (Per kg) *Arvensis* Chinese £2.50 spot; £2.37, cif; Brazilian £2.23 spot; £2.18, cif American *pipeperate* from £3.63-£4.10 as to source.

Spearmint: American £4.60 kg; Chinese spot £3.50 per kg; shipment £3.30, cif.

New purchase tax rate calculator

To simplify the task of the pharmacist or assistant in making his own judgment of what new price to charge, the following tables show tax at the new rates, rounded to the nearest £0.005, upon amounts from £0.01 to £1.00.

In order to arrive at an approximate current retail price,

deduct the actual tax at the old rate from the retail price shown in the *Quarterly Price List* or supplement and add the new amount of tax calculated according to the appropriate table. Guidance as to rates of tax applicable for the various classes of goods is given on p 97.

11½ per cent

Amount £	Tax £	Amount £	Tax £
0.01	0.00	0.51	0.055
0.02	0.00	0.52	0.06
0.03	0.005	0.53	0.06
0.04	0.005	0.54	0.06
0.05	0.005	0.55	0.06
0.06	0.005	0.56	0.065
0.07	0.01	0.57	0.065
0.08	0.01	0.58	0.065
0.09	0.01	0.59	0.065
0.10	0.01	0.60	0.07
0.11	0.01	0.61	0.07
0.12	0.015	0.62	0.07
0.13	0.015	0.63	0.07
0.14	0.015	0.64	0.07
0.15	0.015	0.65	0.075
0.16	0.02	0.66	0.075
0.17	0.02	0.67	0.075
0.18	0.02	0.68	0.075
0.19	0.02	0.69	0.08
0.20	0.02	0.70	0.08
0.21	0.025	0.71	0.08
0.22	0.025	0.72	0.08
0.23	0.025	0.73	0.08
0.24	0.025	0.74	0.085
0.25	0.03	0.75	0.085
0.26	0.03	0.76	0.085
0.27	0.03	0.77	0.085
0.28	0.03	0.78	0.09
0.29	0.035	0.79	0.09
0.30	0.035	0.80	0.09
0.31	0.035	0.81	0.09
0.32	0.035	0.82	0.09
0.33	0.035	0.83	0.095
0.34	0.04	0.84	0.095
0.35	0.04	0.85	0.095
0.36	0.04	0.86	0.095
0.37	0.04	0.87	0.10
0.38	0.045	0.88	0.10
0.39	0.045	0.89	0.10
0.40	0.045	0.90	0.10
0.41	0.045	0.91	0.10
0.42	0.045	0.92	0.105
0.43	0.05	0.93	0.105
0.44	0.05	0.94	0.105
0.45	0.05	0.95	0.105
0.46	0.05	0.96	0.11
0.47	0.055	0.97	0.11
0.48	0.055	0.98	0.11
0.49	0.055	0.99	0.11
0.50	0.055	1.00	0.11

18 per cent

Amount £	Tax £	Amount £	Tax £
0.01	0.00	0.51	0.09
0.02	0.005	0.52	0.095
0.03	0.005	0.53	0.095
0.04	0.005	0.54	0.095
0.05	0.01	0.55	0.10
0.06	0.01	0.56	0.10
0.07	0.015	0.57	0.105
0.08	0.015	0.58	0.105
0.09	0.015	0.59	0.105
0.10	0.02	0.60	0.11
0.11	0.02	0.61	0.11
0.12	0.02	0.62	0.11
0.13	0.025	0.63	0.115
0.14	0.025	0.64	0.115
0.15	0.025	0.65	0.115
0.16	0.03	0.66	0.12
0.17	0.03	0.67	0.12
0.18	0.03	0.68	0.12
0.19	0.035	0.69	0.125
0.20	0.035	0.70	0.125
0.21	0.04	0.71	0.13
0.22	0.04	0.72	0.13
0.23	0.04	0.73	0.13
0.24	0.045	0.74	0.135
0.25	0.045	0.75	0.135
0.26	0.045	0.76	0.135
0.27	0.05	0.77	0.14
0.28	0.05	0.78	0.14
0.29	0.05	0.79	0.14
0.30	0.055	0.80	0.145
0.31	0.055	0.81	0.145
0.32	0.06	0.82	0.15
0.33	0.06	0.83	0.15
0.34	0.06	0.84	0.15
0.35	0.065	0.85	0.155
0.36	0.065	0.86	0.155
0.37	0.065	0.87	0.155
0.38	0.07	0.88	0.16
0.39	0.07	0.89	0.16
0.40	0.07	0.90	0.16
0.41	0.075	0.91	0.165
0.42	0.075	0.92	0.165
0.43	0.075	0.93	0.165
0.44	0.08	0.94	0.17
0.45	0.08	0.95	0.17
0.46	0.08	0.96	0.175
0.47	0.085	0.97	0.175
0.48	0.085	0.98	0.175
0.49	0.09	0.99	0.18
0.50	0.09	1.00	0.18

30 per cent

Amount £	Tax £	Amount £	Tax £
0.01	0.005	0.51	0.155
0.02	0.005	0.52	0.155
0.03	0.01	0.53	0.16
0.04	0.01	0.54	0.16
0.05	0.015	0.55	0.165
0.06	0.02	0.56	0.17
0.07	0.02	0.57	0.17
0.08	0.025	0.58	0.175
0.09	0.025	0.59	0.175
0.10	0.03	0.60	0.18
0.11	0.035	0.61	0.185
0.12	0.035	0.62	0.185
0.13	0.04	0.63	0.19
0.14	0.04	0.64	0.19
0.15	0.045	0.65	0.195
0.16	0.05	0.66	0.20
0.17	0.05	0.67	0.20
0.18	0.055	0.68	0.205
0.19	0.055	0.69	0.205
0.20	0.06	0.70	0.21
0.21	0.065	0.71	0.215
0.22	0.065	0.72	0.215
0.23	0.07	0.73	0.22
0.24	0.07	0.74	0.22
0.25	0.075	0.75	0.225
0.26	0.08	0.76	0.23
0.27	0.08	0.77	0.23
0.28	0.085	0.78	0.235
0.29	0.085	0.79	0.235
0.30	0.09	0.80	0.24
0.31	0.095	0.81	0.245
0.32	0.095	0.82	0.245
0.33	0.10	0.83	0.25
0.34	0.10	0.84	0.25
0.35	0.105	0.85	0.255
0.36	0.11	0.86	0.26
0.37	0.11	0.87	0.26
0.38	0.115	0.88	0.265
0.39	0.12	0.89	0.265
0.40	0.12	0.90	0.27
0.41	0.125	0.91	0.275
0.42	0.125	0.92	0.275
0.43	0.13	0.93	0.28
0.44	0.13	0.94	0.28
0.45	0.135	0.95	0.285
0.46	0.14	0.96	0.29
0.47	0.14	0.97	0.29
0.48	0.145	0.98	0.295
0.49	0.145	0.99	0.295
0.50	0.15	1.00	0.30

45 per cent

Amount £	Tax £	Amount £	Tax £
0.01	0.005	0.51	0.23
0.02	0.01	0.52	0.235
0.03	0.015	0.53	0.24
0.04	0.02	0.54	0.245
0.05	0.025	0.55	0.25
0.06	0.025	0.56	0.25
0.07	0.03	0.57	0.255
0.08	0.035	0.58	0.26
0.09	0.04	0.59	0.265
0.10	0.045	0.60	0.27
0.11	0.05	0.61	0.275
0.12	0.055	0.62	0.28
0.13	0.06	0.63	0.285
0.14	0.065	0.64	0.29
0.15	0.07	0.65	0.295
0.16	0.07	0.66	0.295
0.17	0.075	0.67	0.30
0.18	0.08	0.68	0.305
0.19	0.085	0.69	0.31
0.20	0.09	0.70	0.315
0.21	0.095	0.71	0.32
0.22	0.10	0.72	0.325
0.23	0.105	0.73	0.33
0.24	0.11	0.74	0.335
0.25	0.115	0.75	0.34
0.26	0.115	0.76	0.34
0.27	0.12	0.77	0.345
0.28	0.125	0.78	0.35
0.29	0.13	0.79	0.355
0.30	0.135	0.80	0.36
0.31	0.14	0.81	0.365
0.32	0.145	0.82	0.37
0.33	0.15	0.83	0.375
0.34	0.155	0.84	0.38
0.35	0.16	0.85	0.385
0.36	0.16	0.86	0.385
0.37	0.165	0.87	0.39
0.38	0.17	0.88	0.395
0.39	0.175	0.89	0.40
0.40	0.18	0.90	0.405
0.41	0.185	0.91	0.41
0.42	0.19	0.92	0.415
0.43	0.195	0.93	0.42
0.44	0.20	0.94	0.425
0.45	0.205	0.95	0.43
0.46	0.205	0.96	0.43
0.47	0.21	0.97	0.435
0.48	0.215	0.98	0.44
0.49	0.22	0.99	0.445
0.50	0.225	1.00	0.45

André Philippe



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Telephone: 01-353 3212

Circulation: A.B.C. July/December 1970, 15,879

ILFORD AND DISTRICT HOSPITAL MANAGEMENT COMMITTEE

Group Pharmacy

Senior Pharmacist

This is a group post with duties at Barking Hospital, Upney Lane, Barking, Essex, and King George Hospital, Whitley Council salary and conditions of service. Apply to Group Secretary, King George Hospital, Eastern Avenue, Newbury Park, Ilford, Essex.

WARLINGHAM PARK HOSPITAL, Warlingham, Surrey. Senior pharmacist — for duties at above progressive Psychiatric Hospital, with associated day hospitals and clinics. 5 day week. Hours adjusted to suit local transport facilities. Residence available for single woman if required. Salary on scale £1,446/£1,801 p.a. Applications for Part-Time duty also considered. Further details on direct enquiry to Chief Pharmacist, 820-2101. Applications to Group Secretary, General Hospital, London Road, Croydon, CR9 2RH.

PHARMACY TECHNICIAN I. Duties include preparation of injections and other sterile products, preparation of liquid medicines, ointments, capsules etc; dispensing for in-patients and out-patients. Salary £732-£1,050 per annum plus £90 London Weighting. Applications, naming two referees to Group Chief Pharmacist, Royal Free Hospital, Gray's Inn Road, London WC1X 8LF.

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CHEMISTS

Main Shopping Street. Expanding CHESHIRE Town. Annual turnover £41,000. National Health Subs. £17,950. Scope. Present owner 23 years. Excellent equipment. 2 bed-roomed accommodation available if required. Property £20,500 or Rent £3,000 p.a. excl. Long Lease. Bus. £26,250 s.a.v. (Dep. £10,250 s.a.v.) The Shopkeepers' Agency Ltd., 36 King Street, Manchester, 2. Tel.: 061-832 2016.

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WE WILL PURCHASE for cash a complete stock of a redundant line, including finished or partly finished goods packaging, raw materials, etc. No quantity too large. Our representative will call anywhere. Write or telephone Lawrence Edwards & Co., Ltd., 6/7 Wellington Close, Ledbury Road, London, W.11. Tel. Park 3137-8 C 140

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2, Laurel Grove, Galashiels,
Selkirkshire.
Phone: 0896-3360

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S. Greville Clark, Kyles House,
Watford, WD2 6NT.
Tel.: Garston 72723

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Gentlemen (and Ladies)

with first-class connections to Chemists, also Ladies Hairdressers are invited to apply for sole district agencies of high-class merchandise from Switzerland.

Box No. 1788

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BOX 1787.

SMALL ETHICAL COMPANY wish to appoint sole agents in Irish Republic. Some non ethical products. Box No. 1786.

Hospital appointments

Royal Free Hospital Gray's Inn Road, London, W.C.1

LOCUM PHARMACIST for above Hospital commencing 16th August 1971. Single accommodation available. Salary £31.25 per week plus London Weighting. Applications naming two referees to Group Chief Pharmacist.

NEW END HOSPITAL, N.W.3.

Senior Pharmacist

for the recently modernised department at the above hospital situated very close to Hampstead Heath. Living accommodation in Hampstead available if required.

Applications, naming two referees to Group Chief Pharmacist, Royal Free Hospital, Gray's Inn Road, London, WC1X 8LF.

PHARMACIST

required on part-time mornings only sessional basis. Further details on direct inquiry to Chief Pharmacist Brookwood 2446 Extension 34.

Applications naming two referees to be sent to Group Secretary, Brookwood Hospital, Knaphill, Woking, Surrey.

CONNAUGHT HOSPITAL ORFORD ROAD, E.17 9LW

Pharmacy Technician

(Apothecaries' Hall Certificate or equivalent City & Guilds) Whitley Council Conditions. Post vacant immediately. Applications to Hospital Secretary. Tel: 01-520 2233.

Please mention C & D when replying to advertisements.

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This key position demands a dynamic approach to the sustained selling of a variety of products to wholesale and retail outlets, active participation in promotions and new launches, and effective control of merchandising.

It is a position that can be filled only by a man or woman with the enthusiasm, initiative and drive that demonstrates above-average selling ability and successful experience in the consumer market.

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Intending applicants may obtain further information from the Chief Pharmacist: Wakefield 74254.

Application forms obtainable from:

The Establishment Officer,
Home Office, Prison Department (R 10/10 VDC),
Portland House, Stag Place, London, SW1.

Production Technician

for modern production laboratory.

Apply:

G. O. Woodward & Co.
Ltd.,
225 Putney Bridge Road,
Putney,
London, S.W.15.
Tel: 01-870 0971

UNQUALIFIED experienced male full time dispenser required. £25 per week. Apply C. S. Nash Chemists Ltd., 190 Stamford Hill, London W.16. Tel.: 01-800 2813.

PHARMACIST required, evenings 6 pm-9 pm. Apply C. S. Nash Chemists Ltd., 190 Stamford Hill, London, W.16. Tel.: 01-800 2813.

Miscellaneous

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Jodez (Manchester) Ltd.
9 Sugar Lane & 34 Shudehill
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Largest and most exclusive selection of Necklets, Brooches, Chainbelts, Dress Rings, Earrings (all types) Hair-Ornaments, etc. Limited quantity of clearing lines available, parcels from £5.00 and upwards.

UCAL

Warehouse Manager

Applications are invited from suitably experienced persons for the post of Warehouse Manager for the Sundries, Patents and Ethical Departments in Cheltenham.

Apply General Manager,
United Chemists (UCAL)
Ltd., Ucal Works,
Cheltenham.

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SPECIAL OFFER

AEROSOL FACIAL & BODY
HAIR REMOVER

Proprietary Brand — elegantly packed bottle. Price, including Purchase Tax, delivered U.K.:

Gross lots
16½p (3s. 4d.) per bottle
½ gross lots
19p (3s. 9d.) per bottle
Dozen lots
20p (4s. 0d.) per bottle
Laboratory tested.

SEINS LTD.,
177A, HIGH STREET,
BECKENHAM, KENT

For sale

DISPENSING AIDS

TABLET COUNTERS, TRIANGULAR, STAINLESS STEEL

Type 'A'	Two walls	6" side	60p.
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Rapid and accurate counting in multiples of ten.
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BOTTLE LABEL STRIPPER

White enamelled steel platform 10" x 6". Supports bottle and catches stripped labels in tray. Complete with plastic handled cutter and five heavy duty blades. £2.00. Spare cutter 20p. Spare blades 5 for 15p.

LABEL MOISTENER

Fitted with pure bristle brush for perfect all over moistening of labels up to 6" wide at one flick with no unstuck corners. Will give a lifetime's use ... £3.80.

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Our plant is modern and mechanised, with a filling capacity of:—

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We have spare capacity and we are interested in your capsule filling work. We also specialise in sustained release products. We will design and produce your specialities in sustained release form, bulk or packaged. Why not write or call me:—

John E. Hynds, Managing Director,
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Telephone: 2606/7

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CHEAPER . . .

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Self Adhesive 1½" x 1½" 59p
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Quantity reductions.

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